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ESTABLISHED 1887

## New U.S. Priority: 'Competitive' Economy

By Peter T. Kilborn

WASHINGTON - Behind the dictio of "competitiveness" that President Ronald Reagan struck in Member Republic Resident States of the Union Message lies new political attention to failings in the American economy that have mubled industrial analysts for

In order to make the U.S. economy more productive, the president is encouraging a greater commit-inent to the development of new inchnologies, retraining of workers for jobs an growing industries and fastering the education of more engineers and scientists.

LATE NEWS

**SALT-2 Bill** 

is introduced

WASHINGTON (NYT) -

Four squators, two Republicans

and two Democrats, introduced

legislation Thursday that would compel the United States to

those firmits in November by

converting its 131st bomber so that it could carry cruise mis-

SEDE TODAY

stay within the limits of the sec-end stantegic arms treaty of

The United States exceeded those limits in November by

: 23% o OST FOR

SCESS VOYAGE

FOR MO

and the said Charles and being

Although the proposals the pres- able to keep itself fed, housed and what they see as the failed economident made Tuesday under the ruhealthy—is losing ground to even ic policies that produced the budest indeed, in asking "How well are which are often cited as cases of we prepared to enter the 21st century?" the president has attempted

**NEWS ANALYSIS** 

to lay the groundwork for a debate that his aides hope will become the focus of the administration's economic policies over its remaining

At the core of the issue is abundant evidence that the celebrated American standard of living - the measure of how well the nation is ly trying to divert attention from

By Ferdinand Protzman

FRANKFURT - Alain Brass-

tad-Delamain's family has been

producing fine brandy in the

French town of Jarnac for more

But in his 23 years in the business, Mr. Braastad-Delamain says,

he has never seen anything like the

"Berlin airlift" that brandy produc-

ers mounted this month in a race to

ship stocks to the United States to beat a threatened 200-percent in-

crease in tariffs. The levies would

have raised the U.S. price of a \$25

The higher tariffs, which were to

have taken effect Friday, appeared to have been averted Thursday

when U.S. and European Commu-

nity negotiators settled a bitter dis-

pute over grain sales to Spain, The

measures would have affected

about \$430 million worth of EC

But for Mr. Braastad-Delamain

and other European farm produc-

ers caught in the squeeze, the re-

ports of an agreement caused little

almost certainly will disrupt mar-

kets and business for many

huge tariffs has set a dangerous

precedent that the United States

will use again and again as it tries

to cope with protectionist senti-

ment among American farmers,

de Ameneuras would do this." seu

family owns Cognac Delamain, a

A Chicago-based importer and

wholesaler of wines and spirits de-

scribed the rush as "the Berlin air-

lift of Coguac. We've got about

four years' worth of it in our ware-

Beverage industry analysts esti-

house right now," he said.

"It all came as such a shock that rate takeover laws to curb abuses

mated that a six- to nine-month supply of Cognac has entered the United States since Jan. 1— or Bocsky affair," Mr. Rohatyn said.

Mr. Braastad-Delamain, whose U.S. financial industry.

manufacturers and Congress.

tect our customers."

farm products.

bottle of Cognac to at least \$75.

than two centuries.

al Herald Tribune

industrial decline.

The president wants to seize the political initiative before the issue has been captured by his opposition. His strategy, aides say, is to tration is now pointing. play to the same populist passions that helped him sell his administration's most significant legislative achievement, last year's overhaul of the tax system.

The theme has its detractors. Critics in Congress and in industry maintain that the president is mere-

To Beat Levy, a Cognac 'Airlift'

Huge Shipments to U.S. May Disrupt Markets for Months

the levy increase Dec. 31.

Gin, another target of the tariffs,

also has poured into the United States, according to Norman Bur-

The EC has agreed to grant wide concessions to the U.S.

in their grain dispute. Page 11.

rough, chairman of James Bur

makes Beefeater gin.

rough PLC in Loudon, which

He said his company had

shipped "several month's worth" of

gin during the first two weeks of

his company has had to sacrifice its

Burrough said. Now we have a

plant here that will be under-uti-

fized for the next few months, be-

Meanwhile, the planning and

cause of the glut in the States.

The activity of the last few weeks U.S. Banker Denounces

months, they say. And many EC A 'Cancer Called Greed' producers worry that the threat of

"We in the financial community

small producer of very fine bran- have to face a hard truth: There is a into corporate raiding. To limit

dies. "We had to ship very quickly. cancer threatening our industry. takeovers, the committee is consid-We must defend ourselves and pro-The cancer is called greed," Mr. ering changes in laws governing the

Rohatyn, a senior partner in La-zard Frères & Co., told a congres-

sional committee late Wednesday.

ly focused on the recent wave of

hnge junk-bond-financed take-

overs and on the various activities

related to them."

The greed, he said, "is specifical-

"It's been very disruptive," Mr.

with 1.3 million for all of 1986. The preparation for the future that nor-Reagan administration announced mally is done in January has not

In trying to protect itself, he said, was furious at the FC requirement

WASHINGTON - Felix G. ters on the activities of Ivan F.

Robatyn, the prominent New York Boesky, a stock speculator who was

investment banker, says that ordered to pay a \$100 million line

that he believes are threatening the out often for a higher morality in

changes should be made in corpo- to the government.

bric of competitiveness were modsay, have done more to hurt comnetitiveness of the American economy than the weaknesses in education, technology and corporate management to which the adminis-

> The administration grants that the deficits have undermined competitiveness, but it maintains that there are more profound problems that go back to the years after World War II.

> > "These problems go beyond the See COMPETE, Page 6

"And we've had to virtually ig-

nore our other important export markets," he said. "I'm the chair-

man and I have had no time for

anything else for the past six

The U.S. action goes back to January 1986, when Spain and Por-

tugal became the 11th and 12th

members of the European Commu-

mity. Under EC rules, the newcom-

ers had to raise their tariffs on corn

The Reagan administration,

faced with a domestic farm crisis,

saying it would cost American

farmers about \$430 million a year.

have been the subject of negotia-

tions for more than a year. When

the talks became stalled last month.

the White House said it would im-

Mr. Rohatyn, who has spoken

public affairs, was testifying at a

Senate Banking Committee hearing

rights of shareholders to vote on

corporate policy.

He said abuses were threatening the integrity of the U.S. securities

markets, the safety of financial in-

stitutions and the use of capital for

economic growth.

See AIRLIFT, Page 15

U.S. demands for compensation

and sorghum products imported

from the United States.



Rebellious troops on Thursday ended their three-day occupation of a broadcasting station in suburban Manila.

## Manila Rebels End Uprising; Aquino Vows **Stiff Penalties**

By Michael Richardson nal Herald Tribune

MANILA - Rebellious troops who attempted this week to take over military bases and communication centers in Manila ended their three-day seizure of a television station Thursday with a peaceful surrender.

But the question of punishment remained open and raised the possibility of serious tensions between the government and the military.

President Corazon C. Aquino. taking a much barsher line than her top commanders, said Thursday that everyone implicated in the armed revolt, military as well as civilian, would be "held to the fullest account,'

But the military chief of staff, General Fidel V. Ramos, said that talk of courts-martial was "prema-

The final evacuation of the television compound by the 190 sol-

Still carrying their weapons, the men finally left the premises un-conditionally after being warned by a government military negotiator that they had until sundown to submit. They were taken by bus under escort to a military camp for interrogation.

hours because they demanded an

Mrs. Aquino, who also is commander-io-chief of the armed forces, commended the way in which the military brought the uprising to a peaceful conclusion.

Speaking to a university audience, she said there had been "a determined effort to disrupt the affairs of government and the nation at large.

She said the revolt had been a "clear attempt to overthrow the first principle of democracy, which is civilian supremacy.

Officials said the president was convinced that she had overwhelming popular support for her firm stand against efforts to destabilize her government as the country prepared for a plebiscite on a proposed constitution.

The constitution, which Mrs. Acruino has called vital to political stability, would fix a six-year presidential term, meaning that Mrs. Aquino would oot be required to hold a presidential election until

Officials said about 500 people including several generals and a number of opposition political figures, were under interrogation or suspicion in connection with the

Mrs. Aquino said it was for courts and military tribunals to determine guilt and punishment.

She said civilians implicated in the affair would be charged with rebellion. Justice Minister Neptali Gonzales said that military personnel involved would be court-martialed and penalties "could range

But General Ramos said he thought it was "premature" to talk about courts-martial because that would depend upon evidence of wrongdoing following an investiga-

Government pressure for decisive action against the rebels also prompted a group of influential middle-ranking officers to warn General Ramos in a two-and-a-half hour meeting that ended early Thursday not to use force to end the occupation.

A cabinct source said that the See MANILA, Page 6

Ferdinand E. Marcos, at his home in Hawaii, discussing an aborted plan to return to Manila.

## Marcos's Return Is Aborted

U.S. Blocks Plan; He Complains of Being Prisoner

What is needed, Mr. Rohatyn said, are limits on the amount of high-yield, high-risk junk bonds that can be carried by financial MANILA - Ferdinand E. Marcos abandoned a plan to return to institutions, and a minimum period the Philippines on a plane piloted of perhaps a year before sharehold-ers are eligible to vote on major by American mercenaries after the plan was discovered by Philippine and U.S. authorities, government officials said here Thursday. Corporate matters.
The committee's chairman, Sen-

They said Mr. Marcos's wife, linelda, had prepared for her and her husband's return by buying about \$2,000 worth of combat uni forms in an army surplus store in Hawaii. The Marcoses have been living in exile there since February.

The plan had been timed to coincide with this week's military revolt in Manila, the officials said. The revolt was blocked by the govern-

In Washington, the White House acknowledged that it told Mr. Marcos that his leaving would violate terms of his stay in the United

ed not to go." In Honolulu, Mr. Marcos said that U.S. officials told him he would be physically prevented from going aboard any plane head-ed for the Philippines.

"Now I am being treated like a prisoner," be said. Mr. Speakes said that when Mr.

Marcos was given political asylum in the United States in February, "it was with the understanding that he could come and go as he pleased with one exception - that was, if he wished to return to the Philippines, he could do so only by prior ement with the Philippine goveroment."

Mr. Speakes said Philippine government officials informed the United States on Wednesday that

Larry Speakes, the White House Mr. Marcos was apparently planspokesman, said, "We reviewed our agreements with him and he decided by the said of the s

Mr. Speakes said, "Last night, we had a State Department representative in Hawaii call on Mr. Marcos to review our agreements with him. Mr. Marcos subsequently decided not to return to the Philip-

Asked if the United States was prepared to physically restrain Mr. Marcos if he had not canceled his plans, Mr. Speakes replied: "We can't answer that. That's specula-

Teodoro Benigno, the spokes-man for President Corazon C. Aquino of the Philippines, said, "I understand from reports that imelda had already prepared her boots and jeans" and was prepar-

See MARCOS, Page 6

### **Bush Calls** Iran Sales 'Debatable'

By James Gerstenzang

Los Angeles Times Service
WASHINGTON — Vice President George Bush, in an apparent move to demonstrate a measure of iodependence from the White House and the taint of the Irancontra affair, has called President Ronald Reagan's arms sale to Iran

Mr. Bush, in a television interview Wednesday, said, "On the sur-face, you can make the case that it's wrong." But he continued to assert his support for Mr. Reagan's po-

Meanwhile, one day after delivering a speech that Republicans hoped would ignite a White House recovery from the arms sale operation scandal, the president was faced with complaints, even from Republican allies, that his effort to address the crisis was insufficient.

One Republican congressional aide said, "Most Republicans felt he looked good, but would have preferred to have heard more on Iran, to allay their fears and calm their concerns." He added, "I don't think he did that, but I don't think tt was a total disaster."

Mr. Reagan said in his State of the Union address Tuesday that "serious mistakes were made" in the sale of U.S. arms to Iran, that it "did not work" and that he took "full responsibility."

In addition to the problems the Iran operation has presented to Mr. Reagan, it creates a special problem for Mr. Bush in his quest for the 1988 Republican presiden-

tial nomination. With Mr. Reagan's popular sup-port diminished, Mr. Bush can either distance himself from the po-

licy - at the risk of appearing disloyal — or pronounce his support for Mr. Reagan at the risk of See BUSH, Page 6

### 650,000 to 980,000 cases, compared He was referring to an insider-trad-Britain Warns of Ending City's Self-Regulation

Compiled by Our Staff From Dispatches LONDON - Paul Channon, Britain's trade and industry secretary, has threatened to end self- ing British companies. ntion of London's financial

Christian Lacroix's pouf

for Paton, renewing Par-

is fashion leadership.

Hebe Dorsey, Page 6.

WUS. stdines may become im-

mune from antitrust suits for

consulting on schedules, under

an agency proposal. Page 3.

Langua faces a deep recession

a U.S. official warned. Page 11.

BUSINESS/FINANCE

GENERAL NEWS

er's government was determined to dent statutory commission to suthe financial district.

He said there were "discussions

to be held between government and City regulatory bodies" with a view to tightening up the self-regulation system. But he added: "If practitioners do not respect this system, we will replace it with one making greater use of statutory powers and sanctions."

He spoke as political pressure rose over the scandal surrounding Guinness-PLC, the British brewing giant that has admitted manipulating its stock during its takeover last not become overnight television year of Distillers Co.

personalities. Politicians have not

Mr. Channon has faced criticism from the opposition Labor Party that the Conservative government is not doing enough to combat inlider trading and other illegal prac-

in West Beirut, apparently in an attempt to force Chancellor Hel-He said he did not believe that ihe City's self-regulatory Takeover Ali Hamadeh, a terrorist suspect wanted in the United States in con-Panel should be given statutory powers. The panel rules on whether lakeover bids conform with the City's code on standards of fair a compelling human and political dealing. Such rulings have no legal drama and, for this country, someforce and compliance with them is press and television have been cov-

woluntary.

Mr. Channon said the government also planned to review other ering the story with enormous repotential reforms designed to straint, and the country appears to Brengthen City regulations on

He said his department would Kohl has been fairly successful in withholding information on the rate law moods to be reformed. John Smith, a trade and industry spokesman for Labor, said the Europe, hard i self-regulatory system was inade-

Labor legislators have accused the Conservatives of complacency during a wave of takeovers involv-

But the House of Commons, district if scandals continue.

Mr. Channon told the House of Commons late Wednesday that Prime Minister Margaret Thatch-diate establishment of an independent culous high standards in the City, pervise the City's financial services.

By James M. Markham

New York Times Service

BONN - On many nights, it is

the third or fourth item on the

evening television news programs.

The relatives of the victims have

sought to make political hay, and

Two West German business rep-

resentatives have been kidnapped

mut Kohl into freeing Mohammed

nection with the 1985 hijacking of a

The situation is, on the face of it.

thing new. Yet West Germany's

One obvious reason is that Mr.

case and, in a capital that is usually

one of the most open in Western

Europe, hard information is diffi-

Trans World Airlines plane.

be rather unexcited.

the government is silent.



little, but trade a lot of paper, make off with tens and sometimes hundreds of millions of dollars," Mr. Proximire said, "while leaving thousands of corporate employees out of work." Senator John Heinz, Republican of Pennsylvania, noted that, "Managers can't worry about competing with the Japanese if they're busy ese if they're busy

competing with Wall Streeters for

## ator William Proximire, Democrat of Wisconsin, and other committee members agreed that takeovers were hurting the U.S. economy. "Corporate raiders, who produce

Hostage Issue Fails to Excite West Germans



This photograph of Robert Polbill, an American kidnapped in West Beirut last weekend, was released Thursday by the group that claimed responsibility for his abduction. Page 2.

anyone talked on this one that istry at Yarze outside the city. would be it for him." As a result, mysterious "develop-

ments" have been reported in the case that are difficult to check. From Beirut, news agencies have cording to Der Spiegel, has indiscovered the presence of a man, apparently a West German inter- one of the kidnapped Germans.

mer on this one and said that if ized at the Lebanese Defense Min-

Mr. Fischer, if he exists, appears almost as disembodied as an "Arab from southern Germany," who, acformed government officials that An aide said: "The chancellor mediary named Bernhard Fischer, Rudolf Cordes, is in good health. really came down like a sledgeham-who is supposed to have material- "Proof" of Mr. Cordes's well-being

On Tuesday, when the news broke of the arrest of the terrorist suspect's brother at Frankfurt Airport, many officials were uncharacteristically tight-lipped. But even-tually the details of the story dribbled out, including the oews that the police had stormed an apartment in the Saarland where he

lived and wounded one Arab man

and detained several others. In the United States, the Carter presidency was brought down by the 444-day Iran hostage drama, which became a marathon television speciacular. Yet although the kidnappings of the two Germans occurred at the end of a national election campaign, no politician tried to exploit them and, as far as can be discerned, they had no influence on the elections Sunday.

Just before the voting, perhaps surprisingly, Hans-Jochen Vogel the opposition Social Democrats parliamentary floor leader, tersely urged Mr. Kohl to show furnness in the case. But Mr. Vogel was justice minister in the 1970s when the goverroment of Helmut Schmidt was buffeted by a wave of terror.

Hans-Joachim Friedrichs, a television commentator who lived for See BONN, Page 6



FIRST MEETING - Oliver Tambo, president of the African National Congress, greeting George P. Shultz, the U.S. secretary of state, in Washington. Page 6.

By Don Oberdorfer

Washington Post Service
WASHINGTON — A senior Reagan administration official has described U.S. naval movements in and near the Gulf as "precautionary measures" to protect strategie interests and disclosed that the government was considering "a whole range of options" for addi-

The statements, io a White House briefing Wednesday to dis-cuss a new report on U.S. strategy prepared by the National Security Council staff, were the first public signs of a policy review toward the Gulf that has been under way for several weeks

Two interagency meetings have been held on the situation since Iranian forces began their current push toward the Iraqi city of Basra, but the discussion of additional actioo has not yet reached the top level of the National Security Couccil involving President Ron-ald Reagan and his cabinet-level advisers, according to official

The senior White House briefer spoke of "a whole range of op-tions" being under consideration in response to a question about the possible supply of U.S. aid or equipment to either side in the iran-irag war.

The Reagan administration secretly transferred arms to Iran from September 1985 through Oc-

Secretary of State George P. Shultz has declared that no more arms will be supplied to Iran, and the U.S. strategy report released Wednesday at the White House declared that, "Until Iran ceases its efforts to prolong the senseless war with Iraq, we will actively work to block the flow of arms and military material to Iran.

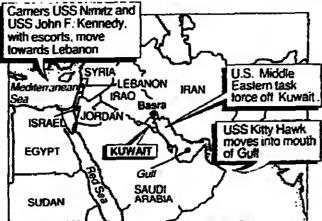
Until now, the administration has refused to supply arms to Iraq, though it was disclosed late last year that the United States secretly had supplied intelligence information to assist the Iraqis in their war

White House and State Department officials sought to discourage speculation about a U.S. supply of arms to Iraq, saying that Iraq has plenty of armaments and equipment from other sources.

The administration recently has been stepping up its supply of arms to Arab states it believes threatened by Iran, proposing the first sale of F-16 fighters to Bahrain and a oew sale of armored personnel carriers to Saudi Arabia, Further military sales to Arab nations are under consideration.

About the U.S. fleet movements, the White House briefer said, "We are simply concerned over rising tension in general" in the Gulf and want to "make sure that that we are prepared if our strategic interests are threatened and to show support for our friends in the region."

At another point the senior official expressed concern about damage to U.S. interests and those of friendly nations that could result "were you to see any kind of Iranian aggression down through the Gulf."



which bas a mutual security pact with Saudi Arabia

Official sources said three U.S. ships from the U.S. Middle East force were now in the northern part of the Gulf, while three warships of the force remain south of the Strait

The aircraft carrier Kitty Hawk and an accompanying battle group have been dispatched to the north-ern Arabian Sea just outside the Gulf, the sources said. The Kitty Hawk, which had been in the Philippines, is reported to be a week away from its Arabian Sea station.

Iran Claims New Advances Iran said Thursday that its forces made fresh advances inside Iraqi territory, and Baghdad reported air strikes on an Iranian oil terminal as Islamic leaders called for a truce in the war, Reuters reported from Manama Bahrain.

Tehran immediately rejected the peace call by the 46-member Islamic Conference Organization, which said in a communique after a four-day meeting in Kuwait that the war threatened regional peace and se-

to Kuwait, which borders Iraq and were moving into oew positions quoted him as saying.

Arabian Sea west of the Jasim river six miles (10 kilometers) from Basra and advancing along the road to Basra from Shalamcheh.

in Baghdad, a High Command communique said 24 aircraft raided oil and gas installations at Ban-dar-e Mashur, 10 miles northeast of Iran's port of Bandar Khomeini, and destroyed a supertanker berthed there.

The Islamic meeting, boycotted by Tehran because of Knwait's backing for Baghdad, called for collective efforts to end the war but did not mention any new peace bid. Conference sources said a plan to send a peace mission to Tehran to try to persuade the Iranians to

enter peace talks apparently had been shelved. Iran has said it would ignore the conference's resolutions, and President Ali Khamenei said Thursday in Tehran that its decisions were

"Instead of reprimanding and expelling the Iraqi regime for in-vading an Islamic country, they have issued a dry and meaningless Other officials expressed particular concern about Iranian threats to Kuwait, which borders Iraq and to Kuwait, which borders Iraq and the concern about Iranian threats to Kuwait, which borders Iraq and the concern about Iranian threats to Kuwait, which borders Iraq and the concern about Iranian threats to Kuwait, which borders Iraq and the concern about Iranian threats to Kuwait, which borders Iraq and the concern about Iranian threats to Kuwait, which borders Iraq and the concern about Iranian threats to Kuwait, which borders Iraq and the concern about Iranian threats the con

MOSCOW - With clear official

support, a Moscow journal pub-ished an impassioned plea Thurs-

day for the Soviet Union to face the

truth about the "rampage of evil" under the rule of Stahn.

theme of a long-suppressed work by a top Soviet poet and editor

drawing a bitter portrait of the Sta-

linist terror that brought ordinary

people to "behave like beasts" and

The autobiographical poem was written in the late 1960s by Alexan-

der Tvardovsky, one of the literary

champions of de-Stalinization, at a

time when when the leadership un-

der Leonid I. Brezhsev had barred

release of a surrealistic film, "Re-

Tengiz Abuladze, has declined to

the dictator, the Tvardovsky poem

spiritual slavery in which people

Soviet Union today.

lived toder him

try's past and present.

Publication of the poem, "By Right of Memory," in the monthly Znamya coincided with the public

betray parents and friends.

The appeal was the central

Official Soviet Journal

Prints Anti-Stalin Poem

### Islamic Jihad Develops **Split, Complicating** Hostage Negotiations

Americans and an Indian who

holds resident alien status in the

United States. These abductions

brought to eight the number of

U.S. nationals known to be held

gain the hostages' release -stemmed in part from a power

That power struggle has filtered

down to surrogates in Lebanon, in-cloding leaders of Islamic Jihad.

Hard-liners within the group coo-tend that there should be no deal-

ings with the "great Satan," the title that Ayatollah Khomeini has

There are reports from Lebanon that Mr. Waite, who has not been

seen since Jan. 20, was taken to the

Bekaa region of eastern Lebanon to

meet with the two U.S. hostages.

There also has been speculation

that he was taken to another coun-

try, possibly Iran, where the cap-tives may be held. The kidnappers

are known to move the hostages

regularly.

The more moderate faction of

Islamic Jihad has shown confi-

dence in Mr. Waite as an honest

broker and a convenient conduit to get their message to the Western world. The hard-liners, on the other

hand, look upon him as an exten-

sion of American influence and

Islamic Jihad for the Liberation

of Palestine said Thursday that it

want nothing to do with him.

■ Death Threats Issued

from Beirut.

bestowed on the United States.

struggle between factions in

Tehran government.

Islamic Jihad is still believed to

hostage in Lebanon.

NEW YORK - A split has de-

clandestine pro-Iranian group holding at least two Americans bostage in Lebanon, and it may have had an effect on an Anglican

envoy's effort to free the captives. The group is divided between militants opposed to releasing hos-tages under any circumstances and others who are close to figures in the Iranian regime who wish to trade captives for American weap-

The Church of England envoy. Terry Waits, apparently has been in contact with the less strident

Islamic Jihad is believed to consist of Lebanese Shiite Moslems loval to Avatoliah Ruhollah Khomeini, the spirimal leader of the Iranian revolution. They and their Iranian colleagues in Tehran seek to promote Islamie revolotioo

The group came on the scene in early 1984 when it seized Americans on the streets of West Beirut, the predominantly Moslem part of

the Lebanese capital.
Its demands at the time were confined to the release of 17 prisoners in Kuwait. The prisoners, some Lebanese and the others Iraqi, belonged to a Tehran-based group led by Irani political exiles dedicated to the overthrow of the regime of President Saddam Hussein of Iraq. They were convicted of a wave of bomb attacks against U.S. and French targets in Kuwait in De-cember 1983.

A group calling itself the Islamic Jihad for the Liberation of Pales-

## WORLD BRIEFS

Chad Says Libya Bombed Key Outpost

NDJAMENA, Chad (Reuters) — Chad reported Thursday that Liby, an planes attacked Fada, a government outpost in the northeast of the country. Chadian officials also said that Libya was increasing its military.

strength in the country.

Radio Ndjamena said that Libyan aircraft began bombing Fada on Wednesday afternoon. The key oasis town was recaptured by Chadian forces earlier this month after three years of occupation by Libya and was responsible for the kidnapping Saturday of four professors from Beirut University College — three

Libvan-backed rebels. The state radio added that "heavy and fierce" bombing continued Thursday morning at Fada, where an estimated 1,000 Libyan soldiers, were routed Jan. 2 by President Hissène Habrè's army. The radio assessed Libya of amassing "a huge quantity of equipment and troops" for an "early onslaught." Chadian officials said there now were 13,000 Libyan troops stationed in the northern desert.

Somali Rebel to Speak About Hostages

be holding at least two Americans: LONDON (AFP) — The leader of the rebel Somali National Movement is to make an announcement Friday on 10 French aid workers kidnapped in northern Somalia last weekend, a spokesman for the Terry A. Anderson, chief Middle East correspondent of The Associated Press, and Thomas M. Sutherland, acting dean of agriculture at the American University of Beirut. movement, Osman Ahmed, said here Thursday,

He said the announcement by the movement's president, Almed Johammed Silanyo, will "not displease you," adding, "I assure you, you The disclosure in recent months of U.S. arms dealings with Iran -apparently as part of an effort to won't be disappointed."

Mr. Ahmed refused to say what role the group, which is backed by

Ethiopia, had played in the kidnapping of the six women and four men, who are members of the humanitarian organization Doctors Without Borders. They were seized at a refugee camp near the Ethiopian border on

### Spanish Students Discussing Offer



MADRID (Reuters) - Spanish students continued a beyoon of classes Thursday as they discussed a government offer to increase education spending, and striking teachers held talks with Edwardon Airli Mitrust

Conferrit

Ministry officials.
On Wednesday, Education Minister José Maria Maravall Herrero offered students a package valued at \$155 million for more schools. more scholarships, free university studies for poor students and fee increases linked to inflation. However, he rejected their central demand to end university entrance examinations. Student leaders said the offer would not stop two months of unrest, but they agreed

to resume talks Monday.

Striking state school teachers met with officials from the Education Ministry on Thursday to discuss grievances against a new pro-fessional statute that they claim would worsen their career prospects. Officials called the strike a failure, while teachers claimed a success rate of 60 percent. Schoolteachers in the private sector were staging a separate strike.

### ienna Talks on Troop Cuts Reopen

VIENNA (Renters) — The deadlocked East-West talks on cutting conventional forces in Central Enrope resumed Thursday after a winter break, with both sides mating their commitment to reach at least a partial

But the 19-nation talks, which have been going on for 13 years, were overshadowed by proposals from the Warsaw Pact and the North Atlantic Treaty Organization to establish another conference to agree on arms limitation across the continent.

The Dutch ambassador to the Vienna talks, Jan Hein van der Mortel, said, "The problems which confronted the sides here and now in these negotiations would not disappear in a new forum." But both he and a Soviet spokesman, Nikolai Neiland, said any agreement reached here would form a useful basis for future talks on wider issues.

### Reagan Will Veto Clean Water Bill

"We announce that we will exe-WASHINGTON (AP) - In his first confrontation with the Democratic-controlled Congress, President Ronald Reagan told congressional leaders Thursday he would veto the \$18 billion Clean Water Act. Leaders predicted the veto will be overridden.

The measure, which provides aid to states for building waste-water and sewage treatment plants, was passed by overwhelming margins earlier this month in both the Senate and House of Representatives. It is nearly identical to a bill passed last year and vetoed by the president after and other warships toward the cast-Congress had adjourned.

Mr. Reagan objected that the measure would cost too much money. "I think he is probably right but he will probably be overridden," said Senator Bob Dole of Kansas, leader of the chamber's Republican

Long Island Rail Road employees returned to work from an 11-day strike Thursday under an order signed by President Ronald Reagan, but trains on the nation's busiest commuter line were expected to remain idle

Prime Minister Jacques Chirac of France will meet with President Ronald Reagan on March 31 during a visit to the United States, the

White House announced Thursday.

Police in Paerto Rico arrested a third suspect Thursday in the New Year's Eve hotel fire in San Juan in which 96 people were killed. He was taken to court to face charges of arson, murder and conspiracy, officials.

### **Travel Note**

Manchester airport in northern England was closed to passengers Thursday after firefighters went on strike in a dispute about pay and Thursday after prenigners went on sure of conditions, an airport spokesman said. Regulations prohibit passenger conditions, an airport spokesman said. Regulations prohibit passenger conditions, an airport spokesman said.

### Correction

The French terms for joining a new conference to reduce conventional forces across Europe — that France would be prepared to join if the talks were linked to the Vienna Conference on Security and Cooperation in Europe — were incorrectly attributed in Toesday's editions to Warren Zimmermann, who heads the U.S. delegation to the Vienna conference. The information on France was obtained from French diplomats in. Vienna and Brussels

### Mr. Zhao's speech essentially level," the newspaper said. **BBC Director Resigns Post**

LONDON - The director general of the British Broadcasting Corporation, Alasdair Milne, resigned Thursday as a controversy continued over a canceled BBC television program that revealed British plans to launch a spy satel-

fite over the Soviet Union. Officials at the state-chartered television and radio network said that Mr. Milne, 56, who directed BBC since July 1982, resigned for "personal reasons."

They declined to elaborate but said the deputy director general. Michael Checkland, would take over Mr. Milne's duties temporar-

U.S. Copter Crash in Bavaria The Associated Press

GIEBELSTADT, West Germany - A U.S. Army helicopter on a training run in snowy weather crashed near this Bavarian town.

The governing Conservative Pardom under its 1927 charter, for an alleged leftist bias in its news and public affairs programs.

The party's chairman, Norman Tebits cited examples of what he called tendentious reporting in BBC coverage of the U.S. raid on Libya in April. He later rejected the BBC's response.

Two weeks ago, the BBC dropped its planned special pro-

In an earlier controversy, Mr. Milne said in August 1985 he had considered resigning over a deci-sion by the BBC governing board to ban a documentary that included an interview with a reputed Irish

Alasdair Milne

critical of the way the publicly funded BBC in October backed down in a libel action brought by two Conscrvative lawmakers accused in a television program of links with extreme rightist groups. After spending £500,000 (\$765,000) defending itself, the net-work pulled out of the High Court

### Chirac Reaffirms Economic Reform, Fight for Jobs

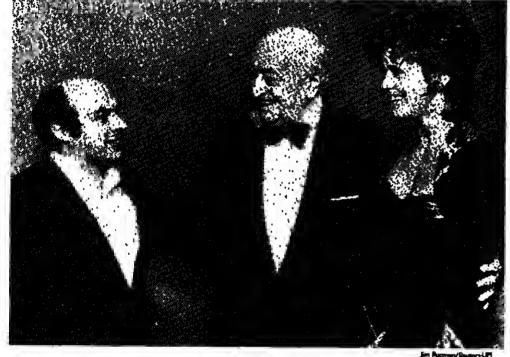
PARIS - Prime Minister Jacques Chirac said Thursday he was determined to pursue plans to modernize the French economy and fight unemployment.

But, after protest demonstra-

that the "coexistence" between himself and the Socialist president François Mitterrand, "will go full

in parliamentary elections.

This situation has led political analysis to search for any sign that the power-sharing arrangement may unravel. Presidential elections



Anatoli B. Shcharansky, a former dissident, is greeted by Simon Wiesenthal, the Nazi hunter, and the actress Jane Fonda before receiving a humanitarian award in Los Angeles.

## Shcharansky Warns on Gorbachev

By Edward J. Boyer

Los Angeles Times Service
LOS ANGELES — Anatoli B. Sheharansky, the former Soviet dissident released in an East-West exchange of prisoners last year, has warned that the West must oot be misled by the "public relations"

image projected by Mikhail S. Gor-bachev, the Soviet leader. Mr. Shcharansky, 38, who oow prefers the Hehrew came Natan and the spelling Sharansky, was in Los Angeles to receive the Simon Wiesenthal Center's 1987 Humanitarian Award for what the center

said Wednesday night at a formal dinner in his honor, "is that the West mistakes every step Gorba-chev makes as real fundamental change. Gorbachev is very talented. He has developed the image of being liberal."

that on the question of human

called "his invincible spirit in the face of Soviet oppression."
"The danger," Mr. Shcharansky

Sometimes, Mr. Shcharansky said, "it looks like the West wants to be decrived rather than analyzing what's really happening and looking at the bottom line, seeing

usals and party leaders.
"Of course," he said, "disciplinary action will be taken, in accor-

dance with the party constitution,

against a very limited oumber of

party members who have commit-

ted serious mistakes showing seri-

ous consequences, and who do oot

Before be spoke, Mr. Zhao was introduced to the more than 4,000

officials io the crowd by Peng

Zhen, the 84-year-old chairman of

has emerged as the leader of con-

servative forces within the power

speech given front-page coverage by the People's Daily and other

Communist Party papers, he told

writers and artists they should re-

read and study the lectures given to

Chinese intellectuals by Mao Ze-

In those lectures, given at Yanan

Mr. Peng has been calling for an

observe party discipline."

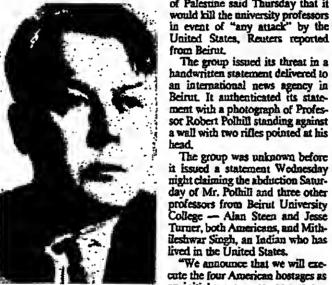
rights there is oot only no progress, but serious regression."
He said Mr. Gorbachev is successful "in using the Western press and his public relations campaign

> Nevertheless Mr. Sheharansky added, there is potential for progress because Mr. Gorbachev is

concerned about the Soviet economy and "needs access to Western technology."

Soviet officials say the move toto create his new image of a liberward frank treatment of Stalin, who ruled from 1924 until his death in 1953, is part of Mikhail S. Gor-

Change for the better can be Thursday: "Tvardovsky's poem achieved, he said, "only if the West will be very firm, very realistic."



pentance," also dealing with Sta-lin's brutal rule and its legacy in the But while the film's director, only do that if we know about it." say publicly that it is a portrayal of deals directly with Stalin and the

> "Fear, which that wicked age put by all our beds, taught us to keep silent while evil was on the ram-

backer's policy of glasnost, or openness, in discussing the coun-One Soviet literary figure said own father, a peasant despatched to a Siberian labor camp at the time

could well become the rallying cry of the collectivization of agricul-

repeated or will be permitted," he

said. "We will not hort, but will

sincerely unite, the overwhelming

majority, including the majority of



start anew if we shake off the shackles of the past. And we can In his poem, Tvardovsky, who died in 1971, recalls how millions meckly joined in praise of Stalin as "the father of the nations" even when they and their families had been victims of his terror.

# Alexander Tyardovsky

Tvardovsky himself renounced his for all of us who feel we can only ture in the late 1920s.

### The group was unknown before it issued a statement Wednesday night claiming the abduction Saturday of Mr. Polhill and three other professors from Beirut University College - Alan Steen and Jesse Turner, both Americans, and Mithileshwar Siogh, an Indian who has cute the four American hostages as an initial measure as soon as any attack is launched," the statemen ing to reports that the United States had moved aircraft carriers

ern Mediterranean and northern ■ Shultz Comments The groups responsible for the latest kidnappings in Beirut are minority. linked to each other, Secretary of State George P. Shultz said Thurs- For the Record

page," he wrote.

Asked on a satellite news conference with reporters in Europe, Israin the West in 1969, recounts how el and Japan who was responsible for the recent kidnappings, he said:
It is our basic information that, with whatever names may emerge, they are to a substantial degree linked together."

middle of a nationwide television

On Thursday, the Guangmine

Ribao, the Communist Party news-paper for intellectuals, carried its

own commentary saying that the new campaign "must out be

dragged into the territory of ordi-

mary life and production."
"We mustn't name names or

look for people to blame at every

day, The Associated Press reported

n the United S

The group apparently was react-

## Chinese Leader Sets Limits on Drive to Curb Liberal Leanings

Los Angeles Times Service

BEIJING - Prime Mioister Zhao Ziyang sought Thursday to set down some well-defined limits to prevent the Communist Party campaign against Western democrauc influences from getting out of hand.

Speaking at ceremonies in the Great Hall of the People here to

celebrate the beginning of the Chinese New Year, Mr. Zhao said that the campaign would apply only to the 44 million members of the the Standing Committee of the Na-tional People's Congress. Mr. Peng Communist Party, and oot to the rest of China's population. Furthermore, he indicated, the campaign would not be carried out end to departures from party or-thodoxy. On Wedoesday, io a

in China's rural areas at all and its effect will be restrained in factories and other urban enterprises. The thrust of the campaign, he said, would be "in the political ideologi-

> Mao told intellectuals they should "be oxen for the proletariat and the masses, bending their backs to the tasks until their dying day." Mr. Peng's appeal was one of several recent instances in which conservative forces within the Chi-

dong in 1942.

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signed as the campaign against "bourgeois liberalization" within the party got under way. The senior Chinese leader, Deng Xiaoping, did not appear at Mr.

Zhao Ziyang

nese leadership have seemed to be

developing a sort of Communist Chinese fundamentalism, appeal-

iog to values and symbols of the

Communist Party leader on Jan. 16

after the former party general sec-

retary, Hu Yaobang, suddenly re-

Mr. Zhao was named as acting

Harry's New York Bar @ Est. 1911 "the Birth place of the Blandy Mary" Just tell the raxi driver "sank roo doc roo" THE OLDEST COCKTAIL BAR IN EUROPE TM. • 5 Ruc Dauneu, PARIS Falkenrum Ser. 9, MUNICH

Zhao's speech on Thursday, aldrive against "bourgeois liberalization" will not be allowed to turn from the statements of Mr. Deng into a widespread political move-was read Wednesday night in the ment, such as the cultural revolu-The attempt to set down limits tion. on the new party drive against "bourgeois liberalization" seems to "In carrying out education in opposing bourgeois liberalization, no practices of leftist mistakes will be be aimed at preventing the prob-lems which cropped up during an earlier campaign against Western

In 1983, when the party began a short-lived crackdown on what it comrades directly engaged in the political ideological field." called "spiritual pollation," local officials complied by ordering young people to ent their hair, to stop listening to Western music and to put away Western clothing. From the start, the new Commu-

nist Party drive against "bourgeois liberalization" has been different from an attack on "spiritual pollution" because it is aimed much more at Western political ideas than at clothing music or lifestyles Three leading intellectuals have recently been expelled from the

Communist Party and Chiocse

sources have said that others may be expelled soon. There have been signs the campaign could spread more broadly throughout the society. Even at cultural events such as Beijing's main New Year's fair at Ditan Park, signs over the entrances proclaim the slogan, "oppose bourgeois lib-

eralization. lo his speech, Mr. Zhao said the

After Spy Satellite Disclosure ty in October attacked the BBC. which is guaranteed editorial free-

gram on the British spy satellite after the government said the broadcast would endanger national security. The program's researcher and reporter, however, gave details of the plan in a magazine article.

guerrilla leader. Many network journalists were





case, apologizing and paying damages and costs to the two men.

tions and public-sector strikes at the beginning of the year, he said another priority was to give a "sec-ond wind to social dialogue." At a news conference after a meeting with his full complement of 41 ministers, Mr. Chirac vowed

term, until the next election." Mr. Chirac and Mr. Mitterrand have been sharing power since March when a conservative confrtion ousted the governing Socialists

are scheduled for next year.

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## U.S. Airlines to Receive **Antitrust Immunity for** Conferring on Schedules

By Robert E. Dallos Los Angeles Times Service

NEW YORK - In an effort to reduce serious and increasing delays affecting U.S. airline passengers, the government plans to give airlines immunity from antitrust laws to allow them to talk about schedules, the Transportation Department has announced.

Transportation Secretary Elizabeth Hanford Dole, announcing the action Wednesday, also said the agency planned to determine whether the airlines "routinely misrepresent their schedules to consumers," thus contributing to the

The department proposes to grant antitrust immunity to the airlines to permit them to conduct joint discussions aimed at adjusting schedules to reduce delays," Mrs. Dole said. "I hope this action will eucourage the airlines to move some flights to less congested times and reduce delays."

An official in the department who declined to be identified by name said Wednesday that the Justice Department was not consulted on the antitrust aspects of the action. The Transportation Department has authority for the move under the Civil Aviation Act, the

Airlines and other interested parties, such as members of Congress, consumer groups and the Justice Department, have 15 days to file objections or other com-ments. Then the department will have 10 days to challenge those

It is expected that the airlines' schedule talks could begin in about a month "if everything goes

The department's announcement said flight delays have in-creased substantially in the past year "to the increased frustration of the traveling public." At the 22 busiest airports, it said, 387,000 flights were delayed in 1986 compared with 295,000 in 1985.

By Lena Williams

American and civil liberties groups

have condemned as "politically motivated" the arrest of nine per-

sons in Los Angeles who are said to

of these arrests," said James

Zogby, executive director of the

Arab American Institute in Wash-

ington on Wednesday. "The nine

arrested face no criminal charges,

yet apparently were deemed a risk to the security of Americans solely

because of political opinions they may or may not hold."

and a Kenyan, were taken into cus-tody by the Federal Bureau of In-

vestigation and immigration agents

in raids early Monday and charged

. The suspects, who are subject to deportation, had been scheduled to

appear before a federal immigra-

on judge in Los Angeles on

had violated immigration laws dealing with espionage, sabotage and public disorder. But the hear-

ing was postponed until Feb. 6.

One, the FBI said, was the south-

WASHINGTON - Triad America Corp., the U.S. hold-

ing company of the Saudi arms merchant, Adnan M. Kha-shoggi, has filed for protection

under bankruptcy laws, a move

that freezes lawsuits filed

against the firm for unpaid debts.

Mr. Khashoggi played a key role in brokering the secret U.S.

arms shipments to Iran. He has claimed that he lost \$10 million

in the transaction and that he

expects the United States to re-

The purpose of the petitions,

ern California leader of the group, prove a conspiracy."

Khashoggi Firm Seeks Relief

Under U.S. Bankruptcy Law

esday on charges that they

with immigration violations.

The suspects, eight Jordanians

Although an estimated 65 per-cent to 70 percent of the delays were related to weather, it said, "there is increasing evidence that at many busy airports airlines are scheduling more operations at peak hours than the airports can handle in good weather." A "delay" occurs when a plane arrives or departs more than 15 minutes late.

Most large carriers, although they declined to comment on the proposal Wednesday, are expected to oppose such talks. One industry source who spoke on condition he not be identified said that when similar talks were proposed in 1984, most airlines "went kicking and screaming to the table."

"It was not in the spirit of dereg-ulation," he said. "We did not want the government to be doing our

cheduling."
In the 1984 situation, the airlines
Opening of asked for the immunity only be-cause the Federal Aviation Administration had warned them that if they did not act to resolve the delay problem themselves, the govern-ment would impose flight restrictions at airports.

Scott Drysdale, an airline analyst with the San Francisco investment house of Birr, Wilson & Co., said such talks could easily lead to higher airline fares.
"If one can arrange airline

schednling in collusion with other airlines," be said, "that is an effective way of controlling supply and demand within the market, which is an indirect way of setting prices.

It is clearly not in the best interests of competition. If the government is concerned about congestion, a much better way to deal with the delay situation is to put airport landing rights up for bid."

Mrs. Dole said the Department

of Transportation would also investigate to determine whether and how airline scheduling processes contributed to the delays. The investigation, which will ultimately include 13 airports that have senous delay problems, will begin with Atlanta's Hartsfield Airport.

the Popular Front for the Libers-

after a long FBI investigation failed

commit criminal or terrorist acts,

Washington Post on Wednesday.

An official familiar with the in-

were about to commit a violent

search, meet licensing requirements and consult with affected states and Indian tribes. The \$100 billion "civilian waste repository," as it is known, will be the eventual home of up to 70,000 **Arab-Americans Protest** tons (63,000 metric tons) of waste so dangerously radioactive that it must be isolated in deep under-**Arrests in Los Angeles** ground caverns against leakage or deterioration for at least 10,000 years. By law, the first site is supposed to be in operation by 1998.

New York Times Service tion of Palestine. He was identified WASHINGTON — Arab- as Khader Musa Hamide. The FBI tion of Palestine. He was identified search last year to three sites in the U.S. West: Deaf Smith County, said Monday that seven of the nine Texas: Yucca Mountain, Nevada, were linked to the front. and the Hanford nuclear reserva-The Popular Front, led by tion in Washington state. At the Georges Habash, is a leftist faction same time, the department said it be supporters of a militant Pales- of the Palestine Liberation Organiwas postponing its search, also rezation headed by Yasser Arafat. quired by law, for a site in the East. - Leaders of several Arab-Ameri-

by the manner in which these are can groups asserted that the arrests rests were conducted and the bases were spurred by recent events, in cility at the Clinch River site near Of Plath Book Oak Ridge, Tennessee. Congress, which cut off funding for the breeder reactor product of the breeder rea were kidnapped last weekend.
"The FBl is using the law for political purposes in support of the administration's policies in the breeder reactor project there after Middle East," said the president of years of controversy, has not authe American Arah Relations thorized building the storage site.

Committee in New York, Moham-Several members of Congress denounced the department's decision by creating lesbian scenes for a as "blatantly illegal" and said it character the psychiatrist asserted demonstrated that the selection was based on her own life and rela-■ Justice Explanation The Justice Department decided to arrest the Palestinians on process was not working. charges of immigration violations

"What the DOE is saying is, "Here's what the DOE is saying is,
"Here's what we're going to do, regardless of the law," said Representative Ron Wyden, Democrat of
Oregon. "They said they need more
technical information, more time
to work with the states. If that's the to turn up evidence of plans to department sources told. The vestigation said FBI agents had found no information that they case, then the straightforward way is to come to Congress." act." The agency "looked at them quite a while," the official said, adding: "They were not able to

But the postponement drew caunous approval from representatives of states that are reluctant finalists

for the first dump.
"It's a partial victory," said Representative Larry Combest, Republican of Texas, "in that any delay. gives us the chance to try to ensure the process was carried out according to the letter of the law, which I don't believe it was."

### Sahara Guerrilla Group Frees Swede, Spaniard

The Associated Press ALGIERS - The Polisario independence movement in the Western Sahara handed over the two occupants of a yacht sunk off the coast of the former Spanish colony to officials of their respective embassies, the guerrilla organization said Thursday.

A 62-year-old Swedish yachts-man, Rolf Asserback, and his tribution of the movie. Spanish companion, Maria Teresa González Gómez, 22, were picked up after a Polisario rubber cance sank their yacht on Jan. 21. Diplomatic sources said the release occurred near the Algerian casis of Tindouf, the guerrillas' main operational base in the fight against

## In Brazil, the News Is Often One Man's Opinion

By Alan Riding

New York Times Service
RIO DE JANEIRO — Every weekday evening at 7:55, at least 50 million Brazilians scattered across this huge land, including one oeatly dressed 82-year-old man with a telephone by his side, watch the day's news as chosen, interpreted and broadcast by Globo TV, Brazil's largest television network.

As sole owner of the network, the man with the telephone, Roberto Marinho, watches with special attention. After the 30-minute broadcast, Mr. Marinho invariably calls the newsroom with comments, suggestions and complaints. We give all necessary informa-

tion, but our opinions are in one way or other dependent on my character, my convictions and my patriotism," Mr. Marinho said in a recent interview. "I assume responsibility for everything I run."

Elizabeth Hanford Dole

U.S. to Delay

By Cass Peterson

Washington Post Service
WASHINGTON — The Energy

Department has amounced that it intends to delay until 2003 the opening of the first U.S. dump for

highly radioactive nuclear waste

and will move ahead with plans for

a temporary storage facility at the

site of the abandoned Clinch River

which was strongly criticized by

some members of Congress, was

the latest shift in the effort to find a

final burial ground for nuclear waste from more than 100 U.S.

The department said it needed

the postponement "to do a thor-

ough and complete job of handling

waste generated by nuclear power plants." The extra five years, it

said, would be used to conduct re-

civilian power plants.

Wednesday's announcement,

breeder reactor in Tennessae.

He expects few surprises. Before the broadcast, he will already have should be handled. As one network reporter said, "we're pretty well attuned to his likes and dictive." **Nuclear Dump** 

With ratings showing that 70 to 80 percent of the viewing audience in Brazil watches, Globo TV is clearly a key center of power today. Yet perhaps what most distinguishes it from major networks abroad is that Mr. Marinho unabashedly uses this power politically, reaching daily into 17 million homes to adjust the picture through which most adult Brazilians see this country and the world.

"Yes, I use this power," he said in the interview at his office here, but I always do so patriotically. trying to entreet things, looking for the best paths for the country and its states. We would like to have the

'We give all necessary information, but our opinions are in one way or other dependent on my character, my convictions and my patriotism.

- Roberto Marinho, Owner of Globo TV



military rule and as a newly elected in the election." But Mr. Marinho sees nothing amiss in such intervention, which

openly democratic society. Predictably, the strongest criticism of Globo TV has come from those politicians whom Mr. Marinho has opposed, most recently Leonel Brizola, a Socialist who is the departing governor of Rio de Janeiro. Mr. Brizola attributed the defeat of his chosen successor in elections in November to the "electronic shock" applied to voters by the network's campaign against his

Mr. Marinho did not dispute this

"At a determined moment, I became convinced that Mr. Leonel Brizola was a bad governor," he power to fix everything that doesn't said. "He transformed the marvel-ous city that is Rio into a patio of ous city that is Rio into a patio of Yet as Brazil gradually emerges beggars and peddlers. I came to from the shadow of two decades of consider Mr. Brizola harmful and

used all possibilities to defeat him Marinho, said, "Defense of free-

has involved attacking specific politicians or issues as well as emphasizing or playing down controver-

"If power is used to disrupt a country, to destroy its customs, then it's not good." Mr. Marinho said. "But if it's used to improve things, as we do, it's good. I don't think this will much occupy the attention of the Constituent As-Editorial discontent over how

dismissal of some journalists who stayed out during a 24-hour nation-wide strike called by Brazil's labor movement Dec. 12. The strike itself was barely covered by Globo TV because, in Mr. Marinho's words, "It was ont good for Brazil." A letter, signed by "the journal-

dangerous, and I fought. I really the news editor, with a copy to Mr. dom of expression was our strongest reason for joining the strike." It added that "interference by the enmpany's management in news broadcasts has prevented us from

informing without bias." Asked about the letter, Mr. Marinho said, "I paid it no attention." He also dismissed its assertion that growing bostility to Globo TV crews on the streets of Rio de Janeiro reflected "a crisis of credibility" in its news judgment.

"On the contrary," he said, Globo has 80 percent ratiogs in all

### news is handled appeared after the Chilean Editor Is Honored

ISTANBUL — Juan Pabln Cardenas, editor of the Chilean maga-zine Análisis, has been awarded the 1987 International Federation of Newspaper Publishers's Golden Pen of Freedom, the federation

najor cities. How can you talk of a crisis of credibility when we have a larger audience every day?"

Mr. Marinho, having run his family's newspaper. O Glnbo, for 40 years, diversified into televisioo in 1965. By enmbining artistic talent with efficient management, be gradually built it into what is today - after the three American giants. the world's fourth largest commercial network.

Globo comprises seven fully owned stations, including those in Rio de Janeiro, São Paulo and Brasilia; six partly owned stations, and

36 affiliated ones. Globo TV has had extraordinary success in providing the sort of programs that Brazilians like, above all slickly made, often sophisticated

soap operas that at times get 100 percent audience ratings. The importance of the evening news is that, sandwiched between the two main soap operas of the day, it has a near-captive audience of tens of millions. Further, 21though Globo TV's entertainment programs have had enormous impact on cultural tastes bere, it is the

"National Journal" at 7:55 P.M. that provides Mr. Marinho with his main political clout. At the national level, he generally uses this power to support the government of President José Sarney, whose right-of-center philoso-

phy he shares.
"I don't think you'll see Sarney taking the initiative to try in reduce Marinho's power," a well-placed official said. "Marinho is too important as an ally and too dangerous as an enemy.

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### Carlo Cassola, Pioneer Of 'New Novel,' Dies

MONTECARLO, Italy - Carlo Cassola, 69, whose fiction is considered a forerunner of the French norveau roman, died here Thursday of complications following a heart attack, his family said.

The Italian author of more than 20 books, Mr. Cassola was best The department narrowed its known for his "Il taglio del bosco" ("The Felling of the Forest"), a collection of short stories published in 1949, and the novel "La ragazza

## Suit Settled ready, the department said it hopes to store much of that waste in a

BOSTON - A psychiatrist settled a lawsuit Thursday that alleged that a movie of "The Bell Jar," the novel by Sylvia Plath, defamed her

tionship with Miss Plath. Dr. Jane V. Anderson is to receive a \$150,000 settlement and all parties in the suit, including Ted Hughes, Miss Plath's widower and Britain's poet laureate, acknowledged that Dr. Anderson was "un-

intentionally defamed." The settlement came as a trial into the suit was scheduled to enter its sixth day Thursday with Dr. Anderson to take the witness stand

for cross-examination. The defendants also agreed that future copies of the movie, "The Bell Jar," would begin with a dis-

claimer thet characters and events depicted in the film are fictional. "I feel absolutely great and I feel vindicated," Dr. Anderson said. reached, Mr. Hughes said, "I'm glad its over."

The agreement, under which the defendants waived their right to appeal, stipulated that Dr. Anderson was falsely portrayed as a homosexual, as a person who at-tempted suicide, as someone who had encouraged another person to commit suicide, and as someone For Checks on Canopies

who killed herself by hanging. Named as defendants with Mr. Hughes, who sold the movie rights, were 13 companies and individuals involved in the production and dis-

### China Signs U.S. Contract

United Press International BEIJING -- China's satellite-orhiting service has agreed to carry a U.S. satellite into space, the Xin-hua press agency said Thursday. di Bube" ("Bubo's Girl"), pub-lished in 1960.

Mr. Cassola died at his home in Montecarlo, a central Italian village, shortly after returning from the hospital where he had been treated since suffering a heart attack Jan. 19. Often viewed by literary critics as anticipating the French "new

novel," Mr. Cassola's books are stripped of action and loaded with detail in his striving for narrative objectivity. The French hterary movement emphasized the role of the narrator in shaping novels. Galo Plaza, 80,

Former Ecuador President

QUITO, Ecuador (AP) - Forly considered Ecuador's most distinguished public figure and statesman, died Wednesday of heart failure, a spokesman for Hospital Metropolitano said.

The spokesman said that Mr. Plaza's pacemaker, inserted last year in an operation in the United

States, apparently failed.

Mr. Plaza was president from 1948 to 1952 and later served as secretary-general of the Organiza-tion of American States. He was widely respected within Ecuador for his balanced views on politics and international issues.

Joze Zemijak, 79, a former Yu-goslavian ambassador to Israel and Austria, killed Tuesday by ice fall-ing from a roof in Ljubljana, Yugo-

High M. Newskam, 72, forms Paris-based overseas manager of the New York Herald Tribune Syndicate from 1953 to 1963, Jan. 26 at his home in Sussex, England. Rear Admiral Samuel G. Fuqua.

87, who received the Medal of Honor for heroism during the Japa-nese attack on Pearl Harbor and indicated," Dr. Anderson said. whose story helped build the USS
After the settlement was Arizona Memorial, Tuesday in Decatur, Georgia. Efizabeth Gilmore Holt, 81, an

art historian who wrote widely on the social context of art, Monday in

## **Dutch Ground F-16s**

THE HAGUE — The Dutch Air Force said Thursday it had ground-ed about half of its 150 F-16 fighter bomber aircraft for tests after the U.S. designers ordered safety checks on cockpit canopies.

A spokesman said the tests were expected to last a few days and if canopies were found difficult to operate they would be repaired. Fifteen Dutch F-16s have crashed since they entered service in 1979. The air force is scheduled to have

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Chirae Realing

### pay him. In nine separate petitions filed in U.S. Bankruptcy Court in Los Angeles, Triad America and eight of its subsidiaries listed more than \$300 million in

By Nancy Lewis Washington Post Service WASHINGTON - A former engineer for Morton Thiokol Inc. who tried to stop last year's fatal launch of the space shuttle Challenger has filed a \$1 billion damage suit, saying that the rocket manufacturer rumed his health and career after he testified before the

Roger Boisjoly, 48, of Willard, Utah, claimed in his civil damages sait filed Wednesday, the first anniversary of the disaster, that the

presidential commission investigat-

cides" committed by Morton Thio- cording to the suit. kol. The company manufactured the solid-fuel booster rockets whose failure led to the disaster.

Adnan M. Khashoggi

which were filed under Chapter

11 of the bankruptcy laws, is to

give Triad time to work out a plan to pay its creditors.

Legal observers said that while the lawsuit might have symbolic significance, it is unlikely that "criminal homicide" charges will survive in the federal court here, where the suit was filed. Mr. Boisjoly retired from the

company in October on a disability

Engineer Who Tried to Stop Challenger Launch Sues Thiokol deaths of the seven Challenger as-tronauts were "criminal homi-his treatment after testifying, ac-designed to address the question of unsolved problems with the boost-

"Roger feels very strongly about what happened," said Robert N. Levin, Mr. Boisjoly's attorney. cused on who was responsible for the accident." Inquiries by the presidential

commission and Congress dwelt primarily with the "technical side," Mr. Levin said, "what kind of man-

Officials of Morton Thiokol caused the explosion. could not be reached for comment.

Levin, Mr. Boisjoly's attorney.

"But even today, a year later, there has not been an inquiry that folenger in cold weather, only to be challenged by officials of the National Aeronautics and Space Ad-

He testified before the presiden- that Morton Thiokol would win a pension because of "post-traumatic agement and structural changes tial commission and a congression new contract it was stress disorder and depression were need to prevent a recurrence." nall panel investigating the shuttle booster rockets.

ministration and overruled by Thi-

er's O-rings seals, whose failure Mr. Boisoly and another engi-

neer who were transferred to lesser

posts after they testified were later reinstated. The engineers told the panels that, before the Challenger disaster, NASA and the company kept

information about the problems from Congress to keep the shuttle lannches on schedule and to ensure new contract it was seeking for the



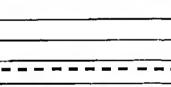
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## Herald Tribune.

### A Russian Revolution

Now Mikhail Gorbachev bas turned his reformist zeal on the ultimate redoubt against change in the Soviet Union, the Communist Party. Yes, overcoming systemic inefficiency and cynicism still looks almost impossible. Yes, the West should understand that Mr. Gorbachev's call for democratization and an open society do not mean to him what they means to Thomas Jefferson. Yet the Soviet leader's bold course makes a remarkable drama.

This week's proposed reforms are all the more striking for their circumstances. He delivered his message on party inadequa-cies to the party Central Committee itself. He called for secret, competitive elections to party offices, an unusual party confereace next year to discuss rules and personnel changes and for new laws to protect journalists and citizens who criticize superiors. The Central Committee, despite rumored opposition, reportedly accepted the spirit behind the speech and many of its details, and agreed to mull over the rest.

As in any encrusted dictatorship, proposals for reform look dramatic simply for being uttered. General Secretary Gorbachev does not propose open elections. Party-picked slates and one-party rule will remain. Yet he holds the party responsible for

stagnation, and for change.

These new moves against the party go beyond his previous forays. He began with harangues against laziness, drunkenness and privilege. He has tried to breathe the fire of discipline and creativity into a corrupt and flaccid society. He has begun to pry open the gates of cultural expression. He has called upon people to question the old, propose the new and publish the unpopular, and has now begun erecting a framework of laws to protect those who do. He has opened the door to limited private enterprise at bome, to individual initiatives abroad and to foreign partnerships, though the West declines this invitation until the

In proposing party reforms, be raises the stakes to their highest level. Even Nikita Khrushchev stopped short of secret ballots and multi-candidate elections — and lost

for overcoming its dispirited decline. Or, as be says, "the historical fate of the country and the position of socialism in the world hang on "radical reforms."

giant of a society thet Mr. Gorbachev took over in 1985. Perhaps be cannot waken his party and bureaucratic faithful without their turning on him. But as long as he uses a method that embraces a more open society and more participation from its people, those who share these goals, however differently conceived, will wish him well.

### The Union Is Adrift

We set ourselves up every year for these affairs budget that says 'yes' to protecting form has always been 60 percent show busioess and 40 percent (with luck) content, more water than meat. Ronald Reagan has developed the showmanship aspects of the event to an unprecedented degree. But on Tuesday night the whole thing had become so thin and contentless as to be positively eerie. The on-cue, rigged applause from the party faithful did oot help; in fact, it beightened the impression of empty staginess. The president, recently returned from his surgery and still embroiled in trouble over his incredibly destructive Iran policy, looked good, and that is good oews — the only good news we could find in the event.

A word of explanation: We do not hold with that view which insisted that Mr. Reagan "apologize" to the American people in his speech for the Iran fiasco. That was a kind of set-up; in any case, some ritual remorse — even that which he did provide about the "risk" and the "mistake" and the rest - was oot what was wanted from the president. What was wanted, and has been from the beginning and will continue to be, is a sign that Mr. Reagan knows what really happened and how bad it is and that he is trying to figure out bow his government could have gone so far wrong and what can be done about it oow. There was oo sense of any of that in the speech. Whether Ronald Reagan understands and cares about what happened to him and his presidency is the

big question in Washington oow.

For the rest, the speech seemed largely a collection of implausible policy arguments. The defense budget is the most obvious and painful example. There was no one in that chamber Tuesday night who cannot add. "I ask you to vote out a defense and foreign

results of his changes become clearer.

Mr. Gorbachev has even permitted an fabricated KGB arrest.

attack on the secret police itself, as evidenced when Pravda published details of a

his job for excessive reformist zeal anyway. Why does Mr. Gorbachev persist? Probably because he believes that the restructuring he attempts is his country's only hope

It took generations of leaders and layers of vested interests to create the dormant

-THE NEW YORK TIMES.

our country," the president said; and then, indignantly, "the federal deficit is outrageous"; and then, "we don't have deficits because people are taxed too much; we have deficits because ... government spends too much." In six years this president has added a trillion dollars to the national debt. His high-spend, low-tax policies have created an enormous structural deficit, whose every cure he resists even as be deplores it. Congress is doubly his victim in this; be berates it for failing to overcome him. Good work if you can get it, but how long can he expect it to last? "I think the

American people are tired of hearing the same old excuses," he said. That's right.

The president spoke of oew initiatives in this, his final Congress: welfare reform, health insurance for catastrophic illness. The welfare proposal turns out to be a license to the states to conduct demonstration projects. The administration is still divided on the health proposal, lest it encroach on the insurance industry. Congress was also promised shortly "comprehensive proposals to enhance competitiveness," which the president said must include greater effort in the schools. The Democrats quickly noted that he proposes to cut education funds by a fourth.

But the Democrats were oot bold or compelling either. House Speaker Jim Wright and Senate Majority Leader Robert Byrd spoke for them. It was not just thet they lack charisma. The strengthened Democrats are still feeling their way against the president and each other and still know what they do not like better than what they do. Their answers, too, are tentative. The government is going to drift for a while,

- THE WASHINGTON POST.

### Other Comment

### Reagan's Course and Resolve

The nation wants, and needs, a strong and vigorous leader at the helm through the coming two years. But President Reagan's State of the Union address Tuesday night failed to provide a plan for sailing from a murky present into an uncertain future.

The president puffed up the economic good news that he could find and mostly ignored the bad. He talked of a rare opportunity of negotiating arms control with the Soviets, but gave no inkling of how, when or where. He insists that he will not budge from his Strategic Defense Initiative, although that stubborn position is precisely

what is standing in the way of arms control. To his credit, Mr. Reagan assumed full responsibility for the Iran-contra affair, and called it his "one major regret." But he was not able to put the issue behind him with his meek vow 10 get to the bottom of it and take whatever action is called for. Alas. the president gave the people no indication that he yet knows just quite what went wrong with the arms-sale adventure.

Not everyone agrees with the president's policies, but everyone wants the presidency to succeed. Swift currents are at work, both internationally and domestically. A boat needs to keep moving forward in order to maintain direction. Take the hand off the tiller, and it comes up directly into the wind and stalls, its sails flapping without pur-pose. That is the sort of State of the Union that was presented on Tnesday.

- The Los Angeles Times.

Those who expected to see a weakened. even bumble president, were disappointed. The aim of the Iran operation had been "worthy," he said, and America must not be intimidated and back away from future risks in the service of "peace and freedom."

Nor would the president deviate from his anti-communist course in Central America, where what is at stake, he said, is the contiouity of American foreign policy from Harry S. Truman to John F. Kennedy.

Work oo the SDL, the strategic defense

midadve, would also "go forward." From beginning to end of his speech, Mr. Reagan resolutely sought to dissipate any suspicion that the regent can no longer reign, whether because "Irangate" has broken his spell, because Congress now belongs to the Democrats or because his term runs out in 1988. But the problem remains that these three factors weaken the power of the "Republican monarch." And the Iran affair lingers on, as do the gigantic deficits in the budget and the trade balance. Will he make it? No one in the United States is yet ready to profane the Reagan myth.

- Süddeutsche Zeitung (Munich).

### Gorbachev: Subtly Dangerous

One thing cannot be said about Mikhail Gorbachev: that he is a perpetuator, a bogus reformer, a son of Brezhnev and of the ideologue Suslov. More cultivated and skillful than his predecessors, he is a charmer, and therefore more dangerous.

Whether we have a new revisionist in the

Kremlin, or an illuminated reformer, or a reformer forced to be one, has still not become clear from his plans. His is not yet a well-articulated reform proposal. Nor is it

clear whether he will be victorious. Mr. Gorbachev's stern and decisive language should not deceive. He does not emerge from the party plenum a definite, absolute winner: He has only won a place at the starting line - and gained the indispensable support needed to do battle along more clearly defined fronts.

- Frane Barbieri in La Stampa (Turin).

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## A Classic Reagan Speech, Worn Very Thin

WASHINGTON — Long before Ronald Reagan stepped to the House rostrum for his sixth State of the Union address, the political handicappers had set him a severe test - the oldest president, after surgery, look hale and hearty? Would be, after losing the Senate and letting subordinates run off with Iranian policy, seem the master of his own house?

As usual, he passed the test of appearances summa cum laude. The indices of personal respect and affection were all at normal levels.

But the president's standing as a political leader remains in doubt; and as usual the signs of crosion were subtle. There was, for instance, the jokey, almost surrealistic mood of his congressional audience, with its outbursts of untimely laughter (what is so funny about calling the budget deficit "outrageous"?) and its contrived standing ovations. And the speech. The text was old and comfortable, a magical mystery tour of good lines from past years, familiar attitudes that, like them or loathe them, have assumed a

soothing predictability.

The nation's or the world's vexacons may change from year to year, and some of them, like the trade deficit, may intensify. The president's By Edwin M. Yoder Jr.

responses never vary. He is still for freedom and against tyranny, for a balanced budget and against higher taxes, for school prayer and against evnicism about the future. He is for selfreliance and against the welfare monster, for the people, against government. If, as is said, a fanatic is someone who cannot change his mind and will not change the subject. Ronald Reagan is a sort of fanatic. But as the columnist Garry Wills puts it, he is "that most disarming of political experiences the kindly fanatic." policial apparitions, the kindly fanatic."

Long ago, these classic Reagan views were a smooth path through the naoou's consciousness, as American as apple pie or the Lewis and Clark expedition. They have far less to do with the state of the union, in any given year, than with the president's perennial and unbending sentiments about it. But after six years of reiteration, they pass like Muzak from ear to ear without meshing

with anything so prosaic as a fact.

As expected, the president briefly addressed the Iranian arms scandal. "Serious mistakes were made," he admis — but what mistakes, and by whom? His use of the passive voice blurs any

sense of accountability. The president seemed again to imply that the policy was right. But he has oothing to say about the sober reckoning now apparent in the epidemic of hostage-taking and the Iranian siege of Basra, bolstered by the weapons and spare parts America supplied. This cannot be all, or even a serious part, of what the president will eventually have to say about this. It is the same in domestic policy. The president

says he will press Congress for those mechanical says he will press Congress for those mediatine in devices—the balanced-budget amendment, the item veto—which, even if passed, would be small compensation for the intelligent fiscal policy now lacking. He promises new initiatives in health, scientific research, education and welfare

health, scientific research, education and welfare—
the very sectors his administration has pared
to their lowest budget levels in 20 years. There
was applause, but was anyone really listening?
It may be that nadons, like individuals, need a
robust dream life for their psychic well-being.
And once again, Ronald Reagan has given the
American people the state of the union as they
would like to think of it. Doing so has brought
rolling process for him and pleasant dreams for political success for him and pleasant dreams for the rest of us. But after six years of this, the alarm bells are too noisy to be ignored.

Washington Post Writers Group.

### To Fight the Rising Yen, **Japan Must Grow at Home**

By Robert J. Samuelson

WASHINGTON — The Japa-nesse are starting to grumble. A recent newspaper poll found that the proportion of people complaining about their lives increased from 22 percent to 35 percent during the past year. The main problem is the rising yen, which is burting many companies. It is hard to sympathize. Japan's buge trade surplus was bound to result in a higher yen, making its exports more expensive. A prudent nation would have prepared for the end of its export boom, Japan has not. Japan's illusion has been that it could export its way to prosperity without suffering, as most nations do, any disruptive effects from trade. The

A wrenching change is needed: the elimination of many of the heavily subsidized farmers.

rising yen is now shattering this dream. Either Japan will increase its domestic growth and imports, or a rising yen will reduce exports and cause a recession. Everyone should hope Japan expands faster at home, because a healthy world economy oceds a growing Japan. But the job. will not be easy. It requires the wrenching social change that Japan avoids: climinating many of its beavi-

Farms now occupy land that could be better used for housing, as James Fallows argues in the January issue of The Atlantic. With land scarce, housing prices are exorbitant. To afford a home, the Japanese become buge sav-ers. If Japan did not protect its farmers, it would import more food and have more land for bousing. Food costs would drop, and housing would become cheaper. Savings might decline and, as consumption rose, the Japanese might buy more abroad.

The whole point of international trade is to raise everyone's living standards. Countries specialize in what they do best, and trade allows these strengths to be shared. By this logic — the theory of comparative advantage — Japan would long ago have stopped protecting its farmers.

Instead, it maintains strict quotas against imported rice and beef.

The Japanese export obsession stems from Japan's paucity of raw materials — fuel, minerals, grains. The nation needs to export to buy these imports. By cootrast, imports that disrupt existing industries are not considered desirable, even if they improve living standards. The result is national bypocrisy, "We open our markets slowly, but smugly preach free trade to the rest of the world," writes Kenichi Ohmae, bead of the Tokyo office of McKinsey & Co., the consultants, in his forthcoming book "Beyond National Borders."

Politically, this formula stirs resentment against Japan around the world. Economically, it is shortsight-ed, as the foreign exchange markets are oow showing. Exports alone can-not create steady economic growth. The problem is that generating more spending at home involves difficult political choices. Some easy measures (more government spending, tax cuts, lower interest rates) might help temporarily. But changes thet allow the Japanese to spend more on themselves would disrupt the status quo. ing urban consestion. Consider:

• In a country where 70 percent of the land is mountains, foresis or water, farmland occupies about the same amount of land as all confarm uses - homes, businesses, schools, parks and roads, according to Mr. Fallows. Even in cides, there are scattered rice paddies.

than the world price. Beef prices were four times higher than in the United



Rough weather in Tokyo

States and nine times higher than in Australia, Mr. Ohmae said. ated jobs, Meanwhile, imports became more expensive and less The Japanese spend about 23 percent of their disposable income on food, about a quarter higher than the U.S. share (18.6 percent in 1984).

• The price of an average oew Japanese home is nearly seven times average family income. In the United States, the average home costs three times median family income, and new U.S. homes are 50 percent larger

To be fair, Japan did not create the low yen. High U.S. interest rates. leading to large Japanese investments in dollar bonds, were a major cause. Nor can anyone deny that much of Japan's export success reflects the high quality of its cars, electronics. and machinery. But the low yen could not last, and the Japanese did not see • Last year, Japanese wholesale rice prices were six to 10 times higher low year fit their vision of an ideal world. By making their manufactured goods more competitive, it cre-

came more expensive and less threatening, Japanese economic fore-casts consistently have missed the yen's rise. These errors reflect wishful thinking on a national scale,

It was precisely Japan's rising trade surpluses and its increasing overseas investments that made a higher yen inevitable. Put simply, Japan now earns far more abroad, mostly in dollars, than it wants to The surplus dollars, when sold

for yea, push up the yea's value. Only the Japanese know all the changes oecessary to produce faster growth at home. Only they can decide what kind of society they want. But they cannot have trade only on their own terms. Either they accept comparative advantage - seizing the opportunity to live more comfortably. but abandoning their least efficient industries - or suffer slow growth and continuing trade conflicts.

The Washington Post.

## The Furor Around an Agency That Chun's Brother Ran

WASHINGTON — The transcript of South Korea's National Assembly, which is not published but can be consulted in the Assembly bbrary, is replete with angry exchanges over the secrecy surrounding the financial records of Sacmaul, the public works program formerly headed by Chun Kyung Hwan, the president's brother.

On Aug. 26, 1985, an opposition deputy, Kim Tong Choo, cited Finance Ministry data indicating that Saemaul had received \$475 million over a four-year period.

General Accounting Office has not audited these funds even once, and why this assembly is not given the slightest accounting."
Another opposition deputy, Kim

Jong Bo, pointed out that the difference between the import cost and the domestic distribution price of beef cattle totaled \$542 million from 1980 to 1984, and \$80 million in 1983 alone. Fisticusts occurred in a committee meeting when Mr. Kim asked

where the money had gone.

Beyond questions of misappropriated funds, allegations have been made that Saemaul has put the muscle oo businessmen. Another deputy, Park Youg Man, declared in the Assembly that "small businessmen and civic leaders in the countryside are taking out loans in order to pay 'voluntary' contributions to Seemaul."

Hyun Hong Choo, the spokesman for the ruling party, denied allegations that Saemanl funds had been misappropriated. He said that, "Corruption is a problem, but the president is dealing with it."
"Little Chun" left Korea last Au-

gust, nine days after a nightclub attack in which one gang allegedly killed four members of a rival gang with fish knives. At first, several ocwspapers hinted that high officials had links with the leader of the victorious Mokpo gang, Chong Yu Sop. Then Ye Chun Ho, a leader of the

former ruling party, said the presi-dent's brother had given a land reclamatioo contract to a construction firm controlled by Mr. Chong and had strolled with Mr. Chong after a Saemaul ceremony in Shinan. Mr. Hyun denied that the president's brother had any ties to leaders

of organized crime. Mr. Ye said in an interview that Mr. Hong had recruited his men from the Seoul Judo School. He said that the president's brother had used

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By Selig S. Harrison

This is the second of two articles.

his alma mater, to the status of a heavily subsidized college.

The nightclub murders occurred on Aug. 14. On Aug. 23, Chun Kyung Hwan resigned as Sacmani director and left for the United States. The government announced that he had been chosen to participate in a rural Kennedy School of Government. Opposition leaders said the real purpose of the academic arrangement was to

get him out of the country.
Chun Kyung Hwan returned to
Seoul in late December. Various ef-

his influence to elevate the school. forts to reach him were unsuccessful. The Korean Embassy in Washington said that the allegations about

Chun Kyung Hwan "are simply lies with no basis or truth." Apart from the corruption issue, other even more important factors account for the growing strength of the opposition. Archbishop Kim Sou Hwan, a prominent critic of the regime, says that the big conglomerates have prospered at the expense of small business, farmers and labor.

Fifteen million urban workers. prohibited from organizing free unions, earn as little as \$3 a day. As

## Deng Has 'Killed the Monkey'

By Carroll Bogert

trates a time-honored political tactic of frightening one's main opponent by attacking those around him.

But Deng Xiaoping, in dismissing Hu Yaobang, the Communist Party general secretary, bas killed the mon-key. And a lot of chickens in China are going to be very, very nervous. The chickens in this case are the

intellectuals on whom China's modernization depends. They took heart last year when top party officials, led by Mr. Hu, called for more creativity, more crinicism of mistakes, more openness. Maoy intellectuals believed their government really wanted, in the phrase Mao used 30 years ago, to let a hundred flowers bloom. The success of economic reform

hinges on good new ideas. Adroit management is needed to invigorate and redirect the nation's outmoded economy, and Mr. Deng knows it. He has always sought to give intellectuals a greater voice - but be oo lunger likes what they are saying.

Mr. Hu had protected several of

China's most famous intellectuals.

His ouster indicates how deeply oldguard conservatives resented the free speech that was beginning to threaten Communist Party anthority. Intellectuals, defined by the Chi-

I ONG KONG — Recent events democracy. And some older intellection the old adage, "Kill the chicken to scare the monkey." The proverbillustuals sympathize with the protesters' demands. Enterprise managers, frus-trated by the party's stranglehold on the economy, have been vociferous supporters of democracy.

Chinese intellectuals are not like their Soviet counterparts. Historically, they have played a Confucian role as government servants and advisers to the emperor. They tend to remain loyal to the state even if the regime in power does not favor them. Chinese dissidents are a relatively rare phenomenon, and in the West there is oo group of disaffected Chinese compatable to the Soviet émigrés.

Cynicism, however, is on the rebound now. Men whom intellectuals admire, like the journalist Liu Binyan and the think-tank director, Su Shaozhi, are being attacked again. Their fall is another bad sign for the country's frightened chickens. The fighting between reformers

and conservatives is oot likely to become full-scale warfare, as during the Cultural Revolution, but it will vastly complicate the task of governance. And Mr. Deng has no desigoated successor now that Mr. Hu is gone. He and Zhao Ziyang, the inter-un party chief, face an uphill battle in continuing economic reforms. They need the intellectuals' support to do so; they are no longer likely to get it.

nese as anyone with a high school ducation, are a diverse group. But the younger ones clearly want more comment to The Washington Post.

college enrollments have burgeoned, so has unemployment among the educated. A new middle class is seek-ing greater political participation. Another significant source of opposition support is a deep-scated na-

tionalistic upheaval resulting from the division of Korea and the extent of the South's foreign dependence. Calling on historical memories of Korea's national identity, opposition leaders maintain that Chan Doo Hwan has repeatedly bypassed opportunities for greater contact with the North. Also, recalling Japanese colonialism, opposition leaders underline the South's growing foreign debt (\$47 billion, as against \$26 billion. lion in 1980), primarily to Japanese and U.S. banks, and its overwhelm-

ing reliance on exports to shaky Japa-nese and American markets. At bottom, the most powerful dynamic behind the growth of the oppo-sition is a popular desire to end 25 years of military rule.

The corruption issue does not excite Koreans for moralistic reasons. It has become a critical weapon in the struggle for a democratic constitution precisely because it has emerged as an increasingly credible symbol of the arrogance of authoritarian power.

The writer is a senior associate of the Carnegie Endowment for International Peace and former Northeast Asia bureau chief of The Washington Post.

## A Letter: What About My Friends?

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MARKET HER HALL MAN

By Elie Wiesel

DEAR Mr. General Secretary,
This plea is for my Iriends Viadimir and Masha Stepak. They are
fine, decent and kind people. Their
kindness is contagious, as is their
sense of human. They are not enemies of the Soviet Union. Indeed, they are on the Soviet Union. Indeed, they are remained of no one. All they want is to be reunited with their children. Is that too much to ask?

I have known Volodia for some 17 years, since he first applied for an mini visa to Israel. Through his sons and friends, we have remained friends, we have remained in constant touch. This was not always easy. Vladimir, you see, has been moving around somewhat. Arrested in 1978 for "hooliganism," he spent five years in Siberia. And so we could not get together when I came to Mos-cow in 1979. I looked for him, I asked everyooe I met about his whereabouts. The answer was always the same: He is not here, he is away. That was all. But he knew I was in Mos-cow. He knew I asked about him. You will be surprised. Mr. General Secretary, how well informed some

people are in your country.

Then last October, my wife and I saw the Stepaks. We spent every free moment with them. We taughed together and sang together. Yet, they are unhappy — and therefore so are we. Why don't you allow them to leave? I cannot believe that they are so important to you that you want them nearby. Let them go. You will not only make them and their sons and families happy; their friends all

over the world will rejoice. While I am ot it. I would also like to plead on behalf of Ida Nudel. She too is a friend of mine, a dear friend. This marvelous, exceptional woman has suffered enough. Arrested in 1978 for "malicious hooliganism," whatever that means, she completed four years of internal exile. She now lives in the Moldavian city of Bendery and yearns to join her sister in Israel. What possible dangers could her departure present to the Soviet Uoion? Please, Mr. General Secre-

tary, let her go: you will not regret it, When I was in Moscow last October, I pleaded for Andrei Sakharoy's return to Moscow. Surely you re-ceived similar pleas from many visi-tors. We could not understand why a bumanist such as Dr. Sakharov should not be allowed to live among his friends, in familiar surroundings, io his home. We found his situation intolerable, and we said so. You were kind enough to listen. Now, Dr. Sa-kharov is back in Moscow. But what

about our other friends? What about Zakhar Zonshein who is still in prison in Ehitit-Bulggatski, in the Irkutsk region? We know his Riga. Her loneliness is heartbreaking. She and her husband harbor no hos tility toward their native country. Their only desire is to rebuild their home in Jerusalem. That is their only dream. Please let them have their

dream, Mr. General Secretary. Wait, I have other dreamers. Josepb Begun, a Hebrew teacher, an extraordinary man of vision and courage. He should be teaching students; instead, he sits in Chistopol Prison. His wife, Ina, is so thin, so sad, she seems like her own shadow. Is teaching Hebrew such a serious crime that "offenders" should go to jail for a cruel 12-year separation?

Is practicing one's religion so grave an offense that it warrants three years in labor camp? Then wby has Yuli Edelsdhetin been sentenced to precisely such a prison term? Poor Tan-ya. Yes, thet's his wife, She, too, is our friend — as are Victor Brailovsky and Joseph Bernshetein. Viadimir Prestin and Alexei Magarik, Leonid Volvovky and Alexander Khom-niansky, and 3,000 Jewish families, all refuseniks, whose only "sin" is to wish to live amony people they love

instead of among people they fear.

They are all our friends. That is
why I address this plea to you on their behalf. And we, their friends in the West, shall continue pleading mtil they are all reunited with their families. Anything else would make us unworthy of their friendship and their brave and noble stubbornness. Please, Mr. General Secretary, let

them go -for their sake and others. The writer, winner of the 1987 Nobel Peace prize, is an author, lecturer and teacher. He contributed this comment to The New York Times.

Letters intended for publication should be addressed "Letters to the Editor" and contain the writer's signature, name and full address. Letters should be brief and are subject to editing. We cannot be responsible for the return of unsolicited monuscripts.

1937: Moscow Trial Ends

### IN OUR PAGES, 75 AND 50 YEARS AGO

1912: A Hudsonmobile TARRYTOWN, New York - Fred MOSCOW - The Supreme Military Koenig, who drove an automobile across the Hudson recently, was out on the ice again [on Jan. 16] with his machine, and travelled from Ossining to Irviogton, racing trains. Mr. Koenig had a spirited race with an

express from the Tarrytown stadon to Miss Helen M. Gould's dock, and all the passengers in the train eagerly watched the sport. He easily beat the passengers. Mr. Koenig paid a visit to the keeper of the Tarrytown lighthouse and then drove up to Ossining where he entertained the coovicts in Sing Sing Prison with displays of speed. "Gee, what a getaway we could make with that!" called one of them. Mr. Koenig tried to cross to Piedmont, where a tug lies aground, but be could not drive his automobile

Tribunal passed death sentences on 13 out of the 17 defendants in the treason trial [on Jan. 30]. Karl Radek and Gregory Sokolnikov were each sentenced to ten years' imprisonment. Those condemned to death will be executed within 48 hours. [On Jan. 29] Radek stood unrepentant, senous and nervous in the witness box making his last speech. "After I admitted train and was loudly cheered by the treason to the fatherland the opportunity of making a speech in my own defense is excluded, Radek began. "No argument can be found to defend treason. I cannot find any ex-tenuating circumstances. I cannot even say that Trotsky misled me. I was an adult. I followed Trotsky because I did oot see any other group which I could joio in its views: I joined in Trotskyism voluntarily and will take full responsibility for it."

### **OPINION**

## Haig as an '88 Hopeful: · A Lot of Talk, and More

By George F. Will

WASHINGTON — Alexander Haig is an aerobic instructor for the English language, making it twist and stretch. He is the only U.S. presidential candidate who could accuse the State Department of "Cheshire-catting." That enchanting participle suggests that the criticizing the president. candidate who could accuse the State department is receding, smiling, from the scene of President Reagan's distress.

Mr. Haig certainly is not running as an uncritical Reaganite. Most people with an eye cocked toward the presidency try to be as agreeable as puppies. Mr. ry to be as agreeable as pupples. Mr. flaig is a bull terrier. Even as pupples, bull terriers are not puppy-like: Sensible people think twice before petting them. Mr. Haig says the lack of discipline in foreign policy that produced the Iran debacle is becoming worse as

Haig's name recognition is high. Republicans are responsive, but it is hard to imagine him waxing

eloquent about soybeans.

the State Department pursues its own agenda, which includes any obtainable arms control agreement. Mr. Haig wor-ries (he is the "bad news bear" of American politics) that a dangerous agreement may be made to seem palat-able by cosmetic Soviet accommodation on Afghanistan and a trivial Soviet concession about SDI testing.

President Reagan, says Mr. Haig, is "utopian" but not foulish; he listens to advisers. But Mr. Haig thinks George Shultz and Paul Nitze are dangerously ardent for an agreement. He describes as "naive in the extreme" Mr. Reagan's idea of climinating nuclear weapons.

. The discussion [at Iceland] of a world devoid of nuclear weapons - and there was such a discussion despite the equivocation that followed the postmortems - may be the most serious misjudgment by a president since World
War II," he has said. "We are only at the threshold of the consequences of some of the pie-in-the-sky rhetoric that a debate," then adds: "Now, I don't

emerged in the dialogue of the summit." "Caveat," his memoir of his stormy 18 months as Mr. Reagan's secretary of state, he says, "is especially good if you read it today." He then, characteristically, goes too far: "I think you'll see I predicted all this." But he did describe the White House as "mysterious as a ghost ship: You heard the creak of the rigging and the groan of the timber and sometime glimpsed the crew on deck. But which of the crew had the helm?"

Today he recalls, "I'd say, 'Why did you send me this memo? and he [Mr. Reagan] would look at it and say, 'What memo? I never saw it before.'

Mr. Haig said Mr. Reagan's optimism may be taking on "surrealistic over-tones." He sees "fiscal flabbiness" in the president's reluctance to use the veto.

His confidence is grounded in experience: General MacArthur's headquar-ters in Tokyo; NATO's staff in the 1950s; Pentagon and Vietnam combat in the 1960s; deputy to Henry Kissinger and then chief of staff in the Nixon White House; five years as supreme allied commander in Europe; president of United Technologies; secretary of state. Mr. Haig is a serious man with his

mind on the most serious matters. However, as he tries to become only the fifth man to make the presidency his first elected office (the others: Grant, Taft, Hoover, Eisenhower), he faces the prob-lem that his expertise is in foreign po-licy. Elections almost never turn on that, and it is hard to imagine Mr. Haig wax-

ing eloquent about soybeans.
Furthermore, after examining the handiwork of Vice Admiral John Poindexter and Lieutenant Colonel Oliver North, Americans are apt to be even more cager than usual to keep politics and the military in separate spheres. The last military man to seek the presidency, Dwight Eisenhower, was disarmingly civilian in his demeanor. Mr. Haig is not

However, as be prepares to run, Mr. Haig is not, as he might say, ad-hocing. His political-action commit-tee has disbursed \$600,000 since July. His name recognition is high. He gives speeches that touch most Republican erogenous zones (although he believes that conscription and higher taxes prob-

ably will be necessary).
He says a Republican candidate must win non-Republican votes, which is a banality. Then he says something star-The Teamsters have told me they'll back me and won't back any other Republican." He dismisses George Bush as a "do-nothing lackluster wherever be sat." He says of Bush supwant to sound too braggadocio.

Although he is impeccably tailored, he always seems to be wearing a suit a size too small: Such is his intensity. he seems to be bursting the seams, This day, he is wearing a natty, bold-ly chalk-striped suit: Damon Runyon does Wall Street. His breast-pocket handkerchief is a reproach to the inkstained wretch who marvels at the workout the English language is going to get in the candidacy of a man who has said, "I do believe the field is wide open, but I think it's premature now for such posturing in a definitive way."

Washington Post Writers Group.



### LETTERS TO THE EDITOR

Soviet Past Says Otherwise

The opinion column by former Defense Secretary Robert S. McNamura, "Toward Nuclear Sanity: A Plan for Minimal Deterrence" (Jan. 24), shows the effect of divorcing defense and foreign policy prescriptions from any and all sense of Soviet history.

History tells us that comme born as an alternative to Western capi-talism, and that the Soviet regime defines itself in terms of competition with (and the historically ordained defeat of) capitalist nations. How likely is it that the Russians will give up, or even scale back the arms race - the only aspect of the competition in which they have proven to be the West's equals?

The way out of the arms impasse is not by dealing with symptoms, but with root causes — the totalitarian nature of the Soviet state and its resultant behavior at home and abroad. Until these are changed, there is no hope for arms control worthy of the name.

ANTHONY W. MORO.

A Bet Against the Mullahs

The Reagan administration is criticized internationally for having attempted, in pursuit of its strategic interests, to establish a dialogue with pragmatic elements in the Iranian regime. This is unfair when Britain, France and the Soviet Union have done the same without being condemned.

To supply Iran with arms to achieve

of U.S. hostages, was indeed, as President Reagan has said, a "high-risk gamble" that failed. However, be should not be crucified for it.

In the long run, the initiative could not have been to the detriment of those who seek to see forces of moderation prevail over the destructive clique of mullahs who have sacrificed thousands and threatened world peace to ensure their own survival.

MORAD KHAVARY,

### War Is a Matter of Policy

Gideon Rafael's warning that Israel and Syria are heading for a war in which nonconventional weapons will be used is misleading. ("Syria and Israel: Too Near the Brink of a New War," Jan. 15.)

The article neglects the real threat of war inherent in Israeli policy, which caused three Middle East wars (1948, 1967, 1973) and an Israeli invasion of Lebanon (1982). It also fails to touch on the cause of the explosive situation in the Middle East: Israel's refusal to implement United Nations General Assembly and Security Council resolutions to solve the conflict by peaceful means. Jewish settlements on Arab land, Israel's annexation of Jerusalem and the

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JUST FINISHING UP

Syrian Golan Heights and the oppression of Palestinians and Lebanese under Israeli occupation are some of the fac-

tors that create a "war situation." It was israel that introduced nonconventional arms to the region, including the ability to produce atomic weapons. ADNAN EL-AMAD.

League of Arab States Office. London.

### Travel Ban Goes Too Far

The U.S. State Department's decision to ban travel by Americans to Lebanon represents a curtailment of individual iberty reminiscent of totalitarian states. It would have been sufficient to announce that those U.S. citizens who travel to Lebanon do so at their own risk and have no recourse to eventual assistance from the U.S. government. VERONICA MELVILLE

Nice, France.

### How Antarctic Seasons Go

The caption under the Greenpeace photo in your Jan. 20 edition says, "The truck and other debris await the spring thaw to find a resting place in the Ant-arctic Ocean." Unless I am mistaken, it is the middle of summer in Antarctica. MICHAEL STRATTON.

Neuilly-sur-Seine, France.

### By Henry Allen

What TV Brought Home Was Not the War

WASHINGTON — People keep telling me, "You should see 'Platoon." They say, "I'd love to know what you think of it."

I was a marine in Vietnam. Every time there's a big new movie about Vietnam. people tell me I should go see it.
They tell me I should read novels.

memoirs and magazine articles about Vietnam, too, and see the documentaries and television shows, and tell them what I think. They have been telling me this for 21 years, ever since I got back. "You really should read what The Times had to say about the Tet offensive," or "You should see The Deer Hunter," or "You should be watching this Vietnam series on ABC. I'd be curious to know what you think of it."

Why? My father was in World War IL, but I don't remember anybody telling him that he really should see "The Sands of Iwo Jima" or read "Catch-22."

He was interested in the war — he loved "Mr. Roberts" and "Victory at Sea" — but I don't think anybody gave him lists of suggested reading the way they've given them to me for half my life. It is often men who missed the war who do this. They are not looking for catharsis, tribute or memorial, like Vietnam veterans; they seem to be looking for reality, the war itself. Do they think they can find it in a movie? Male or female, I'm talking about the

crowd that got important from the middle 1960s to the middle 1970s - lawyers, college kids, journalists, academics, dinner-party hustlers.

They had enough clout to stay at one remove from reality and the draft board, and enough money to protect their naivete, which is an asset of any riding class. They believed life is what you think and feel. They wanted to be hip.

They smoked marijuana even if it made them anxious. They saw a lot of

### **MEANWHILE**

movies and believed in the media, They were the people who come to mind when somebody says that art is the religion of the upper middle class.

I was among the first men back from Vietnam, so I assumed they would have lots of questions for me. They didn't. They would squint at me for a while, like physicists studying a stray decimal point in an equation. After a while, they would tell me about Vietnam - the books they had read, the columnists they

favored, the movies they had seen.
"I was there in 1966," I'd say. "Have you read 'Going After Cac-ciato?" "they would say. "I'd be interest-

ed to know what you think of it." I was no expert on Vietnam. I'd been a corporal on a pacification team in Chu Lai for three or four months before

my enlistment ran out. Days, we won the hearts and minds of the South Vietnamese people. Nights, we would catch a little carbine fire

and the occasional grenade.

I supported the war because the best and the brightest said they thought we

could win it. Later on I changed my mind when I saw they had been lying. For the war or against it, these people who stayed at home meant well.

Right after I got home, the curate from my parents' church stopped by to visit. He was fresh out of Yale Divinity School and very concerned about the war. He wanted to know how the guys in lietnam "felt" about it.

I don't understand," I said. "You know, when they talk about

the war, what do they say?"
"I don't understand," I said, It turned out he wanted to know our moral positions on the war. I told him

we had been too busy to have any. He could not grasp this. He seemed to have a picture of us debating ethics and geopolitics under the mortar flares. Maybe he had gotten that idea from a book, like "The Naked and the Dead," A future lawyer told me I was not on a

cification team in Vietnam. "Why not?" I asked him.

"It's a contradiction in terms." They meant well. I've wondered if it was like this for blacks back when white liberals would start talking about reading James Baldwin, or going on a pover-ty-agency bus tour of a New York slum; back before the black-power movement

told them to sit down and shut up.
"They meant well" is one of the worst

things you can say about anybody. The media coverage of Vietnam meant a lot to these people. They were concerned citizens. They told me that television was "bringing the war into America's living rooms." They wouldn't go to a foreign movie dubbed into English because it was not authentic, but they thought they could know what a

war was like by watching television. They told me that I should read the stories in this or that newspaper. They talked as if these stories made a huge difference. So I read them.

These were stories about how the amhassador contradicted himself in a press conference or navy jets screamed north for the ninth straight day. They were not about the war, they were about officers and politicians keeping their jobs, as far as I could see. This was sad.

If ever there was an enlisted man's war, it was Vietnam; but the media with exceptions like Michael Herr and Jimmy Breslin - kept hanging around the officers. You get better quotes from officers, and mixed drinks with ice.

And the higher the officers get, the more their war is like something you can discuss during a dinner party theory, a movie of sorts.

Then the movies started coming out "Apocalypse Now." "Coming ome." "The Deer Hunter." People Home," said I should see them. They wanted to

know what I thought, so I fold them, "But it's such a good movie." they would say, "How isn't it like Vietnam?" I would try to explain that it was just a

movie, colored light on a screen. It was not that these folks could not tell the difference between a war and a

movie; they didn't want to. They went to movies the way some people go to church. When they liked what they saw, they wanted me to tell them that art's truths were The Truth — the war itself. In their way, they wanted to be veterans, too. They had field jackets, marches. One slogan said: "Bring the war home." This was as silly as saying that televi-

sion put the war in America's living rooms; but as Kurt Vonnegut wrote in one of the most oft-quoted lines: "You are what you pretend to be." Now we've got "Platoon." A young

man who was in grade school when I was in Vietnam tells me it is "authentic." Time magazine published a cover story about it, and the headline said: "Vietnam as It Really Was," This is silly and decadent, this willful

confusion of life and art. And it is dangerous. War is too wildly stupid, glorious, hideous, huge and human for us to think that art can tell us what it really is. War is a little like God - when we start thinking that we understand it, we are heading for trouble.

I'll probably see "Platoon," but I can tell people what I think already - that it's a movie. I hope it's a good one,

The writer is an editor of the Outlook section of The Washington Post.

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### **Tambo Urges Shultz** To Press West Over **Sanctions on Pretoria**

By David K. Shipler
New York Times Service
WASHINGTON — Oliver Tambo, the head of the African National Congress, has called on Secretary of State George P. Shultz to use U.S. influence to press other Western countries to impose economic sanctions on South Africa at least as strong as those enacted by Congress over President Ronald

Reagan's veto.

Emerging from a 50-minute meeting with Mr. Shultz on Wednesday, Mr. Tambo said he had also urged a broadening of the

The meeting marked the first time any U.S. secretary of state had met with Mr. Tambo, whose organization is banned by the Pretoria authorities. The ANC is seeking hlack-majority rule in South Afri-

It also was an indication that the United States recognizes the orga-nization as a central factor in the South Africa struggle and is willing to engage in discussions with it.

Although Mr. Shultz's stated purpose was to explore the possi-bility of an American role as a broker in the South African cooflict, State Department officials acknowledged that the meeting was largely symbolic and, in part, an effort to defuse criticism of U.S. policy by black African leaders.

The State Department did not allow news photographers into the session, although an official State Department photographer tonk pictures. Charles E. Redman, the State Department spokesman, said that it was not customary for news photographers to be present during meetings that did not involve foreign ministers or other foreign officials. But it is not unusual for photographers to take pictures before or after such sessions,

Mr. Shultz held the meeting amid criticism from conservatives, who have condemned the ANC as a pro-Soviet terrorist organization. The secretary addressed these two issues at the outset of the discussions, according to Mr. Redman. He said that Mr. Shultz had Taid out our concerns about the degree of Soviet influence in the ANC" and the group's use of violence.

Mr. Tamho, who makes his headquarters in Lusaka, Zambia, called it "a very serious and sub-stantive meeting." Mr. Redman used the same characterization.

"We found there was a large area of agreement on the nature of the apartheid system, on the need to abolish it," Mr. Tambo said, "and we are considering together the ways of achieving this." He criti-cized the Reagan administration's "constructive engagement" policy, ooder which Washington has sought to exert quiet pressure on

South Africa, as "unhelpful" in combating spartheid. Mr. Redman emphasized the

secretary's desire "to work with all of the parties, to bring them together so they can start talking." The South African authorities have refused to negotiate with the ANC.

The session with Mr. Shultz comes at a time when relations between Washington and Pretoria are at a low point and American influence with the South African government appears practically nonex-

In an unusual show of force, dozens of uniformed policemen were staconed in and around the diplomatic entrance to the State Department, and the adjoining street was closed to traffic along the full length of the building.

Mr. Shultz's decision to meet

with Mr. Tambo drew strong criocism from the Conservative Cancus, which condemned the ANC for both its use of violence and its ties to the Soviet Union. Boh Dole of Kansas, the Republican leader in the Senate, said Tuesday that he

During his visit to Washington, Mr. Tambo endorsed the use of violence in the struggle against

"Apartheid is inherently a prac-tice of violence," he said Tuesday in a speech at Georgetown Univer-sity. "We choose not to submit hut to fight back, arms in hand. We have no alternative but to intensify our armed resistance because, as your Declaration of Independence says, in the face of systematic tyranny, it becomes a duty and a right African Press Association reportto take up arms."

### ■ R.F. Botha Sees Gains

Foreign Minister R.F. Botha of South Africa said Thursday that Mr. Tambo's meeting with Mr. Shuitz had inadvertently heightened American public awareness of the ANC's commitment to violence and ties to communism, The Washington Post reported from Cape

Citing U.S. State Department ANC's use of violence and links to Moscow, Mr. Botha said the trip ironically could bolster South Africa's case for oot negotiating with the black nationalist organization.

The formula indicate additional interpretation of the formula indicate additional indicate additi

The foreign minister said in an interview. "It would have cost us millions in propaganda to show how the ANC is committed to violence and terrorism and has direct links with Moscow, and even then we would have oot got the same

pening now is that at least some what does it stand for?

**EUROPEAN TOPICS** 



feared that the session would be Black supporters cheered Ronald Watson on Thursday after he was acquitted of arson in a seen as showing approval for ter- trial that split the city of Port Elizabeth, South Africa. His brother Valence was convicted.

### South African Police Are Granted **Wide-Ranging Censorship Powers**

IOHANNESBURG - The government gave the commissioner of police wide-ranging censorship powers Thursday night, the South

The independent oews agency quoted from a Government Gazette containing new emergency press restrictions issued in response to a Johannesburg Supreme Court ruling earlier in the day.

The court invalidated an earlier order by the police commissioner, Lieutenant Geoeral Johann P. Coetzee, saying he exceeded his authority by imposing a nationwide Citing U.S. State Department ban on newspaper reports and ad-expressions of concern about the vertisements about outlawed organizations

South Africa.

The new powers were given to General Coetzee under stricter press restrictions issued Dec. 11. The new regulations say:
The commissioner may, for the

purpose of the safety of the public, the maintenance of public order or He added, "I think what is hap- the termination of the state of ency, and without prior noimportant segment of the Ameri- tice to any person and without can public is taking a look at this hearing any person ... prohibit any organization, and asking itself publication, television recording, film recording or sound recording

advertisement on or in connection with any matter specified in the order, to be published."

The new powers for the police commissioner are inserted into the regulations President Pieter W. Botha issued in December, which themselves severely restricted or of law and order, said in Cane banned reporting on unrest, securi- Town. ty force actions, treatment of detainees, most forms of peaceful ban after 22 newspapers published protest and a broad range of state-paid advertisements from antiments the government considers

Those December orders are the subject of a challenge in the Pietermaritzburg Supreme Court in Natal province. The new regulation appears to

give the police commissioner the power to determine what matters are subject to the existing regula-tion on "publication control."

The president's authority to divest certain emergency powers on the police commissioner and other subordinates has been challenged previous court cases. In some, the courts ruled there are some powers that Parliament meant for only the president to exercise, and not to delegate.

The press association reported that the new regulations also ap-pear to broaden the definition of a subversive statement to include taking part in activities or supporting the "campaigns, projects, pro-grams or actions of violence or resistance" against the authority of the state by an unlawful organiza-

State-controlled television had earlier said two new Government Gazettes were being prepared in response to the ruling by Supreme

"This is being done because the government is determined that there will be oo supportive statements and/or advertisements for terrorist organizations whatso- lenged by the refusal of Colonel ever," Adriaan Vlok, the minister

General Coetzee imposed the vernment to unban the African Vational Congress.

The ANC is the largest group

fighting to overthrow the white-dominated government. Election Date Expected

President Pieter W. Botha is to announce a date for a general election for the ruling white minority Friday, when he opens the country's segregated three-chamber Parliament, the government announced Thursday, Agence-France Presse reported from Cape Town.

### ■ White Liberal Convicted

A white South African liberal whose family have become heroes in black townships was convicted in black townships was convicted trolled by governments," said industries survive. For some one Thursday of arson and fraud, Reu-Richard G. Darman, the deputy businesses, it means tax reductions ters reported from Port Flizabeth South Africa. Valence Watson, 34, fighting al-

legations that he started the fire in 1985 as an insurance fraud, told a Port Elizabeth court last week he helieved his home had been bombed by a right-wing group. His Some Democrats say they wel-hrothers Daniel and Ronald were come the president's effort, al-

The case has divided the eastern Cape community, where the Wat- resources behind it. sons created a sensation in the early

### BUSH: Iran Sale Called 'Debatable'

(Continued from Page 1)

having to actively defend the Iran

arms sales in his campaign. Mr. Bush, echoing Mr. Reagan, has backed away from any sugges-tion that the primary goal of the arms sales was to win the freedom of the American hostages captured in Beirut, a goal the administration has described as secondary to opening a bridge to "moderate" elements in Iran.

But one source portrayed Mr. Bush's comments Wednesday as an effort to show independence from Mr. Rengan. The vice president's spokesman. Martin Fitzwater, demed that that was the vice president's intencion.

In the television interview, Mr. Bush said of the Iran effort: "I think history has to prove

Wrong."
However, he added, "Having said that, when you look at the whole policy and look at Iran's geographic standing and look at the problems facing them, if a small shipment establishes contact with moderate elements and if it results

state-sponsors terrorism, of course, clearly, you'd have to argue it's wrong, but it's the exception some-times that proves the rule."

■ Panel to Release Report

vestigating the Iran-contra affair voted Thursday to approve the re-lease of the most detailed report to date on the matter. United Press International reported.

Earlier Thursday, the Senate Intelligence Committee voted, 14-1. to approve a final report in its investigation into the secret U.S. peaux. arms sales to Iran and the diversion of profits to benefit the Nicaraguan

tee, now in charge of the investigatioo in the Senate, allow the report

Senator David L. Boren, an Oklahoma Democrat, the intellisence panel chairman, said the new

waii, echoed that view, saying the

### They noted that about a dozen of the officers were members of a reformist group accused by the authorities in October and November of plotting a coup. Juan Ponce Enrile, who joined

General Ramos in the military uprising that helped hring Mrs. Aquino to power last February, is closely associated with some of these officers.
Mr. Emile was dismissed by

Mrs. Aquino in November as denister in the midst of rumors about an imminent coup that both he and the reformists denied. The analysts said General Ramos's authority had also been chal-Oscar Canias, leader of the muti-

MANILA:

Siege Is Ended

(Continued from Page 1)

civilian anthorities told the military

to end rebel occupation of the tele-vision station by midnight Wednes-

day.

After repeated attempts at per-suasion failed, General Ramos au-

thorized use of tear gas late

Wednesday to try to flush out the rebels. But after talking with the

group of about 70 officers, who

hold the rank of colonel and below,

be ordered a halt to the tear gas-

sing.
Lientenant Colonel Victor G.

Batac insisted that his group, which he said was representative of the officer corps, had "conveyed our

sentiments that the matter should not be settled by violence.

apart the armed forces some

position very positively."

Colonel Batac said he thought

neers in the television station, to obey an order to evacuate the building in a face-to-face meeting between the two men Wednesday. Colonel Canlas, an air force inapartheid groups calling on the telligence officer, finally declared an end to the occupation of the television station and he attended a press conference with General Ra-

> ernment representatives at the Ministry of National Defense on Thursday. Some of Colonel Canlas's troops stood in a line behind the senior officers with their rifles held across

mos, other senior officers and gov-

### ference Wednesday night after two U.S. officials visited him at his

MARCOS: Plan to Return Blocked

(Continued from Page I) ing to wear them "upon her return

to the country.

Vice President Salvador H. Laurel said in a sadio interview that Mr. Marcos had planned to return on a Boeing 707 chartered by a Lebanese friend from a Miami company called Pan Aviation.

Mr. Laurel said the U.S. State Department and the Philippine consulate general in Hawaii were closely monitoring Mr. Marcos's

Horacio Paredes, press officer of the consulate, said the chartered plane was to have been flown hy American mercenaries who backed out after news of the plan leaked.

Mr. Marcos spoke at a press con-

rented Honolulu estate. He said he was prepared to do "everything possible, even at the risk of my life,

The Philippine consul general in Honolulu, Tomas Gomez, said he had warned Manila and Washington that Mr. Marcos might be about to leave Hawaii to reach the Philippines."

about to leave Hawaii. Mr. Marcos said he had encouraged his people "to keep fighting for liberty and democracy," appar-ently referring to outbreaks of re-sistance by Marcos supporters in

the Philippines.

Mrs. Aquino's government has barred Mr. Marcos's return, saying it would provoke political instabil-

### He said if government troops attacked fellow soldiers "it might tear BONN: Low-Key Hostage Reaction

(Continued from Page 1)

many years in the United States, said the subdued reaction of his General Ramos "responded to our Analysts said the authority of compatriots reflected "a certain coldness, a certain lack of compas-General Ramos, who is regarded as Mrs. Aquino's most important ally in the military establishment, had sion in this society."

He added: "If you know Ameribeen shaken by the officers' interca and what sometimes looked like close to hysteria there, it is really remarkable."

This national revulsion against some little upstart country doing something to us - we don't have that," Mr. Friedrichs added. "The big Americans say, 'How dare they do this to us?' But the Germans aren't big, and a lot of people dare

do things to Germans." Elisabeth Noelle-Neumann, the head of the Allensbach polling organization, said a weak sense of national identity made it difficult for West Germans to express great compassion for Mr. Cordes, an executive of Hoechst, or the other hostage, Alfred Schmidt, a techni-cian for Siemens who was installing

machinery at a Beirut hospital. "Most people don't think of them as Germans, but just as a representative of Hoechst and a representative of Siemens," Ms. Noelle-Neumann said. "It is an interesting result of our weak nation-

Apparently, many West Germans are aware that Boon has long experience in similar matters. For purchased the freedom of East German political prisoners and members of Romania's vanishing

German-speaking minority. ties, the West G Until the kidnapping of Mr. DPA reported.

Cordes and Mr. Schmidt, West Germans had enjoyed a relative imminity in the chaos of Lebanon's civil war, and in the Middle East it is not untypical of German business representatives to display a certain insouciance in the face of danger. It is a national tradition to defend markets tenaciously.

Dieter Rath, an official at the Association of German Industry. recalled the reactions of West Germans working in Libya at the time of the U.S. raids in April.

"From a distance we could only express our fears and urge them to come home," he said, "but we found that a lot of the people there said no, they were going to stay."

■ Hijacker Identity Doubt

madeh have said that he may not be the terrorist sought by the United States for the 1985 TWA hijacking. United Press International reported Thursday from Bonn.

West German friends and acquaintances of the suspect and his brother, Ali Abbas Hamadeh, 28. said in television interviews that neither Hamadeh brother was the terrorist photographed at Beirut International Airport during the

A Lebanese friend of Moham-med Ali Hamadei, 22, also told West German police Thursday he years, West Germany has secretly did not recognize the terrorist lean-purchased the freedom of East ing out of the cockpit of the TWA Boeing 727 in photographic evidence circulated by U.S. authorities, the West German news agency

### COMPETE: U.S. Worried About Lagging Productivity

(Continued from Page 1)

secretary of the Treasury and an administration strategist behind both the tax plan and the new competitiveness theme. "These deeper cultural problems, in order to be addressed, need first a period of

though they also say it does not have much money or government

"I'm glad be raised the profile of competitiveness," said Senator Max Baucus, a Montana Democrat who is a founder of a bipartisan organization called the Congressional Caucus on Competitiveness. But he didn't give it much of a sense of urgency."

Some of the president's competi

tiveness proposals, moreover, are the administration's response to the stirrings in Congress for protecdonist legislation to arrest the tide of imported goods that have cost American jobs in many industries and led to recessions in some sectors of the economy, such as farming, energy and beavy manufactur-

"Competioveness," unlike "tax reform" is a difficult notion to sell. because it means vastly different things to different people. For the president, it encompasses his promises of smaller government,

policies and programs directly con- government spending to help ailing tries gained. industries survive. For some big and government su them vie for world markets.

But there is an economic basis for studying the problem, and that. is the concept of productivity. Productivity is the measure of

what a nation produces in relation to the effort that goes into the production. The more production a nation obtains for its effort, the more goods and services its workers can buy to improve their living standards.

In manufacturing, year after year, the United States has been losing the productivity advantage over other countries. Its ability to produce goods has been gaining more slowly than that of many other major nations.

Economists dispute whether the country is also losing its productivity edge in the services that now far outweigh manufacturing in the U.S. economy. But no one has developed a reliable way to compare nations' productivity in services.

Economists construct a scale for international comparisons that gives American productivity a value of 100. Between 1980 and 1985. Japan from 68 to 75, for Germany from 89 to 93, for Britain from 71 While the United States stood still, productivity."

some of organized labor, it means in other words, most other coun-Joseph W. Duncan, economist

for Dun & Bradstreet, says some of the apparent lag reflects the failure of American industry to enter growing new markets, such as video recorders, compact disk players and some types of semiconductors.

But many very big American industries, he said, have become hotly competitive. In the early 1980s. when the dollar was soaring, pushing up the foreign prices of their goods, those industries chopped costs and excess.

"The reality is that much of our manufacturing plant is probably more competitive than it has been in 20 years," he said.

"In my view, half or more of the problem is due to price trends." said William D. Nordhaus, an economist and the provost of Yale. Some, too, he said results from the slow growth of many developing economics, which limits their ability to buy American-made goods.
"And then maybe a hit is due to trends in competitiveness."

But to the administration, competitiveness is the main problem.

in the same of the

Honor Section 1

"My contention," said one of the administration's senior economic policy makers, who declined to be this figure did not change. But for Canada it rose from 100 to 102, for named, "is if you look at these numbers, you see a long-term postwar secular trend of a society that is to 76 and for France from 91 to 93. just not making out in terms of

## Christian Lacroix Takes Off Like a Rocket

By Hebe Dorsey

good season for Paris couture. Christian Lacroix, at Patou's, took off like a rocket, showing that once more, fashion leadership comes

from here. Meanwhile, the rumor that Lacroix is leaving Paton to start his own house is getting stronger every day. He is now said to be choosing between several fmancial backers.

At Patou's, five dresses were sold

also very summery."

first row on Thursday. For them, he had suits, suits and more suits, always precisely elegant. While Givenchy won't rock any fashion boats, he keeps on delivering impeccable clothes to a privileged private clientele. With a long experi-

want - suits, soft dresses and lovely evening wear. His choice of suits was amazing.

with short jackets softly pinched in at the waist over short slim skirts. This was a much younger and more flattering collection, with no long jackets and virtually no pants. The few pantsuits Givenchy showed were made of printed silks and lames and just the thing to wear when entertaining around a pool.

The suits with guillotine collar

noon dressy ones, many of which

larly summery. This was a refined collection

with a return to the long evening coat and long gloves matching evening dresses. Big platter hats were often in the same print as the suits. and all the way through the collectioo the models carried crisp white gloves. Elaborate jewelry included thick gold chokers with matching bracelets and earrings. Givenchy and dozens of big, round, gold but-tons, stood out. So did the after-striped gabardines for daytime. cheerful prints for silk cocktail sported a ruffled pephum. The dresses, and lace or embroidery for short-sleeved suits, in bright colors, big evening gowns.



### **Dutch Chemists List** Mercy-Killing Drugs The Royal Dutch Pharma-

cists' Association plans to issue a list of drugs suitable for use in the mercy-killing of terminally ill The list is meant to help the

group's 1,700 members advise

doctors on what drugs to use for

quick and painless death. The Dutch Health Ministry said that issuing such a list was not against Although euthanasia is illegal in the Netherlands, doctors admit to helping more than 5,000 suffering patients die each year.

Despite a maximum 12-year prison term. courts usually give suspended sentences to doctors who have been convicted of performing cuthanasia when it has been done at a patient's request and after consulting the patient's family and other doctors.

Many physicians have called

Two weeks ago, the Dutch

for a code that would set legal

standards for mercy-killing.

government said it did not intend to legalize "active" cuthanasia in which lethal drugs are used to cause death. But the government said it would set legal guidelines for exceptions to the ban, as well as permit "passive euthanasia" —

allowing doctors to withhold

life-prolonging measures for the

terminally ill.

izens to lodge complaints with the European Human Rights Commission, an investigative body of the 21-nation Council of Europe. The decision was announced days before Turkey took over the one-year presidency this week of the Parliamentary Assembly of the Council of Europe. Last year, five West European countries dropped a complaint against Turkey with the commission, which is based in Strasbourg, France, after Ankara promised to improve human rights condi-

inces despite ongoing clashes there between the army and Kurdish separatists.

Around Europe

### Turkey will allow individual cit-

THREE-DOG PLIGHT - Muzzled and muffled Afghans charging across a frozen

lake at the Swiss resort town of Arosa, in what was billed as the first race by that breed.

tions. Malta and Cyprus are oow the only member nations that do not permit individual complaints to the commission. A govern-ment spokesman said Turkey also hoped to lift martial law this year in five southeastern prov-

Italy's Constitutional Court has ruled that men can take paternity leave from work in certain cases after the birth of their children. Fathers who are widowers or whose wives are seriously ill may take three months leave at 80 percent of their salaries to take care of infants. And they may take a further six months unpaid leave, with a guarantee of retaining their joh, after the initial three months. In most West European countries, paid paternity leave amounts to less than

one week. But in Sweden, either parent can take up to a year's cave, the first seven months at 90 percent of salary and the re-maining three at a daily allow-ance of 60 kroner (\$9.20). The

shorter periods stretched out over the child's first four years. The Belgian government is preparing a bill that would ban smoking from public places such as theaters, schools, government offices and waiting rooms as of February 1988. The bill is expected to go to the legislature within the next few months. Official figures show that the oumber of smokers over age 24 among Belgium's population of 10 mil lion has declined from 40 percent

in 1982 to 35 percent today.

leave may also be taken up in

The British flea is almost extinct, the British daily The Independent reports. Its place has been taken by the cat flea, which s "not really British," according to Dr. John Mannder, a Cambridge entomologist, because like the cat it comes from the Middle East." The cat flea has become the commooest flea. even oo dogs. True human fleas and dog fleas thrive only in cool, damp conditions. Dr. Maunder said, but the cat flea loves modern comfort, like central heating. However, it dislikes human blood and dines on people only if

-SYTSKE LOOUEN

acquitted Thursday. Court Justice H. Daniels that Gen- 1970s by leaving a white rugby

eral Coetzee exceeded his authority team to join a black squad.

report is "based upon a more com-plete data base" than an earlier draft, but he added: "It's still very preliminary in nature." The select panel's Democratic chairman, Daniel K. Inouye of Ha-

report "does not reach any conclusion, and I think appropriately so," and calling it "incomplete."

The earlier version of its report

was delayed by Democrats who charged it was incomplete.

Republican lawmakers and the White House wanted the original report out because it cleared Mr.

Reagan of knowledge of the cootra

whether it's wrong. I think it is debatable, and I think on the surface, you can make the case that it's

down the line in a solution to the Iran-Iraq war," then "I think we could argue that it was right." "On the surface," Mr. Bush said, selling arms to a country that

The Senate select committee in-

insurgents.

The intelligence panel also recommended that the select commit-

PARIS FASHION

Pouls and petticoats, as well as madly stacked ruffles, took Paris by storm and, even when it was toned down, one could trace the influence of Lacroix's magic wand. Couture went back to being a spectacular, irresistible dream with nobody asking, "But where can you wear that?" Accessories were once more an important part of the fashion spectacle, especially hats, which became full-fledged cha-

the first day, at prices ranging from 50,000 francs (about \$8,450) for a simple dress to 100,000 francs for an embroidered one. Sao Schlumberger, who was among the early customers, bought a couple of dresses, including one with an embroidered balero over a white cotton skirt. Of Lacroix's collection. she said: "It's fresh and amusing

and it changes the silhouette. It's

PARIS—It's been an unusually Paris, fashion leaders such as Ma-With excitement mounting in rie-Hélène de Rothschild, Hélène David-Weill and Helène Rochas, went to Patou's for the first time and reportedly loved it. Hubert de Givenchy had all his faithful American clients in the

Hats by Michel and Kirsten Woodward for Chanel, some of the Paris chapeanx.

Hun to Return Blog

New Hostage Reach

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Smells in Singapore

### TRAVELER'S **CHOICE**

International Herald Tribune

The great fungus hunt

Along a trail winding from Auckland to Christchurch to Te Anau and beyond, a party will pursue the mushroom during April and May, in a study tour of New Zealand, Tasmania and Australia for people wishing to expand their knowledge of wild mushrooms. Led by Gary Lincoff, president of the North American Mycological Association and anthor of the "Audubon Field Guide to North American Mushrooms," and by David Aurora, who teaches American Austrooms," and by David Aurora, who teaches mycology at the University of California at Santa Cruz and is the author of "Mushrooms Demystified," the tour will emphasize the identification of edible and poisonous species. Based on double occupancy, the "Down Under Mushroom Study Tour," scheduled to leave Los Angeles April 17 and return May 6 is priced at \$2,485 a person Musiroom Study Four," scheduled to leave Los Angeles April 17 and return May 6, is priced at \$3,485 a person. Additional mushroom study tours are scheduled for Alaska from Aug. 1 to 16 and for India from Nov. 4 to 21. More information and a brochure are available from Fungophile (Post Office Box 5503, Denver, Colorado, 80217; tel: 303/296-9359).

### The 'Great Migration'

■ Between 1915 and 1950 hundreds of thousands of American blacks, seeking a better life, left the rural South and journeyed to the urban areas of the North. This movement, called the Great Migration, changed not only movement, called the Great Migration, changed not only the lives of its participants but also the structure of American society. The migration, producing predominantly hlack urban enclaves, is the subject of an exhibition opening Feb. 5 at the Smithsonian Institution's National Museum of American History. Titled "Field to Factory: Afro-American Migration, 1915-1940," the show's three sections treat life in the South, the journey north three sections treat life in the South, the journey north and the new Northern urban world. The exhibition is scheduled to run at the National Museum of American History through February 1988, when it will begin a tour. The museum is open from 10 A.M. to 5:30 P.M. daily, except Christmas. Admission is free. More information is available from the National Museum of American History (14th Street and Constitution Avenue, N.W., Washington, D.C. 20560; tel: 202/357-2700).

### Secrets of Singapore



Rosalind Mowe, a Singaporean distressed travelers looking for an older Asia, got toether with Anne Ropin and Elyane Hunt, two French experts in Oriental art, who shared her fascination with backstreets and hidden convers. Together they ave produced one of Asia's most original ides: "The Secret -Map of Singapore." The lettered and illustrated

Michel, can point you to the last Malay kompong, a village built over the sea on stilts; to hand-carved bird-cage accessories off Serangoon Road in Little India; and to Arabic perfumes made without alcohol for Moslem women. "Normally tourists just go to a couple of basket shops and fabric stores in Arab Street," Mowe said, referring to a Malay-Moslem quarter. "Most do just Arab Street itself, but Arab Street is a neighborhood," she said, adding: We wanted to show them the outside, the inside and the in-between." The guide, which includes restaurants and foodstalls, costs about \$2.50. It is sold at Select Books, on the third floor of the Tanglin Shopping Center on Tanglin Road, and at other bookshops.

### An airline for nuts

■ Swissair, known in the airline industry for the quality of its in-flight food, faced a crucial culinary decision the other day: to sprinkle slivered almonds over its curried shrimp entrée or to leave it plain. "Go with the almouds," said Matthias Hefti, a Swissair catering supervisor, after pondering the two steaming options for several moments. "Almonds go with seafood, and besides they'll keep the curry sauce from sticking to the aluminum-foil cover."
While most airlines regularly change their in-flight menus to keep frequent fliers happy, attention to such practical and palatable detail as nuts or no nuts is becoming rare as more carriers cut costs. Swissair, which measures itself against other airlines noted for their cutsine, has testers fly other carriers, including Lufthansa German Airlines, Singapore Airlines, the Scandanavian Airlines System and KLM Royal Dutch Airlines.



## Musical Steps Through Prague

by William Weaver

RAGUE — An art museum may sound like a strange place to begin a musical tour, but for the visitor to Prague who is interested in Czech music, the Gallery of 19th-Century Czech Art is a striking introduction. The museum, part of the National Gallery, is imaginatively housed in the former Conmagnificent 13th-century complex, the largest and oldest Gothic monument in the city, still being restored, rescued after centuries of neglect.

Two wings are now open; in the intelli-gently installed collection you can see any number of big canvases reflecting the last century's nationalist passion for Czech history: the legendary Queen Libuse stands on Vysehrad Hill, prophesying the glory of Prague; the Amazonlike Sarka, and Premysl, the farmer-king; and, closer to modern times, Jan Hus, the 15th-century religious martyr. All these characters inspired the operas and tone poems of Czech composers, from Smetana and Dvorak to the later Fibich and Janacek.

Many of these works were written to be performed at the Narodni Divadlo, the National Theater, which was first inaugorated in 1881, then destroyed a few weeks later by fire, then definitively inaugurated in 1883. Unlike most European opera houses, which were built at the command (and expense) of kings and dakes, the Narodm was financed by popular sub-scription, and was meant to be the expression and the emblem of the Czech nation. which then existed only as a subservient. restless element in the patchwork of the Austrian Empire. All the leading painters and sculptors of the nation made their contribution, and in the 19th-Century Art Gallery, you can see the sketches they made for the frescoes, the painted curtain,

opera house.

Few theaters, for me, are as moving to attend as the Narodni Divadio. "Narod sobe" says the inscription over the proseenium arch: the nation, to itself. What a gift. And the people, the audience, really do have a proprietary air. They dress for-mally, and they behave soberly; the popu-lar drink at the bar is fruit juice. And they are proudly cordial toward foreign guests. (For an extra couple of crowns you can buy an English-language program from the maternal, smiling ushers.)
Though the Narodni performs the inter-

national operatic repertory, it also schedules, rightly, a long list of Czech operas. Virtually the entire Smetana canon is given every year, in addition to the most important works of Dvorak, Janacek, Fibich, their less well-known contemporaries (Novak, Kovarovic), and living musicians like Jiri Pauer and Jan Hanus. Foreign guest singers are a rarity; and since every major city in Czechoslovakia has at least one opera house (Prague has three), the supply of native singers is smaller than the demand. Veterans tend to go on working longer than advisable, and promising young artists are kept too busy. (I heard one gifted tenor four times in six nights.) Casting is uneven, as a result; but it is unusual to hear a dull performance. If nothing else, the orchestra can be relied on to play beautifully, and the chorus — especially in Smetana — is full-voiced and

rousing. Nowadays the National Theater is an umbrella term covering two other halls. One of these is the new chamber theater. the Nova Scena, a glass-sheathed cube on a newly created plaza next to the old opera house. The plaza also comprises a new administration building and a restaurant building, where you can get a good meal and excellent beer after the performance. Originally planned as a conference center,



A room in the Dvorak Museum.

the Nova Scena was drastically recon-ceived after building had already begun. Most of my Prague friends thoroughly dislike it. In a city with few modern public buildings, it does come as something of a shock. But then most of my Prague friends have never seen the interior; the seating capacity is small - a couple of hundred and every performance is sold out immediately. The foyer, with its walls of green

marble from Cuba, is hright and welcoming; the leather seats — worthy, indeed, of a board of directors' conference table are seductively comfortable; and the acoustics are excellent. Designed by the renowned Josef Svoboda, the hall is extremely versatile. I saw there a children's opera by Pauer, "The Talkative Snail," which, in the fashion of Svoboda's Laterna Magika, combined film and mime, taped music and live actors. The children loved it, and so did we few adults present.

The Nova Scena divides its time between spoken theater and opera, mostly new and experimental opera. But the Narodni also administers the handsome Smetana Theater. Originally known as the German Theater, this house opened in 1888 (perhaps the German community's response to the Czech (National) Theater, then five years old). Mahler conducted there, and Alexander Zemlinsky was its chief conductor from 1911 to 1927. (In 1924 he conducted the world premiere of his brother-in-law Arnold Schoenberg's "Erwartung" in this house.) Like the Nar-odni, the Smetana has recently been restored, with tact and respect. Its golden decorations glow against its white walls. the red plush is warm and welcoming, and so are the larger-than-life-size caryand ladies, who might have stepped off the label of a bottle of White Rock.

The oldest, most distinguished opera house in Prague is the Tyl Theater, originally known as the Nostitz or the Estates Theater. This is the house for which Mozart wrote "Don Giovanni" and "La Clemenza di Tito," and where he attended with delight the enthusiastically successful Prague performances of his "Nozze di Figaro." Also under the Narodni's direction. the Tyl is currently closed, bricked up and undergoing restoration. It will reopen in

1991, for the Mozart bicentenary year, Continued on page 8

### RESTAURANTS

## Savouring the Memory of Maurice Brun

ARSEILLE - Envision an authentic Provençal meal. It would be based on fruity olives and this season's oil, with fresh Mediterranean fish, perhaps a well-seasoned beef daube, with tomatoes and artichokes weaving their way into the meal. There must be goat cheese (preferably a young, fresh chèvre fragrant with herbs) and for dessert

### PATRICIA WELLS

pillows of white nougat bursting with chunks of grilled almonds, candied fruits, and pale green pistachios. For wine, a dry white Cassis, full of finesse; a sturdy red Bandol, rich with the mourvedre grape, and with dessert a glass of sweet, muscat-fragrant Beaumes-de-Venise.

This is basically the meal that has been served, hunch and dinner, since 1936 Chez Maurice Brun, a cozy family-run restaurant with the atmosphere of a rustic Provençal museum overlooking the Vieux Port.

Would that every region of France could boast such a local treasure. It all began, as Therese Brun tells it, when her late husband, Maurice, decided to create a restaurant that would resemble a private home. He hoped that people would come here not simply to dine, but to celebrate, and so he designed a typically Provencel family feast. The makeup of the meal would not change from season to season or year to year, and the single

dining room would hold no more than two dozen people.

The ritual has continued for more than 50 years, as Maurice Brun's homage to his native gastronomy lives on. In the early days, the author and playwright Marcel Pagnol was a regular guest. Then, diners sat overlooking the port as boats trailed in from Spain laden with oranges and sardine boats filled the harbor three times a day, ensuring the Marseillais a fresh catch for every meal.

Maurice Brun's menu - still served by Madame Brun and her son Frederic in the same homey, spotless, plant- and antiquefilled dining room - has aged remarkably well with time, and even those well-versed in the cooking of Provence are likely to pick up a tip or two. It begins with a glass of sparkling Clairette de Die, served with the procession of superbly fresh hors d'oeuvres. including first-of-season cured black olives. thin slices of generously seasoned saucisson d'Arles, delicate timbales of jellied boeuf en daube, as well as tiny rounds of baguette spread with poutargue, deliciously pungent

and salty mullet roe blended with olive oil. There is, of course, tapenade. Madame Brun's version is not the typically thick, spreadable paste, but a chunky, hand-chopped affair, combining some of the best Provençal black olives (from the cooperative in Mausanne-les-Alpilles), capers, ancho-

vies, thyme, rum and oil.
"Eat it with your fork," she advises, "and don't eat too much bread or you'll never make it to the end of the meal." No questions asked, diners quickly learn to follow her motherly advice.

Perhaps my favorite discovery here is Maurice Brun's haile d'olive gelée - exquisitely fruity clive oil chilled to a jell, then spread like butter on slice of baguette. As the oil melts, it emits a pungent and fruity fragrance, and once you have sampled it you'll be sure to fill your freezer with tiny crocks of oil, and consider renouncing butter.

quichet aux anchois (a warm blend of oil, anchovies and vinegar spread on toast) and a strong, full-flavored Mediterranean speciality, pouprihouns aux ponunes d'amour, slivers of octopus that have been cooked for hours in a blend of tomatoes and olive oil.

As guests feast and chat, even wander about the room to examine books on a shelf, to admire an inscribed portrait of Provence's favorite son, Frédéric Mistral, Madame Brun places the day's poultry — generally guines fowl or free-range chicken - on the spit to roast over the open wood fire.

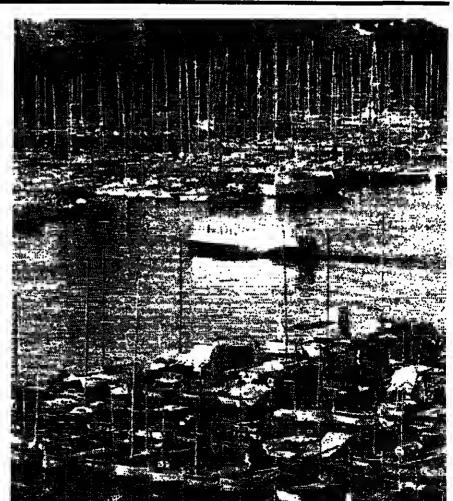
Next, there is fish, and the variety depends upon what looked best at the market on the nearby Quai des Belges that day. There might be small daurade, sarg or pageot, all Mediterrean fish of the sea bream family; or perhaps loop (sea bass), sole or tiny rouget (red mullet). The fish will be simply grilled, then fileted and served on one of the house's collection of decorative other-hued plates. No sait, no seasoning, no sauce. Everyone, at least once, should be able to sample fish this fresh, this simply prepared, fish that releases the briny essence of the sea. With the fish. Mrs. Brun pours this year's Cassis, a vibrant dry white from the Domaine du Paternel.

As aromas of freshly grilled poultry fill the red-tiled dining room, diners feast on two giant, perfectly turned fresh artichokes, artichauts bérigoulo, cooked to a huttery smoothness with mushrooms, olive oil and a Two warm appetizers include a fragrant touch of sea salt. The poultry follows, seasoned only by nature, and the red Bandol flows according to the measure of each diner. Later, there is a tossed green salad, then smooth, white discs of the freshest young

Banon, a rare regional goat's milk cheese, so fragrant it explodes on the palate with woodsy flavors of wild rosemary and thyme. Be warned that this gastronomic education takes some time: set aside a good three hours to wend your way through the Pro-

vençal feast.

Maurice Brun (Aux Mets de Provence), 18 Quai de Rive-Neuve, second floor, 13007 Mar-seille, 1el: 91.33.35.38. Open by reservation only. Closed Sunday, Monday and holidays. Credit card: Diners Club. A single, 330-franc menu, including wine and service. Bouillabaisse, the Mediterranean fish and shellfish soup, can be ordered in advance for groups of



The Old Port of Marseille.

### TRAVEL

### THE FREQUENT TRAVELER

## In London, Consider A Personal Driver-Guide

by Roger Collis

EATHROW on a cold wet evening. You're slightly bent out of shape after flying sar-dine class from Paris. And it's been a hard day's week. But today is Friday so you can relax. And Simon is there to meet you with the Rolls. You sink into this luxurious cocoon and unwind with a glass of champagne while Simon fills you in on what's new. He buys you a drink at the hotel and you spend an hour or so discussing how to make the most of your weekend visit. Tomorrow, you want to do some shopping, maybe check out that new Italian restaurant and catch a show. No problem. Simon will make reserva-

tions and pick you up at nine.
Welcome to Friends in London Ltd., a meet-andgreet service formed by Simon Anderson, a young New Zealander, in 1984. "When I was living in Los Angeles, I had 380 visitors in three years. I had so

### What a friend will do, that's the concept'

much fun showing them around that I thought, here's a way of combining what I enjoy doing with living in London and getting paid for it. I try to do the meeting and greeting and consultation myself. I only recom-mend things based ou my personal experience, such as

Friends like this don't come cheap. For meeting you at Heathrow in his Rolls-Royce, Anderson charges £75 (about \$115) or £115 from Gatwick. Or you can opt lor his Jaguar at £55 (£70 Irom Gatwick) This compares with £18 to £20 for a taxi and £20 to £30 for a chauffeur-driven car. Anderson said, "TII find out what people's interests are, what they've seen, what they know and don't know. If it's their first visit, I'll answer all their questions about the basics, or if they've been to London before, all the latest tips about what to see and do. They can hire me or go off on their own. They can also use me as a resource center. It's a risk if people call me and I have to spend time finding things out for them without me earning anything. But that's what a friend will do, that's the concept I'm selling."

Anderson draws on a network of free-lance profes-

sionals, such as Blue Badge gnides who are accredited to the London Tourist Board, for specialist knowl-edge, "For example, a U.S. banking chain in London asked us to help a German client, with no English, who wanted to bid for Impressionist paintings at Sothwanted to lid to impressionst paintings at 30th eby's, both for a museum and for his own collection. We found a German-born guide, who was also an art specialist, to help with his bidding."

For a half-day tour in the Rolls in and around

London, Anderson charges £80 (£120 for a full day). "But if it's just from A to B, I charge an hourly rate of £10 plus £1.30 a mile. Most of my clients are people on vacation, but I am getting more and more corporate isn't appropriate, so I have to make clear in advance that I'm not a chauffeur. My style is to relate as an equal to my clients."

Every driver-guide service depends on personal style and chemistry. But the idea of hiring an informal travel "consultant" is especially well developed in Britain. According to Catherine Althaus, a spokeswoman at The British Tourist Authority in London, it was Fred Pearson of London-based Take-A-Guide Ltd. who "fathered the whole concept of personalized, meet and greet driver-guides 25 years ago as an Oxford undergraduate with a Rolls and a bowler hat. Then there's Katie Lucas, who runs the Grosvenor Guide Service, who does a similar kind of thing, except perhaps more personal; for example, she can get the queen's coachman to give you a tour of the Royal Mews. They both use personal driver-guides — not chauffeurs but young, attractive people, mostly

We cater for mainly U.S. visitors, providing them with whatever they want, a car from a Ford Cortina to a stretched Mercedes 600 and a young, enthusiastic, intelligent, entertaining guide, who is qualified by the tourist board," said Fred Pearson. "The business traveler is keen to have an attractive girl to take him around. If he's with his wife, she will take her off to shop while he does his meetings. Very often they'll come in on Friday or Saturday and then carry on to the Cotswolds, Bath, Stonehenge, get updated on places to take business contacts out to lunch.

Take-A-Guide has about 100 guides, 30 to 35 in London and the rest in Paris. A typical charge for an airport pickup is £58 from Heathrow and £98 from Gatwick. This includes a daily paper, a rundown of what's on in London and a guided tour to the hotel. Half-day sightseeing in London costs about £69 and £128 Ior a full day.

Katie Lucas employs 16 "hand-picked" guides and specializes in visits to the sort of places that are not open to the public. "I try very hard to get the right guide Ior the right person. Most guides have a special interest. I have two art historians and one who is married to a well-known art dealer. Most people want women, but I do have some men. I've just had a call from Maryland, a coople who are interested in horses and cairns. So I've just been speaking to a guide who knows a great deal about horses and dogs and the tour I have organized will encompass these interests. I've done visits to the Houses of Parliament, including the Members' Bar, although that's getting more difficult because of security, and following the trail of Henry Tudor, starting at Pembroke Castle, where he was born, and ending up at Bosworth Field with a jousting session and a medieval banquet.

Grosvenor Guides charges by the day and distance. A Heathrow pickup is £40, a day around London £120, and a day trip to Bath £190. Touring costs £175 a day plus a £35 overnight allowance for the guide.

British Tours Ltd., which was formed in 1958, claims to be the oldest and largest firm offering personal driver-guides. According to the general man-ager, Maggie Rogers, 50 to 60 guides conducted around 8,000 tours last year. These ranged from a three-hour "Introduction to London" to a six-day tour of the Scottish Highlands. Rates vary from £90 to £240





Two of the idols found in Nicaragua have been put on display in Granada.

## Mysterious Stone Idols of Nicaragua

by Stephen Kinzer

RANADA, Nicaragua --- A collection of massive stone idols carved by Indians as long as a thousand years ago has gone on display here.

The permanent exhibition has not been widely advertised, and an attendant said only a few hundred people, many of them loreigners, have stopped to see it since it opened in October. They have been rewarded with a glimpse into prehistory that raises at least as many questions as it an-

The brooding statues, which range from about 5 to 10 leet (1.5 to 3 meters) in height, were discovered by Spanish explorers who visited the volcanic islands in Lake Nicaragna. But they were largely forgotten for centuries, and little is known about them or the people who made them.

Like the even larger idols on Easter Island, the Nicaraguan figures have inspired a variety of theories. The dearth of reliable data has not prevented writers and poets, as well as archaeologists, from falling under

The first person to study and catalogue statues from the Nicaraguan Islands was

minister to Nicaragua in the mid-19th century. After hearing reports of "old rocks" said to be baried there under centuries of overgrowth, Squier traveled to the archipelago and engaged native laborers to help him uncover what turned out to be a collection of larger-than-life basalt statues of

both humans and animals. Squier was sufficiently impressed that he ordered some of the idols shipped to Washington for the Smithsonian collection. He speculated that they were objects of wor-

ship, perhaps part of a fertility cult.

They are plain, simple and severe, and, although not elaborately finished, are cut with considerable Ireedom and skill," Squier wrote. Some of them, he added, "conveyed so forcibly the idea of power and strength" that they might have been used as "a study for a Samson under the gates of Gaza, or an Atlas supporting the

Later in the 19th century, the Swedish Society of Amhropology and Geography sponsored an expedition led by Carl Bovallius, who uncovered more statues. Bovallius developed the theory that many of them had been used as pillars to support the roof

of a temple.

The Swedish government, which pro-

vides substantial amounts of aid to Nicaragua's Sandinist regime, has not forgotten the Bovalius mission of more than a century ago. Sweden paid to have two dozen of the most impressive remaining monuments cleaned, mounted and placed on exhibition

Time and mistreatment have taken their toll. Sketches made by Squier and Bovallius show much more detail than is now visible. "Being buried out on the islands for centu-nes protected them," said Rigoberto Na-varro, an official of the culture ministry who has conducted excavations on Zapatera Island, where most of the idols were lound. "Iesuit priests brought them to Gra-nada and displayed them in a schoolyard where they were exposed directly to the elements. The priests also chopped off the genital organs so as not to disturb the

Although Nicaragua's archaeological heritage is not normally considered as rich as that of other Latin American countries like Mexico, Guatemala or Peru, The statnes are displayed in an eerie double file behind an ancient convent here.

Navarro said they were probably carved between A.D. 800 and 1200 by tribes that art." migrated from Mexico. "The only way we

will be able to tell their age for sure is to discover one buried with some biological waste that can be reliably dated," he said.

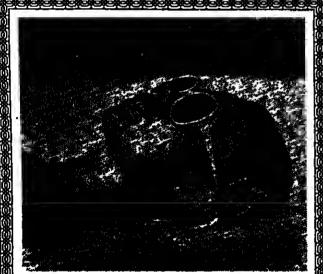
Research expeditions to Zapatera are continuing sporadically, under the the cul-ture ministry's jurisdiction. During an 11-day stay on the island in November Navarro and two U.S. specialists found four previously unknown sites containing important relics.

Experts are not certain whether the statues were carved on the islands, which are of volcanic origin, or brought Irom elsewhere. Some have suggested that idols from various places might have been carried to the islands to protect them from destruction. Other investigators, such as the contem-

porary Nicaraguan writer Jorge Eduardo Arellano, speculate that the statues were used for religious ceromonies on Zapatera Island, which some believe had a ritual importance to ancient tribes.

The statues, Arellano has written, "were conceived and built in an early period of pre-Hispanic history when a culture until now barely known, with a great funerary cult, decided to convert this island in Lake Nicaragua into its principal ceremonial center, developing an impressive sculptural

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MOROCCO The Longest Summer

## Prague: Musical **Footsteps**

Continued from page 7 then resume its normal life as an-

other Prague opera theater.

Music in Prague is not only opra. With a population of about I.2 million, it has more symphony or-chestras than New York or London, and the Czech Philharmonic - the country's No. 1 - ranks among the finest in Europe. (It is not well known in the West, but it has made many recordings; the his-toric disks with the conductor Vaclay Talich are worth hunting for.) Orchestral concerts are usually giv-en in the Smetana Hall, surely one of the most beautiful Secession buildings in existence. The exterior, hese days, is somewhat drah at first sight; but, under the layer of dust, you can see the careful detail and the grandeur of the design. The interior is largely restored, and gleaming. All the great Czech art-ists of the early years of this centu-ry contributed to the decoration. (Be sure to visit the Primatorensaal,

with allegorical paintings by Al-fonse Mucha, Sarah Bernhard's protege and poster designer.) The House of Artists, once known as the Rudolfinium, also has concerts, usually on a smaller scale, in its handsome Dvorak Hall, which was the seat of the Czech Parliament during the First Republic and, be-Iore that, the recital hall of the

Prague Conservatory.

But in Prague there are concerts everywhere: in gardens, in churches, in museums and villas. A friend proudly took me to an otherwise dreary, working-class neigh-borhood to show me a new concert location called the Atrium. Actually the hall is the 18th-century Church of the Holy Cross, neglected until a few years ago, when restoration revealed its excellent

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acoustics and its beautiful organ (which has also been restored). Now, with a 120-seat capacity, it has an intense concert program. The calendar I saw listed 22 events chamber orchestras, the Prague Madrigalists, trios and quartets -

in a single month. The Atrium draws largely a neighborhood audience, but for that matter there are concert halls in every quarter of the city, as I discovered one evening when I went up to the Vinohrady Theater Ior a (very creditable) performance of Mozart'a "La Clemenza di Tito" by students who were graduating from the Conservatory. After I had bought my ticket, I had a half-hour to kill, so I walked around the

In Prague there are concerts in gardens, churches, museums and villas.

square. I came upon an impressive, obviously public building, the House of Culture, which also com-prised an agreeable wine bar, where stopped for a pre-opera drink. When I came out and headed for my theater, an audience was streaming into the House of Culture, too; and I paused Ior a moment to look at the list of events. That night there was a lieder recital by a well-known soprano from the National Theater, later in the week, the Steamboat Stompers were scheduled to perform. These neighborhood halfs also sponsor collecments outside the city and present amateur talent as well as profes-

The very streets of Prague are full of musical associations. Not far City, there is a plaque on an unas-suming Iacade in the old Coal Mar-ket (Uhleny trida), the site of the is even more compellingly present in the Villa Bertramka — an inexpensive taxi ride from the center of town — where the composer visited his good friends, the Czech musician Frantisek Dusek and his wife, (Harcourt Brace Jova singer Josefa. According to



The Smetana Theater, and (below) Ivan Sokol rehearsing in St Jacob's Church.

credible tradition, Mozart composed the overture to "Don Giovanni" in the shady garden of the villa, and Ior his hostess he wrote the concert aria "Bella mia good singer: years later, she created Beethoven's "Ah perfido!"

The airy, bright rooms of the rilla are now a touching little Mozart — and Dusek — Museum.
There is also a Dvorak Museum, in
an elegant 18th-century villa in the
Vinohrady quarter. But most moving of all is the Smetana Museum, housed in an old flour mill over-looking the Vltava, which was long better known elsewhere by its German name, the Moldau. There, among old family photographs, faded letters and posters, you can see from the windows the churning rapids described in the tone poem. As you wander through the rooms of the museum, a tape of Smetana's music plays discreetly, by magic coincidence, I heard "VItava" just as I was gazing down at the rushing

In Prague you really do have the sensation that musicians are everywhere. Once I saw a uniformed army colonel return a salute with his right hand while carrying an instrument case with his left. On from the Tyl Theater, in the Old another occasion, I was talking with the charming wife of a distinguished violinist, and asked her if she, too, was a musician. "Oh, no," Three Lion Cubs, an inn where she demarred, then added, as an Mozart stayed. But Mozart's spirit afterthought: "Naturally, I play the she demurred, then added, as an piano. Like everyone else

author most recently of



### TRAVEL

## On a Thai Island Paradise

by Roger Browning

OH SAMUI — The friendly host-ess at Friendly bungalows had been husy in the kitchen for well over an hour since taking the orders and, perhaps out of tune with the calm of the Thai night, diners were getting restive. One guest, hungrier and less polite than the rest, asked what had become of his dinner. "Me cook long but me cook good," came the firm reply. She was right, on both counts. The food was superb as is so much on Koh Samui, an island off Thailand's east coast that travelers so unreservedly recommend to each other.

It has all the classic necessities for a paradise island: coconut palms, sun and sand But it is also hard to get to, which has allowed it to stay simple, while offering the soft Western traveler a degree of comfort.

A similar reputation used to cling to Phuket, an island off the west coast. But forget Phuket. It is now paradise lost, according to travelers' tales. While it retains much of its natural beauty, some of it is now no more than a 24-hour discotheque. That may be Koh Samui's fate, too, but for now the world is still a world away.

For about a dollar, a palm-thatched beach

hut can be had, with nothing but a big bed and a balcony. For a mere dollar more, the hut will include a toilet and cold water show-

The huts are clustered around an open restaurant area, run by a family. The food is simple but good: lots of fresh seafood, curries calmed by coconut milk, fresh fruit sal-

At Friendly Bungalows, as in many other hut groups, what you pay for is taken on trust. Each visitor keeps a log of what has been ordered and it is added up at the end of the stay. The trust system adds to the friendly atmosphere, and prices are remarkably low. Friendly Bungalows will even pay guests' taxi fares back to the harbor "to make sure you come back."

Getting to Koh Samui (koh means island in Thai) means taking an overnight train from Bangkok. A berth in second class is perfectly comfortable, with sparkling sheets and a curtain for privacy. At the town of Ban Don in Surat Thani province, buses and taxis run to the harbor. It can be a long wait for the boat, but there are plenty of cafes to have breakfast in. The "express" boat takes

From Koh Samui's port of Ban Ang Thong, you will be invited to take an open taxi that circles the island, stopping off at the clumps of bungalows. It is not possible to book in advance, so you wait until you see something you like that has a vacancy and then jump in. One of the most popular beaches is Lamai, where some of the huts even have air-conditioning. But on the couple in that bungalow found a snake in the whole, the quietest bungalows are those far-

thesi from the port. Thereafter, there is no need to budge from the beach for the rest of your stay. However, the forest-covered island, 16 miles (25 kilometers) at its longest point, is worth explor-



Rock formation off the coast attracts sightseeing boats.

ng for its waterfalls and fishing villages. Motorcycles and jeeps are cheap to hire but the position on insurance is unclear.

Paradisc always has its dark side and, like the Garden of Eden, Koh Samui has snakes. It also has scorpions that are not deadly but

For that reason, it is best to avoid the buts under the trees and go for those right by the beach. Do not sunbathe, either, below the coconut palms. A falling coconnt could kill and, while the locals have trained monkeys

to climb up and throw down the ripe nuts. they have not been able to train them to avoid hitting people on the head.

Koh Samui is the largest of a chain of about 80 islands. Only a very few are inhabited and the traveler in search of perfect peace should have no trouble renting a boat.

Koh Samui's peaceful days may be numfor an earthly paradise, is due to open in bered, however. An airport, the kiss of death

Roger Browning, an editor at the Interna-tional Herald Tribune, spent a year traveling



## The Pungent Durian Dispute

by Michael Richardson

▼ INGAPORE — Yap Au Yong stood in a Chinatown street beside several baskets filled with spiky green spherical objects, some as big as a human head. He picked them up, one by one, carefully brushing off any dust or dirt.

"This," he said proudly holding up one of his wares, "is the king of local fruit." Yap has been selling durians for 12 years. He buys them from Malaysia, Each day at this time of year trucks bring them across the causeway linking the main island of Singa-

pore to the Malaysian peninsula. He sells about 500 durians daily to custom-

ers who come to his stall. Durians ripen twice a year —in December-January, and June-July. That is quite enough for Westerners, many of whom find the smell of the fruit pervasive, sickening and repellent. But it is not nearly enough for millions of devotees in Singapore, Malaysia, Indonesia, Thailand, the Philippines and other parts of

The botanical name for the tree that produces such outlandish fruit — the skin is like armor plating — is Durio zibethinus, from the Malay word thei, meaning "thorn" and the Italian zibeno "strong-smelling." The tree thrives in soil with a high sulfur content which doubtless contributes to its distinctive

The durian is said to epitomize Southeast Asia. Dennis Bloodworth, who has written extensively about the region, described the fruit in a preface to ooe of his books as "prickly, strange, smelly and beautiful, revolting, enchanting, an offense and an addic-

Opening a durian requires both skill and strength. Inside are between four to eight compartments containing segments of the fruit — a creamy yellow pulp which tastes like an Asian variety of barium meal and smells foul.

A British governor of Singapore in the 19th century called it "carrion in custard." More recently, durian has been likened to eating rancid cheese in a public latrine.

The reaction of Lee Siew Lian, a 16-year old Singaporean school student, at the durian stalls in Chinatown, was typical. "It's quite sweet and absolutely delicious and the smell

Lee bought 10 durians, "I'm taking them home to share with my family," she said.

William Lim, an architect, is not mad about durians. He eats them once or twice a season as an experience. "It smells and tastes so different from any other kind of fruit," he said. "And durians from different locations have different flavors."

The naturalist Alfred Russell Wallace first encountered the durian in Borneo in the mid-19th century. His initial reaction was unen-thusiastic. But then ooe day "I found a ripe fruit on the ground and, eating it out-ofdoors, I at once became a confirmed durian

He said the taste was "indescribable," but that did not prevent him from making an imaginative attempt. "A rich, hutter-like custard highly flavored with almonds gives the best general idea of it, but intermiogled with it come wafts of flavor that call to mind cream cheese, onion sauce, brown sherry and other incongruities."

A more earthy description of durian was penned by a Catholic missionary in the southern Philippines. "It tastes like heaven," he said, "and smells like hell."



## 1987good reasons to see Thailand this year.

Majestic temples and magnificent elephants, glittering roofs and garlands of orchids, enchanting people and exotic cuisine...one could write a long book about the land they call Thailand (and many seasoned travellers have). And never has there been a better year to see Thailand than 1987. For this is Visit Thailand Year in the Land of Smiles.

Among the kaleidoscope of festivities planned for 1987 you should try to catch some of these:

Feb. 13-15. Chiang Mai Flower Festival. A million blooms, a thousand smiles. One of the unforgettable moments of your life.

April 13. Songkran Festival. A nationwide water festival celebrating the Thai Lunar New Year.

May 9-10. Bun Bang Fai Festival. "Bang!" indeed. Held in northeast Thailand, a fireworks show like no other you've ever seen.

Oct. 16. Royal Barge Procession. An armada of brilliant colours, pageantry and rare splendour not to be missed.

Nov. 5. Loy Krathong. Celebrated nationwide, this is Thailand's loveliest festival.

Nov. 14-15. The Elephant Round-Up. Ever seen 100 elephants enact a medieval War Parade? You will if you come to Surin in northeast Thailand for this extraordinary display.

Nov. 22. Bangkok Marathon. A major sporting event commemorating His Majesty the King's 60th Birthday Anniversary.

Dec. 15. Light and Sound Presentation. A glittering occasion to be held at the Royal Grand Palace and the Temple of the Emerald Buddha. These are only a small selection of the truly stun-

ning special events that mark 1987 as Visit Thailand Year - a year full of festivities, flowers and fireworks. Make your holiday plans now. And make sure

you fly on Thailand's own airline, Thai International

Where the exotic sensations that are Thailand start from the moment you step



- Lotto 6/49 -Millions of people have already won! — Over a \$Billion in Winnings to date! — Now you can play the lottery

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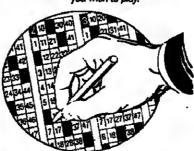
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6 Games □ \$270. □ \$675. □ \$1350. VALID ONLY WHERE LEGAL THOT AVAILABLE TO RESIDENTS OF SINGAPORE

Your Company has had a first-rate year and growth continues. Earnings per share are 25.5 pence on increased share capital, and profit before tax is over £165 million.

I hope that, after you have glanced at my brief survey of new projects, you will go on to read the general Review of

In October 1986, we made a decision to enter the oil business in the U.S.A., by the acquisition of six hundred producing oil and gas fields, which were bought for about U.S.\$170 million from Atlantic Richfield as a joint venture with Mr Robert Anderson. Lonrho believes this will be an excellent base for a modern oil producing and trading company free of unproductive overheads. The new company, which has its headquarters in the United States, is already operating profitably under the

experienced leadership of Mr Anderson. As I said last year, we intend to strengthen links with Japan. We have now signed a formal co-operation agreement which includes a crossholding of shares with the major Japanese trading company, Nissho-Iwai. Lonrho has worked with Nissho-Iwai on several large projects in Africa and so we feel confident that this closer association will give us opportunities to develop in the Pacific Basin.

Application is being made to obtain a listing on the Tokyo Stock Exchange in the near future, which will further expand the Group's presence io the Far East.



Agricultural interests in Africa already extensive - were expanded this year when we were invited to recommission several large and fertile estates in Mozambique, which Lonrho now owns and manages in partnership with Government. The development, which was initiated by the late President Samora Machel, was productive from the start and we are increasing the acreages.

Companies in the African continent have produced and traded extremely well, although some had adverse exchange rates with a consequent effect on sterling profits.

Shareholders may be surprised to hear that, with this year's expansion, Lonrho is now one of the largest beef-ranching companies in the world, with a herd of about 120,000 head grazing on two

million acres.

During the year, by agreement with the innovative Mr Eddie Shah, Lonrho took a 78 per cent. Interest in Britain's first colour national newspaper, 'TODAY'. This will sustain the paper

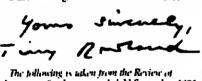
as it continues to build up a regular readership by constant improvement. Your Company's whisky division ha the second largest share of the United Kingdom market, with three brands in the Top Ten -- Whyte & Maekay

'Special', and added this year, The Claymore and the world-renowned Haig. Underlying financial strength has been further improved by a well supported issue of U.S.\$100 million convertible honds at 4.75 per cent, in May and a recent issue of U.S.\$100 million bonds at B per cent. These issues, which do not

affect Shareholders' earnings or rights, help to underwrite expansion. And expand we will - with your support and the advice and enthusiasm of Lonrho's experienced management team. We used to be a small Company and we try to keep

our original foraging spirit of enterprise. To everybody working for Lonrho, 1 express the Board's warm thanks and appreciation for their contribution to the security and growth of the Company, which has increased a thousandfold in the last twenty-five years - despite the odd problem!

The Group has started the new financial year well, although it is two early to make a forecast. To mark the end of this year we are issuing a 1 for 10 bonus share.



perations for the year ended 30 September 1986:

### MINING AND REFINING

The recent upsurge in gold and especially in platinum prices has hoosted the Group's precious netal mining profits. Production has increased to over 250,000 ounces of refined platinum group metals. Platinum production is planned to expand substantially over the next few years to take output to 500,000 ounces annually. Gold production from the Group's

Zinihahwean mines reached another alltime high. Ashanti output was affected hy a strike earlier in the year, now antically settled. Good progress has been made with the U.S. \$160 million programme to expand Ashanii

production by 50%. Shortly before the year end the first reef development at the important Erfdeel mine was driven. revealing gold values above expectations. Production will start later this year and build up to an



## Lonrho has had a first-rate year and growth continues. Profit before tax is now over £165 million

R W Rowland, Chief Executive

eventual annual milling rate of tonnes of ore, yielding over 400,00Ō ounces of gold. We hold 36% of Eastern Gold Holdings, which owns the mine. with most of the balance beiog owned by the Anglo American group of

AGRICULTURE

The Group's seven sugar estates reported record overall profits with major contributions from the mills in Swaziland and Mauritius. Sugar production has increased to about 450,000 tonnes.

In Kenya, profits from crops, produced by The East African Tanning Extract Company, were significantly increased. In Zambia, Kalangwa Estates has had an exceptionally successful year in

production of tobacco, maize, wheat, poultry and pigs. In Malawi, a record 4-9 millioo kilogrammes of tea was harvested during 1986, but turnover was down due to lower tea prices. A healthy profit was earned from other crops, particularly coffee, where production was up at 260

In Nigeria, John Holt has branched out into food farming for the first time, with

a large poultry complex. Demand for high quality arabica coffee in Zimbabwe was strong during the year. with good prices being obtained. Sales of beef cattle amounted to 10,600 head.

The Group's recently re-acquired Mufindi Tea Estates in Tanzania have produced 1.3 million kilogrammes of tea, which is their secood best ever year

In Mozambique, the Group, in partnership with Government, now has 3,000 hectares under cultivation.



### HOTELS AND CASINOS

In Bermuda the major refurbishment programme for the Princess hotels continued. Occupancy levels overall increased, despite the Southampton Princess being closed for renovations during part of the year.

In Mexico the Acapulco Princess is reporting substantially improved reservations for the current winter season compared to last year, which was affected by the major earthquake in September 1985 although no damage was caused to the Princess hotels or their surroundings. Construction began on a



In the United Kingdom the Metropole Hotel Group has reported record profits at all five of its hotels despite the reduction in overseas visitors. At the Birmingham Metropole occupancy was at its highest level ever and the new Kings Suite conference facilities were opened in May. Extensive work has been completed at the Brighton Metropole and a new swimming pool has been

The Metropole Hotel Group held 3,800 conferences during the year maintaining its position as the leading exhibition and conference group. The Stanhope Apartments in Park Lane were opened in May, providing superbly

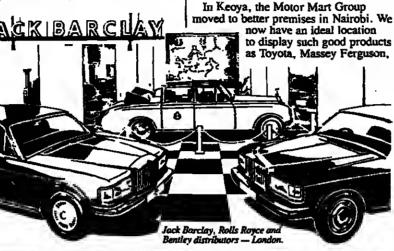
furnished flats and a penthouse for short-term letting, which are

undoubtedly London's best. The returns of the Casino division nave been lower due to a fall in visitors from overseas, which seems to be over udging by the 1987 first quarter's results. Overseas, the Bahamas casino was well attended and the flight programme for visitors to the casino was

In Kenya the newly acquired Mount Kenya Safari Clob, one of the most

Seat Concessinnaires (UK) now has 113 franchised dealers throughout the country and is the fastest growing motor franchise ever io the United

Western Machinery is firmly established as the market leader in baler and forage harvesting machinery. Zimoco, the Group's Mercedes distributor io Zimbabwe, sold nearly 600 vehicles during the year, making it the third largest distributor of Mercedes vehicles in Africa.



### 1986 AT A GLANCE

1986 1985

23.3p

25.5p

£2,651m £2,586m Turnover £165.1m £158.3m Profit before tax Profit attributable to £76.5m £67.6m shareholders

Earnings per share Dividends per share

12.0p 10.9p£220m £211m Cash balances

Earnings and dividends per share for 1985 have been adjusted for the capitalisation issue in 1986. The seventy-eighth Annual General Meeting of Lonrho Plc will be held at the Great Room, Grosvenor House, Park Lane, London, W.J. on Thursday, 19th March, 1987



world, realised a good profit io its first full year of ownership.

### MOTOR DISTRIBUTION

In spite of intense competition during the year, the Audi Volkswagen Group's market share at 6% is again better than last year. V.A.G (UK) continues to be the leading importer of European cars in the United Kingdom. During the year the new Audi 80

range was introduced incorporating the unique Procon 10 safety system, which has received tremendous press comment MAN-VW is now the fastest growing truck company in the British market. which has become the largest MAN

export market in the world Dutton-Forshaw Motors is one of laguar's leading distributors with six outlets. The introduction of the new XJ40 augurs well for a successful future.

Jack Barclay, the world's best known Rolls Royce dealer, again did well with its exquisite motor cars.



General Motors. Rover Group and several other manufacturers PRINTING AND **PUBLISHING** 

Renault.

Group's motor companies performed

Peugeots, doing particularly well.

satisfactorily, with Commercial Motors, which distributes locally assembled

Loorho continues to be agents and

for Mercedes Benz, Toyota, Peugeot,

Audi Volkswagen. Massey Ferguson.

distributors in many countries io Africa

In Zambia, all the

The Observer's circulation continues to outperform the market with compared with losses by all other ouality Sunday titles. Plans

have been

ootraet printing in 1987, which will further enhance performance. The Glasgow Herald improved its position as Scotland's leading quality national daily newspaper and the British Newspaper Design Awards named the Glasgow Evening Times as the best

evening newspaper. Significant circulation increases have also been achieved.

Scottish & Universal Newspapers consolidated its position as the paramount weekly newspaper group in Scotland.

The large number of well publicised takeovers and mergers during the year has benefited Greenaway Harrison, a well organised high security printer.

Greenaway · Harrison also made significant advances to their specialist ervices to banks and financial institutions.



Edinburgh, Glasgow and Norwieh performed well

throughout the year. Harrison Decorative Papers consolidated and strengthened its position as the largest United Kingdom producer of printed decorative papers to the furniture industry.

### **ENGINEERING**

The majority of the companies in the Firsteel Group improved their results

Firsteel Metal Products earned record sales and profits. Firsteel acquired Bromford Cold Mill during the year to complement its range of steels in the cold rolled strip market. All the

stockholding companies performed well. Charles Roberts Engineering more than doubled its profits this year. The Lightfoot Refrigeration Company was awarded a major contract from a Japanese shipyard and also installed the new ice rink at the Birmingham National Exhibition Centre for the Sport Aid spectacular.

In Zambia, the President of the Republic opened a prestigious housing project completed by the Group's construction company, Delkins. Delkins also erected the Group's cotton ginnery plant in Mumbwa in record time. Vitretex Paints was able to secure valuable imported raw materials for its paint production. Efforts to increase exports to other tropical countries have

W. Dahmer & Co. improved its manufactured buses and trueks, which it continued to export to other countries in

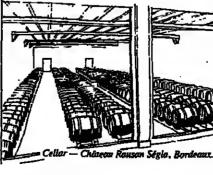
In Nigeria, John Holt is manufacturiog 60 foot trawlers made of fibreglass.



WINES AND SPIRITS In France our plan to use the most modern techniques was carried further by the installation of advanced computer controlled wine making machinery at Chatcau Rausan Ségla. The Bordeaux wine merchant, Louis Eschenauer, had a successful year and in the Loire region, the merchant Aubert Frères made notable

progress in ioternational markets with its high quality regional wines. Following its acquisition of ten new

whisky brands. Whyte & Mackay has implemented appropriate marketing and selling plans for each. Whilst Whyte & Mackay 'Special' remains the main priority, strong support will also be given in future 10 Haig, at one time the leading whisky brand in the United Kingdom.



Whyte & Mackay 'Special' and other company brands have increased sales volumes, especially to Europe.

The Group cootinues to operate 19 breweries in partnership with African Governments and municipalities. producing traditional high protein beer. In Zambia, the Coca-Cola bottling

company is, as ever, very busy. The Group also operates three Pepsi Cola bottling plants in Nigeria.

### **TEXTILES**

Lonrho Textiles showed significantly increased profits over last year. Brentfords in particular traded very strongly during a year in which it was proud to be granted a Royal Warrant as a supplier to Her Majesty. the Queen.

Our Lancashire based David Whitehead mills had an excellent year. John Barnes in Preston has a healthy order book for industrial knitted fahries. Besco Baron in Rochdale improved its range of domestic textiles.

David Whitehead in Malawi had a disappointing year, caused by large volumes of iotported second hand clothing. There are now Government

restrictions on such imports. In Zimbabwe, David Whitehead won the Exporter of the Year trophy for the second successive year, recording a 144% increase in export sales

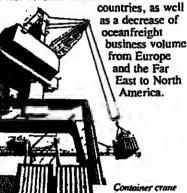
compared to last A new cotton ginnery at Zambia was commissiuned during the year and has ginned

9.000 tons of seed cotton since the project started up in November 1985.



### FREIGHT

The Kühne & Nagel group of companies again showed a satisfactory performance, although it was affected by the devaluation of the U.S. Dollar against European currencies. This resulted in lower commission income and less revenue in a number of



and the Far East to North America.

Kühne & Nagel's cootainer terminal in the port of Rotterdam successfully concluded its first year of operation. In Canada Kühne & Nagel has acquired the lease of a warehouse in Vancouver and a second warehouse is being constructed in Montreal.

Io addition to its forwarding activities. the Kühne & Nagel group also carries out warehousing, port handling, industrial packaging, insurance brokerage and travel business in a

number of countries.
Global turnover of Kühne & Nagel, which Lonrho owns in direct partnership with Mr Klaus Kühne, exceeds DM 4-9 billioo and profits have almost doubled in the last five years.

### FINANCE AND **GENERAL TRADE**

Baumann Hinde, the Group's cotton merchanting company, traded well during a period of rapidly declining prices. In February, the company was awarded a consultancy marketing contract by the Zimbabwe Government.

The PJH Group has confirmed its position as the leading supplier of kitchens and bathrooms io the United Kingdom with the acquisition of Fourways.

The Group's insurance division, F. E. Wright, achieved a modest increase in profitability despite greatly increased costs.

Jobo Holt's confirming operations were boosted by a large pharmaceutical contract with the Nigerian Government during the year.

The Group's property investment portfolio was substantially reduced during the year by the sale of a large Gulfstream III — one of the Group operated aircraft



portion of its residential and commercial properties for £53 million. In December 1986 the freehold of Lonrho's headquarters, located in a prime open position in Cheapside directly opposite St. Paul's Cathedral, was purchased.

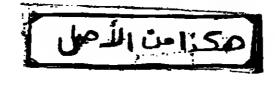
Southern Watch & Clock Supplies traded satisfactorily in 1986 and profitability has been maintained. Tumpan, which is the largest supplier in Zambia of mining equipment and

spare parts to the copper mines in Zambia, performed exceptionally well. Lonrho continue to represent substantial American aircraft manufacturers in a number of countries

in Africa, including Beechcraft, which is our most successful agency, and Boeing. In addition, the Group owns about 30 hard working aircraft.

The text is taken from the Chief Executive's Statement and Review of Operations contained in the Report and Accounts for the vear ended 30 September, 1986 which will be published in late February. Copies will be available from the Secretary, Lonrho Plc, Cheapside House, 138 Cheapside, London, ECZV 6BL

Lonrho Plc, Cheapside House, 138 Cheapside, London, EC2V 6BL



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### TECHNOLOGY

### Sony's 8-mm Video Camera Faces a Familiar Struggle

By RICHARD STEVENSON New York Times Service

AS VEGAS, Nevada — Sony Corp., which suffered a costly strategic defeat when its Beta format failed to become the standard in videocassette recorders, is in for another long, expensive and perhaps lonely fight over a video format. Once again, this time under the banner of 8-mm hand-held video cameras, Sony is challenging the dominant VHS technology being marketed by almost all of its rivals.

industry experts who attended the winter Consumer Electronics Show in Las Vegas last week were not predicting that Sony'a 8-mm format is headed the way of Beta, which is now outsold 10 to 1 by VHS. And Sony officials vigorously deny any similarities between the battle for the

Sony disputes that

8-mm is in trouble,

comparisons with the

and it rejects

Beta failure.

camcorder market and Beta's defeat in the videocassette recorder market.

But analysts say the popularity of the new VHS Compact format should be a warning sign for Sony. VHS-C cassettes are about the same size as 8-mm cassettes, permitting smaller and lighter cam-

eras while retaining compatibility with the millions of VHS videocassette recorders

"The trend is favoring VHS-C right now," said Engene G. Glazer, an analyst at Dean Witter Reynolds Inc. "Nine months ago the trend suggested that it would be 8-millimeter."
Sales of VHS-C cameras now exceed those of 8-mm for the first time, analysts say. This marks a sharp reversal for Sony, which had been enjoying considerable initial enthusiasm for its 8-mm

At stake is the dominant share of a fast-growing category in the consumer electronies industry. American sales of camcorders nearly doubled last year, to 1.1 million units, or \$1.1 billion at the factory level, according to the Electronic Industries Association.

A sales increase of nearly 50 percent is projected for this year. The battle also underscores the confusion that can result among manufacturers, retailers and consumers by the constant emergence of new and competing technologies. Audio equipment makers, for example, are in a dispute over how soon to introduce the next generation of recording equipment, known as digital audio tape, or DAT.

S SONY KNOWS from its Beta experience, a video format needs backing by more than one major electronics company. So far all of the second ny. So far all of the giants, led by JVC, are going with VHS-C RCA recently chose VHS-C after implying that it might

For most electronics companies, the incentive to go with VHS over 8-mm is obvious: Most of them are doing a booming business selling VHS videocassette recorders and do not want to

Sony vigorously disputes that 8-mm is in trouble, and it rejects comparisons with the Beta failure.

"For the U.S. market last year, we have exceeded our sales expectations," said Michael Meltzer, Sony Corp. of America's vice president for consumer video. He said Sony accounted for 25 percent of all camcorder sales last year.

Sony also notes that it is not alone in the market. Some big camera companies, including Canon, Olympus and Kodak, none of which have any investment in VHS technology, also sell 8-mm

And Matsushita, the Japanese electronics giant that sells VHS camcorders under its JVC and Panasonic labels, makes 8-mm See SONY, Page 13

## **Durables** Orders Up In U.S.

### Civilian Demand Fuels 0.9% Rise

WASHINGTON - New U.S. orders for durable goods rose 0.9 percent in December from November, fueled by the biggest gain in civilian demand in almost four years, the government reported

The Commerce Department said that factory orders for durable goods, items expected to last three or more years, totaled a seasonally adjusted \$109.85 billion in December after a revised 5.1 percent in-crease in November. The November gain was originally reported at

5.9 percent. However, the November increase, the biggest in two years, was powered by a 107.1 percent rise in defense orders.

After subtracting the military surge, orders actually fell 0.1 percent in November, revised from the 0.6 percent gain originally report-

But in December, the civilian category soared 6.9 percent, the best showing since an 8.8 percent increase in January 1983.

In December, orders for military equipment fell 55.4 percent to a monthly total of \$4.62 billion as demand slackened for military aircraft. Analysts discounted the huge November and December swings in military orders, noting that the category is highly volatile.

Orders for nonmilitary capital goods rose 5.5 percent in December following a strong 5.7 percent in-crease in November. This category s closely watched for signals of industry plans to expand and modemize facilities.

Analysts have speculated that the big increase in the last two months of 1986 reflected efforts by companies to order and accept delivery on capital equipment to qualify for tax breaks before the U.S. tax law changed on Jan. I.

For all of 1986, orders for durable goods rose 1.5 percent to \$1.27 trillion, compared with a 3.7 percent gain in 1985.

## In GE Unit, Pride but Few Payoffs

### **Slump Follows Big Investment** In Locomotives

By Barnaby J. Feder

New York Times Service ERIE, Pennsylvania -- General Electric Co. and General Motors Corp. routinely racked up big profits from their locomotive divisions during the late 1970s. Bul GE, with 25 percen! of the domestic market, wanted more.
"We were second in the indus-

try because there were two of us," said Carl J. Schlemmer, who has run the GE unit that produces locomotives since 1974. That didn't fit Jack Welch's definition of second."

He was referring to John E. Welch Jr., the chairman of GE, who is known for insisting that the company rank first or second in all of its core businesses.

With Mr. Welch's blessing

Mr. Schlemmer's transportation systems group, which produces power systems for transit cars, oil rigs and off-road trucks along with locomotives, plunged into a modernization program that has cost more than \$500 million

GE has emerged with what is widely acknowledged to be a "world-class" automation showcase at this 175-acre (70-hectare) complex, where it has been making locomotives since 1910. And it caught up with GM, taking about 50 percent of new orders in recent years.

But company executives have as much reason to cry as to crow. The locomotive market, always cyclical, has faller into an unexpectedly deep and prolonged recession that is robbing them of the payoff they anticipated.

"Our investments put us in a position to hold on to what hitle we have and get what's out there, but we are like a big engine dling, rating to go," said John Aymong, manager of the new computer-controlled flame-cutting shop, which produces parts that are welded into locomotive bodies. "It is disheartening."

Had GE foreseen the extent of the slump, Mr. Schlemmer said, it would not have invested so heavily and probably would have ended up abandoning the locomotive business entirely. But as a result of the modernization, GE classic example of the risks that discovered a cost-cutting potencompanies take when they embark on modernization programs that require heavy capital invest-

Carl J. Schlemmer of GE locomotives.

tial it hadn't envisioned and now

hopes to prosper when business

able future.

locomotives.

cently as 1979, the domestic rail-

Manufacturing experts said

that GE's experience in Erie is a

GE's program included such GE says that its locomotive low-cost measures as improving business is limping along at 30 quality and inventory control percent of capacity - "marginand designing its products for ease of manufacture. ally profitable," according to Mr. Schlemmer. The company's

But the company also poured tens of millions of dollars into computer-controlled equipment rival, GM, has not produced any locomotives since November. It is currently depending entirely such as a flexible machining cenon orders for spare parts and ter, a plasma-burning unit and a 12-story automated warehouse. Chastened, Mr. Schlemmer The brightly painted machines stand out as islands of modernity believes that domestic railroads may buy as few as 300 new loco-. in the vast, decades-old complex, motives this year, down from the which includes about 20 buildalready-low 525 reported last year by Railway Age Magazine,

ings.

The heavy outlays meant that GE would have to have sizable and that demand will rebound only to 600 to 800 in the foreseeincreases in sales just to break A typical locomotive sells for \$750,000 to \$1 million. As re-

Steven Walleck, head of manufacturing consulting for McKinsey & Co., said that for an roads bought more than 1,700 investment like GE's to pay off, it wuld have to result in a product that creates significant new See GE, Page 17

## EC Grants U.S. **Grain Markets** In Trade Accord

By Peter Maass mai Herald Tribuni

BRUSSELS - The European Community tentatively agreed Thursday to grant wide-ranging concessions to the United States in an accord that seemed to settle a dispute over U.S. grain exports to Spain and to avert a trade war.

The EC and the United States after three days of negotiations by telephone, reached an agreement that gives agricultural and industrial compensation to Washington for losses caused by tariffs that Spain had to impose when it joined the EC last year.
The United States said that the

tariffs cost it about \$430 million

worth of corn exports.

The accord still needs final approval from EC countries by the deadline of Friday evening. Officials were meeting in Brussels late Thursday to ratify the pact.

"This is a political solution," said Willy de Clercq, the EC's external relations commissioner, who led the 12-member community's negotiating team. "It solves a problem that could have led to a trade war. It could have spiraled and dragged in the rest of the world."
U.S. officials welcomed the agreement. "I think we are satisfied sufficiently to call it quits," a U.S. source said. He discounted sugges-

tions that pressure from Washing-

ton forced the EC to cave in. "No one got sold down the river - we didn't take him to the cleaners," he said, referring to Mr. de The agreement calls for the EC

to allow annual exports of 2 million metric tons (2.2 million short tons) of corn and 300,000 tons of sorghum into Spain at low tariffs. It also requires Portugal to lift a yearold practice of buying 15 percent of its grain imports from EC mer-The United States is expected to

pain about two-thirds of the Spanish and Portuguese quotas. In the case of corn — the key area — this means about 1.6 million to 1.7 million tons of exports to Spain.

Despite concerns that EC negotiators gave too much away, final clearance by the deadline is expect-

ed. Officials said, however, that EC foreign ministers might be called to Brussels for a special meeting Friday if lower-level aides failed 10 resolve problems.

If the EC does not approve the accord by the deadline, the United States plans to impose a series of import restrictions on about \$430 million worth of EC goods.

These duties of 200 percent would cover such goods as white wine, cheese and some alcoholic spirits. In turn, the EC has vowed See ACCORD, Page 17

### GATT Delegates Reach Formula For Farm Talks

International Meruld Technic GENEVA - In what delegates for the United States and the European Community termed a fair compromise coacerning agriculture, negotiators have agreed to a formula for a broad range of trade talks be-ginning here Feb. 9, officials of the General Agreement on Tariffs and Trade said Thursday. The compromise, the first

hurdle in a four-year effort to liberalize world trade, came during an all-night session at GATT's headquarters. Washington and the EC

agreed on a time frame that the uef U.S. representative, Michael Samuels, said would allow talks on the key issue of agriculture to move "as fast or as slow as the will of the participants will let it."

Under the agreement, Wash-ington will no longer insist on a "fast track" approach that would have allowed agriculture talks to move ahead quickly and have set a 1988 deadline for substantive negotiations on EC farm subsidies. The two sides had been sharply divided over whether the farm talks should move in step with the other ne-

### **Currency Rates**

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Markets in Hong Kong, South Korea, Taiwan, China, Malaysia and Singapore were closed Thursday for the Chinese New Year holiday and The national debt reached a will reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the Chinese New Year holiday and the national debt reached a singapore were closed Thursday for the chinese New Year holiday and the national debt reached a singapore were closed Thursday for the national debt reached a singapore were closed Thursday for the national debt reached a singapore were clo will remain closed until Monday.

### U.S. Aide Warns Japan **Risks Severe Recession**

WASHINGTON - Japan faces a deep recession unless it modifies its economic policies to lower its huge trade surplus and stimulate import growth, a top U.S. trade

official warned Thursday.
In remarks prepared for delivery Thursday to the Japan National Press Club in Tokyo, Bruce Smart, also accused Japan of being "un-willing or unable" to live up to its 1986 semiconductor agreement

Under the 1986 agreement, Japan promised to give U.S. chip makers greater access to Japanese markets and to stop dumping semiconductors. In exchange, the United States agreed to hold off on steep duties on Japanese semiconductors. U.S. trade officials have said that they may cancel the agreement if Japan does not do more to

help carry it out. Mr. Smart also criticized what he called Japanese resistance to enlist-ing the help of foreign experts in building Kansai Airport. Japan later announced that three American companies had won contracts for

the airport project.

He added, "In all of this blunt speaking I do not mean to imply that the U.S. side is without fault. But we are facing up to our shortcomings and we will correct them. 1 hope Japan can do the same, for

Mr. Smart said both nations faced economic peril if high U.S. trade deficits and high Japanese trade surpluses persisted.

"For Japan," he said, "the alternative is to increase domestic con- in the value of the U.S. dollar and sumption, either to replace the de-increase in the value of the yen clining export opportunities or to would continue unless both sides increase imports to preserve pre- "change present practices."

### Bonn Revises Trade Surplus **Up 2 Billion DM**

WIESBADEN, West Germa-

ny - West Germany's merchandise trade surplus widened 52 percent last year, helped by a steep decline in the cost of oil, revised official figures showed Thursday.

The Federal Statistics Office said the 1986 surplus was a re-cord 112.2 billion Deutsche marks (\$62.9 billion at current exchange rates), compared with 73.4 billion DM in 1985, the previous record. The 1986 surplus was 2 billion DM more than a provisional forecast made earlier this month.

In December, the trade surplus registered a monthly re-cord of 11.6 billion DM, the statistics office said.

Economists expect the volume of West German exports to stagnate or even fall slightly this year because the mark has strengthened sharply against the dollar and other ma rencies, making West German goods more expensive in important export markets.

sent export business. There is no

Mr. Smart said the sharp decline

### Foreigners Account for 15% Of U.S. Debt Held by Public

WASHINGTON - By the end lion was held by the public in the of the 1986 fiscal year, foreign form of Treasury bills, notes and holdings had reached \$255.3 bit-other securities while \$386.7 billion lion, or 15 percent, of U.S. govern-ment debt held by the public, the cies, the report said. Reagan administration reported

said in a supplement to President pated. Ronald Reagan's \$1.02 trillion Leet budget for fiscal 1988, which begins Oct. 1.

The report said the rise in foreign holdings of U.S. securities followed debtor in the sense that foreigners

It indicated disappointment that the dollar's 35 percent fall against In the year through Sept. 30, for other major foreign currencies eigners bought \$46.5 billion in since February 1985 had not result-Treasury securities, the largest ed in as fast an improvement in amount ever, the administration trade accounts as had been antici-

Last June the government re-ported that in 1985, for the first time since early in this century, the United States had become a net owned more U.S. investments than The national debt reached a total Americans owned in foreign invest-



### FOR PRIVATE BANKING IN SWITZERLAND, AN EXCEPTIONAL BANK

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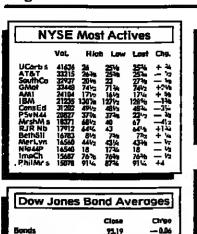
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TDB is an affiliate of American Express Company, which has assets of more than US\$92 billion and shareholders' equity in excess of US\$5.7 billion.



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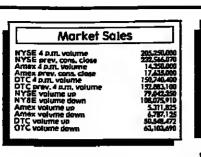


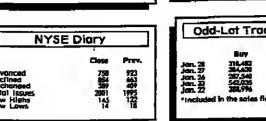
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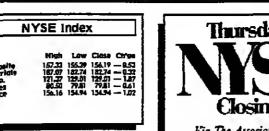
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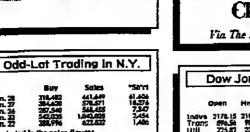
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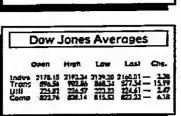


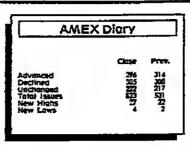




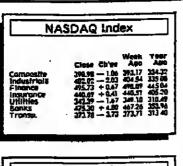


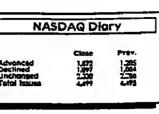




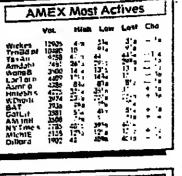


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## YSE Prices Decline Slightly

NEW YORK - Prices on the New York Stock Exchange posted modest losses in very heavy trading Thursday as investors took prof-

The Dow Jones industrial average fell 3.38 points to close at 2,160.01. In the last hour of trading, futures-related selling drove the bluechip index from a 7-point gain to an 18-point loss. Late buying trimmed the decline.

Broader market indexes retreated from Wednesday's record levels. The New York Stock Exchange composite index fell 0.53 to 156.19 while Standard & Poor's 500-stock index dropped 1,16 to 274.24. The price of an average

share fell 14 cents. Advancing issues led declines 8 to 7. Volume was 205.2 million shares, up from 195.2 million Wednesday.

"There are bulls and bears and then there are pigs," said James Andrews, who heads the institutional trading desk at Philadelphia-based Janney Moutgomery Securities. "It's absolutely incredible. People have been buying and buying and buying and we are close enough to the top that they should consider some serious profittaking.

Mr. Andrews said Thursday's trading indicated that "the party is over for a few days." He said profit-taking might last only three or four days but could develop into the "beginning of the end of the market for a while."

"The market is acting tired," said William LeFevre, senior vice president in market strategy at Advect Inc. based in Hartford Connections.

gy at Advest Inc., based in Hartford, Connecticut. He played down the signficance of the marker's gains since Friday's decline amid record volatility and volume.

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"The market's like a chicken," Mr. LeFevre said. "When you cut its head off, it runs around a while before it finally collapses."

Traders said futures-related buying spurred the market early. But uncertainty over U.S. policy toward the sliding dollar and over the direction of short-term interest rates could stall

the rally, they said. When the Treasury sells \$29 billion of notes and bonds next week, yields on the new securities may have to rise from current levels to attract buyers, analysts said.

"A rise in interest rates is almost guaranteed bad news for the [stock] market," said Mr.

Union Carbide was the most active NYSE-listed issue, rising % to 25%. AT&T followed, sliding % to 25%. It reported a sharp drop in earnings that included previously announced pretax charges of \$3.2 billion.

FMC jumped 314 to 30%. A Merrill Lynch analyst raised his investment opinion of the company, which Wednesday reported sharply higher earnings.

Gencorp plunged 5% to 71%. Westinghouse said it intends to end its agreement to buy Gencorp's Los Angeles television station KHJ-

The American Stock Exchange index established a new high, rising 0.31 to 299.80. Prices were narrowly mixed in active trading.

The price of an average share on the Ameri-

can Stock Exchange index rose 2 cents but losers outnumbered gainers 302-297. Composite volume totaled 18.7 million shares, com-pared with 17,653,100 traded Wednesday.

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## **U.S. Airlines Cut Domestic Fares**

Compiled by Our Stuff From Dispatcher
MIAMI — Eastern Airlines and
Continental Airlines announced air

Angeles, \$89 and \$99; and to New
Orleans, \$59 and \$79.

The special tickets will account fares Thursday that they said for about 40 percent of available percent, apparently igniting a full-scale U.S. fare war. United Airlines scale U.S. fare war. United Airlines up to two days before the flight, immediately said it would match airline officials said. the fare cuts by the two Texas Air Corp. subsidiaries.

The so-called "MaxSaver" fares offered by Eastern and Continental and matched by United will apply to all of the airlines' routes in the continental United States begin- Chrysler, IBM Sign Pact ning Sunday.

Continental said the new fares would undercut its popular Supersaver fares by 40 percent and regular coach fares by up to 80 percent.
Texas Air, which owns Continental and Eastern, said Eastern would fly travelers anywhere in the country for \$29 to \$99 Mondays through Thursdays and \$39 to \$119 Fridays and Sundays, which are the

Examples of the off-peak and manufacturing and make it easier peak travel fares from Miami were: 10 record information about a to New York, \$79 and \$99; to Los product or process, Chrysler said.

undercut existing "super- seats on Continental's mainland saver" discount fares by up to 40 routes, and less than that for East- shrinks, low fares will go away,

Tickets must be paid for when reservations are made, and they are not refundable: A passenger who cancels or wants to change a flight date loses the full ticket price.

On Plant Technology

DETROIT - Chrysler Corp. said Thursday that its motors division had signed an accord with In-ternational Business Machines Corp. to develop plant technology. The technology, described as automatic product identification, would permit the tracking and monitoring of material during

Supersaver fares must be bought 30 days in advance, and they carry a 50 percent cancellation penalty. "There's been increasing con-

cern that as the oumber of airlines ern. They may be bought any time said Continental's president, up to two days before the flight. Thomas G. Plaskett. "But the introduction of this new permanent fare will put those fears to rest and get even more people flying even more often."

> U.S. airline last year when it tonk over Eastern, Frontier Airlines and People Express. Analysts said Continental could undercut the fares of its competi-

tors because its costs are among the

Texas Air became the larges

lowest in the industry. The announcements sent airline stocks sharply lower Thursday. Texas Air shares fell \$1.125 to \$44.75 in American Stock Ex-

change trading. Eastern has recorded losses to taling \$350 million since 1983. It reported that it lost \$136.7 million in the first three quarters of 1986, and it is almost \$2.5 billion in debt.

### Cadbury Against General Cinema Raising Its Stake

LONDON - Cadbury Schweppes PLC said Thursday that it does not want General Cinema Corp. to increase its 8.3 percent stake in the confectionary and beverage company.

In a letter, Cadbury's chairman, Sir Adrian Cadbury, said that "any further increase in your investment would not be

General Cinema, a leading theater chain and the largest independent soft-drink bottler in the United States, said Mon-day that it had bought 46.5 million Cadbury shares.

It has also filed for permission from U.S. regulators to buy up to 25 percent of Cad-bury, but has said it would not make a takeover offer for at least a year.

This advertisement appears as a matter of record only.

### Siemens Says Group Net Decreased by 4% Last Year

By Ferdinand Protzman

West Germany's largest electronics concern, said Thursday that worldwide group net profit fell 4 percent in fiscal 1986 to 1.47 billion Deutsche marks (\$830 million) from 1.53 billion DM the previous year. As previously reported, Sie-

mens's worldwide group sales fell 14 percent in the fiscal year ended Sept. 30 to 47.1 billion DM from billion the previous year. In line with the drop, the compa-

oy said Thursday that it would pay a dividend of 12 DM a share, unchanged from fiscal 1985. Dividend payments will total 576 million DM for fiscal 1986, up

from 573 million DM a year earlier. The company did oot give a complete breakdown of earnings and sales. Those figures will be made public next week. Group figures include results of all Siemens majority-owned subsidiaries around

**SONY:** 

Familiar Fight

(Continued from first finance page)

International Herald Tribune Landesbank said the lower profit FRANKFURT — Siemens AG, and unchanged dividend matched Landesbank said the lower profit market expectations.

Karlheinz Kaske, the Siemens managing board chairman, predicted in July that sales would be off on the year because of the lower dollar and a sharp fall in orders at the company's Kraftwerk Union AG subsidiary, which builds nuclear power stations. The unit is known

sorh KWU, which has operated as an independent company, into the parent company in October.

man said the company was acquir-ing full ownership of Transforma-toren Union AG from the AEG ready holds 75 percent of TU.

into effect April 1.

Casio Computer Co. will make a one-for-20 bonus stock issue on April 21 to shareholders registered on March 20, to repay some of the

oot disclosed.

premiums from fund raisings before 1986. The boous issues will hring Casio's outstanding shares to 239.44 million from 228.03 million. City Resources Ltd. has sold its 15.3 percent stake, or 33.1 millioo shares, in Elders Resources Ltd. to overseas institutional iovestors, Elders' maoaging director. Geoff Lord, said in Sydney. He declined

to identify the institutions but described them as long-term share-In addition, a Siemens spokes-Echo Bay Mines Ltd. reported

that 1986 net profit rose 96 percent to \$25.9 million, or 61 cents a share, AG electrical group. Siemens al-No price was given for the TU acquisition, which must be approved by the West German cartel

office. If it is, the takeover will go

### duction to increase by 50 percent over 1986. Gallaher Ltd., a subsidiary of American Brands Inc., said tobacco trading profits rose 20 percent in 1986 and other sectors rose 5 per-

cent, putting pretax profit at £117.4 million (\$179.6 million) against £109.7 million in 1985. Maclean Hunter Ltd., Canada's biggest publishing group, said op-erating profit for the full year rose 17 percent to 69.3 million Canadi-

compared with \$15.2 million, or 38

cents a share, in 1985. The Canadi-

an company expects 1987 gold pro-

**COMPANY NOTES** 

an Italian family olive oil concern

The value of the transaction was

dollar extraordinary gain.

Buitoni SpA, one of Italy's leading food-processing companies, has acquired control of Sasso & Figli, expected to produce 3,000 compact cars this year and 5,000 next year. Fábrica Colombiana is 85 percentowned by General Motors Co.,

Swissair reported a 2 percent increase in passengers in 1986 to 7.24 million, but said its occupancy rate stipped to 62 percent from 64 per-cent in 1985. The airline said finan-

cial results, to be published later. were "generally higher." Banque Paribas, part of the Cie. Financiere de Paribas financial group that is being denationalized by France, will call an extraordinary general meeting to seek authorizatioo to raise its capital and make a bond issue with share war-

### Jacobs Suchard Gains Côte d'Or

BRUSSELS - Côte d'Or Belgique SA, Belgium's leading choco-late group, has accepted a takeover bid from Jacobs Suchard SA of Switzerland, the Côte d'Or board

said Thursday.
It said it had accepted the Jacobs Suchard offer over a takeover bid from Nestle SA, also of Switzerland. Both bids were made this week. The price was not disclosed. Earlier this week Jacobs Su-

takeover battle for Hero Conserven Lenzburg, a Swiss manufacturer of preserved foods. Jacobs Suchard Suzziki Motor Co. has begun recently tonk over the U.S. confec-production in Colombia with a lo-tioner E.J. Brach.

### an dollars (\$53.3 million) from 59.4 million dollars a year earlier. The 1985 results excluded a 5.2 million

port in western Japan, officials in Tokyo said Thursday. The three companies are Del-

huge trade surplus with the

The contracts won by the

four U.S. companies are worth

13.12 billion yen (\$87 million),

Work to reclaim part of the

bay for the airport construction

United States.

sources said.

started this week.

note Co., Rexnord Inc. and Caterpillar Corp., the officials said. A U.S. consulting compa-oy, Bechtel Civil Inc., won a contract last week. Japanese reluctance to grant

contracts to foreign companies for the Kansai offshore airport project in Osaka Bay has been an issue in relations with the United States, Congress has pointed to Japan's exclusion as a classic case of blocked access to markets, a charge it says is underlined by the country's

Now another technology has emerged. Samsung, the South Korean electronics concern, unveiled a 4-mm camcorder at the electron-

### Japan Awards Work at Airport To 3 U.S. Firms Agence France-Presse

camcorders for sale by other companies, as does Hitachi, another TOKYO - Three U.S. comarge Japanese electronics concern. Matsushita and Hitachi have panies have won contracts to help build an international airinvested millions of dollars in 8mm technology," Mr. Meltzer said.

As a result, Sony thinks Matsu-shita and others will come into the market eventually, probably when sales of VHS videocassette recorders peak and consumers begin looking for the next generation of video

Many video experts believe that l-mm holds a slight advantage over VHS-C in terms of picture quality and ability to build in further advances in recording technology.

"VHS-C probably inhereotly

doesn't have the quality of 8-milli-meter," said David Lachenbruch, editorial director of Television Digest, a trade poblication. "But VHS had a somewhat poorer picture than Beta, and that didn't interfere with VHS's success."

ics show and announced plans to introduce it this summer.

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## **Arab Banking Corporation Head Office – Bahrain**

## RELOCATION

With effect from Monday, January 26, 1987, our offices have been relocated to

### **ABC TOWER DIPLOMATIC AREA** (FACING KUWAITI EMBASSY) MANAMA, BAHRAIN

Our new telephone numbers will be:

RECEPTION : 532235 **TREASURY** : 533155 **MARKETABLE SECURITIES**: 523241 COMMERCIAL BANKING : 533051

TELEFAX : 530110/533062

Our post office box 5698 and general telex numbers 9432, 9433 and 9513 remain unchanged.



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### **EUROPEAN INVESTMENT BANK** Luxembourg

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Offering Price: Maturity:

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January 30, 1997

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Deutsche Bank

Commerzbank

Arab Banking Corporation -Daus & Co. GmbH Bank für Gemeinwirtschaft

Bayerische Hypotheken-und Wechsel-Bank Joh. Berenberg, Gossler&Co.

Bankhaus Gebrüder Bethmann

Daiwa Europe (Deutschland) GmbH DG Bank Deutsche Genossenschaftsbank

Ischaft auf Aktien Landesbank Rheinland-Pfalz Merck, Finck & Co.

Schweizerischer Bankverein (Deutschland) Aktiengesellschaft Vareins- und Westbank

Baden-Württembergischa Bank Bank of Tokyo (Deutschland)

Bayerische Landesbank Berliner Bank

Landesbank Saar Girozentrale B. Matzier seel, Sohn & Co.

Sal. Oppenheim jr. & Cie.

Girozentrale Badische Kommunala Landesbank - Girozentrale -Bankers Trust GmbH

Westdeutsche Landesbank

Dresdner Bank

Baverische Vereinsbank Berliner Handels- und Frankfurter Bank

- Deutsche Kommunalbank -Hamburgische Landesbank

Deutsche Girozentrale

larcard, Stein & Co Morgan Guaranty GmbH Schweizerischa Bankgesellschaft (Doutschland) Aktieng

Trinkaus & Burkhardt KGaA

NEW ISSUE



M. M. Warburg-Brinckmann, Wirtz&Co.

### **European Economic Community** ECU 50,000,000

7%% Bonds 1986-1991

Kredietbank

Banque de Luxembourg S.A. Commerzbank

Banque Paribas (Luxembourg) S.A.

International S.A. Kansallis International Bank S.A.

Société Générale Alsacienne de Banque

Banca Popolare di Novara

Banco di Roma

DG Bank International

Citicorp Investment Bank

Banque Indosuez

Banque Nationale de Paris (Luxembourg) S.A. Compagnie Luxembourgeoise de la Dresdner Bank AG – Dresdner Bank International –

Société Européenne de Banque S.A.

Banque Internationale

à Luxembourg S.A.

Bayerische Landesbank International S.A.

Den Danske Bank International S.A. Landesbank Rheinland-Pfalz International S.A.

PKbanken International (Luxembourg) S.A.

WestLB International S.A.

Banque Générale du Luxembourg S.A.

Caisse d'Epargne de l'Etat Banque de l'Etat, Luxembourg

S.A. Luxembourgeoise

Den norske Creditbank (Luxembourg) S.A.

BfG:Luxembourg S.A.

Banco di Santo Spirito (Laxembourg)

Luxembourg S.A. (Luxembourg) S.A.

Crédit Lyonnais Luxembourg Helaba Luxembourg

Union Bank of Finland International S.A.

76 55 Textr pf 208 24 48 23 1104 8 710cc 48 23 15 15 170cc 5 1 14% 48% UAL 32% 15% UCCEL **Brazil Offers to Yield** 

Part of Its Coffee Quota

170 14 12 14 14

NYSE Highs-Lows

The Associated Press

LONDON — Brazil says it will give up one million bags of its coffee export quota if international coetrols are introduced by March 1 to stabilize world prices, which are at their lowest level in almost four years.

Jorio Dauster, a leading member of Brazil's delegation to the International Coffee Organization, made the announcement Wednesday at the opening of a three-day meeting called to discuss efforts to revive the export quota system.

tem.

Quotas were suspended a year ago when coffee prices rose to more than \$1.50 a pound. In September they peaked at more than \$1.80 a

1.50 1.9 214 10280 5574 53 5574 —174 20 349 2012 30 30 — 14

In September they peaked at more than \$1.80 a pound.

Mr. Dauster, who is also spokesmen for the coffee producing cations, said all the countries at the meeting believed quotas needed to be reintroduced. If Brazil were to forgo a million bags of its entitlement, that amount would be awarded to other countries.

Mr. Dauster said Brazil's offer was based on an assumption that producers would agree to a global limit of 58 million bags for the 12 months beginning March 1 and that the quotas would be distributed on the same basis as that prevailing until September, the end of the 1985-86 coffee season.

The 50 producer nations and 25 consumer nations in the International Coffee Organization, unable to agree on a new quota system.

nations in the interactional confect organiza-tion, unable to agree on a new quota system, postponed talks on quotas in September. Brazil had a quota of 16.5 million bags under the old system. One bag of coffee equals 132 pounds (60 kilograms).

Quito Sets Debt Ceiling Of 30% of Export Value

QUITO, Ecuador — Ecuador, Latin America's eighth-largest debtor, said Thursday that it would limit payments in its foreign debt to 30 percent of the value of its exports, said Thursday

day.

In a statement distributed by the Information Ministry, Finance Minister Domingo Cordóvez said the country was setting the ceiling so the debt-servicing burden "would not imply an extreme sacrifice."

Last year Ecuador spent \$996 million, equivalent to about 45 percent of its exports, to service its \$8.16 billion foreign debt, according to the central bank.

In 1985, when prices were higher for crude oil, Ecuador's main export, the country spent \$994 million for debt servicing but that accounted for only 34 percent of its exports, central bank figures showed.

WHEAT (CBT)
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1.08 2.271s. Moy 2.1
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107-18 62-34 Dec 97-22
100-26 67 Mor 98-26
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100-26 67 Mor 98-27
100-26 67 Mor 98-

Moody's: base 100: Dec. 31, 1931, p-preliminary; f-final Reuters: base 100: Sep. 18, 1931, Dow Jones: base 100: Dec. 31, 1974. **Dividends** 

3-24 2-9
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Mor 18452 Mary 177.40 July 177.40 Sup 147.68 Nov 143.40 Jon 162.50 Aver 143.00

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SP COMP, BrDB(X (CMR))
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250.05 210.50 Mar 24
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Spot

Commodities

**U.S.Treasuries** 

S&P 100 Index Options

Today 52.95 1,40 .47 213.06 9.27 9.95 5.605 473.00 76-77 N.Q. 9.41-44

Commodity Indexes

Paris Commodities London Commodities May Aug Oct Dec Mar Est 1.582 1.578 1.582 1.410 1.597 1.598 1.597 1.422 1.410 1.410 1.411 1.425 1.435 1.440 1.445 1.450 1.445 1.445 1.470 1.473 1.472 1.478 1.470 1.710 1,200 1,235 1,230 1,275 1,275 1,310 1,315 1,225 1,230 1,260 1,270 1,300 1,305 GASOIL U.S. delik Feb II May 11 Jae 11 Jay Adg Sep Oct

**Company Results** 

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**London Metals** 

**DM Futures Options** Fab 211 127 042 025 0.18

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## AT&T, Restructuring, Posts \$1.17 Billion Loss

NEW YORK - American Tele- charge in the fourth quarter to covphone & Telegraph Co. said Thurser the costs of a cost-cutting plan day that it recorded a loss of \$1.17 that includes the elimination of as billion in the fourth quarter be many as 27,400 jobs, the closing of cause of the costs of a massive plants and writedowns of the value restructuring plan, but that it managed a slim profit of \$139 million the charge would reduce net profit for the year, down 91 percent from by \$1.7 billion.

The world's biggest telephone billion compared with a profit of company said its phone business \$364 million, or 32 cents a share, in continued to perform well, but that the fourth quarter of 1985. Revenue shipped 4 percent to \$8.53 billions and the state of the state ness products. The results were lion in the quarter from \$8.89 bilroughly in line with analysts' ex- lion a year earlier.

were essentially flat, our costs too 91 percent from \$1.56 billion, or

that it would absorb a \$3.2 billion

AT&T's quarterly loss of \$1.17

AT&T's 1986 profit of \$139 mil-"Our earnings from operations lion, or five cents a share, was down and our results mixed," \$1.37 a share, the previous year. high, and our results mixed," \$1.37 a snare, the previous year.

AT&T's chairman, James Olson, Revenue for the year slipped 1 percent to \$34.09 billiou from \$34.42

### Xerox Profit Fell 45% in 4th Period

STAMFORD, Connecticut (UPI) — Xerox Corp. said Thursday that its fourth-quarter net income fell 45 percent from a year earlier, to \$87 million, or 77 cents a share, from \$1156 million, or \$1.49.
Revenue, from both Xerox business products and systems and financial services, increased 10 percent in the quarter, to \$3.7 billion, compared

with \$3.3 billion in the 1985 quarter.

For all of 1986, net income was \$465 million, down 2 percent from with \$475 million in 1985. Revenue in 1986 rose 11 percent to \$12.9 billion, from \$11.7 billion in 1985.

Financial services contributed \$50 million to the corporation's fourth-quarter income, compared with \$28 million in the 1985 quarter. For the year, the contribution was \$228 million, compared with \$30 million in

The increased contribution of financial services was due primarily to "a 3 significant improvement" at Crum & Forster, the company's insurance

### Dow Returns to Profitability in Quarter

MIDLAND, Michigan (AP) - Dow Chemical Co., the big U.S. producer, said Thursday that it had a \$168 million profit in the fourth quarter after a loss a year earber. The company's net for the three months ending Dec. 31 was equivalent to 87 cents a share, compared with a loss of \$314 million, or \$1.64 a share, in the fourth quarter of 1985.

Sales in the quarter slipped 1.6 percent, to \$2.86 billion from \$2.91 billion in the year-ago period, it said. Dow said its sales fell because of

declining resales of naphtha and other feedstocks.

"Dow's profit had been slashed in 1985 by a \$592 million pretax writeoff

of assets and the costs of reducing the work force. There were no comparable writeoffs in 1986.

Fourth-quarter profits were reduced by \$1 million, and 1986 profits by \$9 million, by the cost of retiring debt.

### Phillips Tumbled 88% in 4th Quarter

BARTLESVILLE, Oklahoma (UPI) - Phillips Petroleum Co., the eighth-largest U.S. oil company, said Thursday that its fourth-quarter earnings plummeted 88 percent from a year earlier because of the dramatic drop in crude oil prices. For the full year, it said earnings declined 45 percent.

Phillips said it earned \$11 million, or 2 cents a share, in the final quarter, down from \$95 million, or 39 cents a share, a year earlier. The 1985 results included a \$143 million gain from asset sales and a \$171 million charge for discontinued operations. Revenue slipped 39 percent, to \$2.38 billion, from \$3.91 billion.

For the full year, Phillips' earnings fell to \$228 million, or 89 cents a share, from \$418 million, or \$1.44 a share, in 1985. Revenue decreased 37 percent to \$10.02 billion, from \$15.8 billion the year before.

### JWT Dismisses Ad President

NEW YORK — JWT Group Inc said Thursday it had dismissed John Peters, the president and chief operating officer of its J. Walter Thompson advertising unit, and that he would not be replaced.

Mr. Peters' dismissal follows the departure last week of Joseph W. O'Donnell, the unit's chairman, who was dismissed after holding unauthorized talks about a leveraged buyout of the parent group. Mr. O'Donnell had also sought to replace Don Johnston, the chief

executive officer of JWT Group, the company said. It said it did not expect any further departures related to the talks. Mr. Johnston reassumed leadership of the advertising unit after Mr.

O'Donnell's dismissal. JWT Group consists of the J. Walter Thompson advertising business; the public relations firm Hill & Knowlton Inc.; the advertising

agency Lord, Geller, Federico, Einstein; and a research company,

## Company Results Revenue and profits or losses, in millions, are in local currencies unless otherwise indicated.

Collabor   1986   1985   198									_
Collabor   1984   1985   Per Share   2427   2712   Per Share   2427   2712   Per Share   2427   2712   Per Share   2427   2712   Per Share   2428   2712   Per Share   2712	Britain	.,		Figo	ie lati		Year	1986	1985
The control   1965					1986	1985	Revenue	4.000	3,830.
Per Shore 211 1760 1760 1760 1760 1760 1760 1760 17				Revenue	242.7	221.2	Per Share	8.22	
Revenue   1986   1985	Year Revenue	. 3.400	1985 3,100		211	1.69		-te- D-	
Personant   1986   1985   19	Protox Net	117,4	109.7	Year	1986	1985			
Personant   1986   1985   19		mrha		Net Inc.	42.4	29.2	Revenue	421,1	465.8
Persistance   145.0   1.55.1   1.55.2		1984	1995	Per Share	6,26	473	Per Shore	40.30	
Camando	Revenue	2,450	2,590.		es Tapi		Year	1984	1985
Du Pont Canade   Per Share   1986   1985	Per Share	0.255	0.233	4th Cupr.	1984	1995	Revenue	1,780.	1,790.
The content	Commedia			Revenue	215.7	313.6	Per Share	3.09	257
The content	Canada			Per Share	0.57	8.91	Per share re	guits atte	er pre-
Dear Shore	Du Pon	t Cana	da		1986	1785	share net artis	usted for	2-for-1
Dear Shore	41h Quer.	1986	1995	Net Inc.	(D)475.B	1,230.	spiit.		
Page   1986   1985	Revenue		298.4 7.04	Per Shore		D,07	Owers-Co	arning I	=ib.
Revenue   1,346, 1,196,   1,		0,90		a: 10ss.			4th Quar.	1924	
Coper Net   60.44   20.02	Year	1986	1985	Kimber	ty-Clar	rk .	Revenue	897.4	766.6
Switzerland   Sank Let   Start   Sta	Oper Net	60.44	20.42	4th Ount	1986	1986	Per Share	0.44	1.48
Serit   1.00   1.17	Oper Share	. 3.76	1.29	Revenue		1,050	Year	1786	1985
Part				Per Share	1,40	1.17	Net inc	154	131.2
Profits   S572   44.04   Maca   Mac	SAILTEL.			Year	1986	1985	Per Shore		4.42
Profits   S572   44.04   Maca   Mac	Ban	k Leu		Net Inc.	267.4	267.1		12.0	
Amer. Tel. & Tel.   4th Quar.   1986   1985   7er Share   2.30   2.50	Year	1984	1985	Per Share	5.87	5.84			
Amer. Tel. & Tel.  ## Goor. 1995   19							Revenue	1986 578.7	740 3
Amer. Tel. & Tel.   T	United 8	State	8			****	Net Inc	(a)80.0	441
American   1986   1985   198				Revenue	645.4	423.9	,	100/	
Revenue   196			el,	Net loc	21.4	51,7	Revenue	2,250	2,590,
Per Share   1984   1985   19	Revenue	8,500.	8,900				Net Inc	1015421	125.0
Year   1986   1985   Per Shore   2.02   2.02   Phillip Morris   1986   1985   Per Shore   1.02   1.03   McDonald's   Africa   1.02   1.03   Africa   1.03	Net Inc.	(al1.200	364.0	Revenue	2,440.	2.100.	a: lots.	_	231
Revenue   34,100   34,000   Not inc.   1396   1385   138		1984		Per Share		150.0		-	
AAAP	Revenue	74.100	34,400.	,		2202			
AAAP	Net Inc	137,0	1,600.	McDo	enald's		4th Quar.	1986	1985
## Quar.   1986   1985   1985   1986   1985   1986   1985		u.u.	-	4th Quor.	1986	1985	Net Inc	371.0	253.0
### Quar, 1986 1985   Per Share   0.89 0.80   0.80				Révenue	1,090.	982.1 103.51			
Mod   Inc.   A&8   238   Per Share   A380,   3780,   3780,   2780,   3780,				Per Share	0.89	0.00	Pervenue	25410	15.04L
Year   1986   1985	Revenue	504.0	4153	Year		1985	Het Inc	1,480.	1,250.
Year   1986   1985	Net Inc	46.0	21.9	Net Inc.	479.73	433114	Per Shore	0.20	5.24
Revenue   1930   1486   1986   1986   1986   1987   1986   1986   1987   1987   1987   1987   1987   1987   1988				Per Share	373	3.37	Phillips D	atralas	
Per Shore	Revenue	1,930	1,640	***	16.7				
1986 nets include gala of Aconts per share.   12.016.   16.50.   16.50.   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1986   1985   1887   188	Net Inc.	1940	106.8	, , , , , ,		1085	Revenue	2.300	1910.
Per Shore   Per	1986 pets in	clude a	nla of		12.016.	16.550	Per Shore	0.02	0.39 95.0
Balker Int7	4cents per sho	Wet,	J. J.	Per Share	201.6	425.0	Year	1984	1985
St Quer.   1987   1984   1985   144   16.   1.400.   1.040.   1.	Delta				1084	1045	Revenue	10.010.	15,800.
Revenue   2973   4422   Per Share   2.44   2.55   Pittston   2971   4422   Per Share   2.44   2.55   Pittston   2.46   2.55   Per Share   2.46   2.55   Per Share   2.46   2.55   Per Share   2.46   2.56   Per Share   2.46   2.56   Per Share   2.46   Per Share			700/	Revecus	49,300.	60,610,	Per Shore	0.87	1,44
Net lnc.	Revenue	297.7	442.7	Per Share.	3.44	255			
Cabot   1987   1986   1987   1987   1987   1987   1988   1988   1989	Net Inc	(a)34 <u>2</u>	16.3	Mats Include o	alas of 5	17 mil-			100-
Bell Atlantic   Bell Atlanti		_	0,23	and of \$40 mill	ion in su ion vs s	urters Vi mii	Net loc.	3.02	
## Quar. 2986 1985   Newmont Mining   Net Inc. 10.8   22.0				lion in full year	rs.		Per Shore	0.05	0.03
2,500   2,500   2,500   1,50							Year	1986	1985
Nef inc.   272.6   270.8   4th Quert.   1986   1985   1985   270   270.8   4th Quert.   1986   1985   270   270.8   4th Quert.   1986   1985   270   270.8	eth Quar,	1986	1985				Per Share.	0.27	
Year         1986         1985         Year         1985         1985         1985         Quaker Outs           Revenue         9,920, 9,920, Net Inc.         754 (a)34.2         248 (a)34.2	Net Inc.		270.0	4th Quer.	1986	1985	1986 quarter of		
Revenue   9,920, 9,800,   Met Inc.   75.4 (a)34.5   Quaker Oarts	Per Share						of \$5,1 million.		
Cabet	Paracilla	9.920		Net Inc.	75.4 (	0)34.8	Quoke	c Date	
Cabet	Net Inc.	1,170.	2090.	Per Short	2.48	-			1986
Cobot   Norfolk Southern   Per Shore   1.13   0.44	Per Shore	5.85	5.47	a! loss.			Revenue	1,080.	M44 4
1st Quar.         1987         1986         4th Quar.         1985         198 198 198 198 198 198 198 198 198 198	Cal	bot		Norfolk 5	outher	я	Per Share		0.44
Revenue 300.8 356.4 Revenue 1,010, 1,020, Revenue 2,040, 1,60, Net Inc. 18.8 27.1 Net Inc. 144.2 120.1 Net Inc. 121.30 63.00 Per Shore 0.67 0.90 Per Shore 228 1,91 Per Shore 1,35 0,78			1986		1986	1985	1st Holf	1987	1986
Per Shore 0.67 0.90 Per Shore 2.28 1.91 Per Shore 1.95 0.78	Revenue	300.0	350.4	Devenue.	1.010.	1,020.	Revenue	2.040.	1.650.
	Per Shore	0.67	0.50	Per Share	2.28	1,91	Per Shore		0.78

### **BUSINESS PEOPLE**

### **Du Pont Names Woolard President**

By Arthur Highee International Herald Tribune

Edgar S. Woolard Jr. has been promoted to president and chief operating officer of Du Pont Co. and Constantine S. Nicandros to

president and chief executive officer of Du Pont's Conoco Inc. subsidiary. The promotions follow the announcement that Ralph E. Bailey.

chairman in charge of energy and Mr. Woolard had been vice chairman for chemicals. Both vice chairmanships will be dropped. Mr. Nicandros, 53, had been

president of worldwide petroleum

62, will retire as chairman of Con-

oco. He had been Du Pont's vice

operations for Conoco.

The Morning News of Wilmington, Delaware, said Mr. Woolard now "appeared to be on deck for the chairmanship" when Richard E. Heckert, 63, reaches the mandatory retirement age of 65 on Jan. 13, 1989.

Both of Mr. Woolard's new posts have been vacant since 1985, when acquisitions.

Mr. Heckert stepped up to the chairmanship.

Forstmann Little & Co., a New York investment firm that special-

fohrde 2d as president of its GAF the company's revenue or from Chemicals Corp. subsidiary. Mr. sales of assets. Tomfohrde, 51, quit as president of westvace Corp., based in New york and formerly called West Virtue ailing Union Carbide Corp. of Danbury, Connecticut, at the end of last year. At Carbide, many of the businesses he had been running were sold to fend off a takeover bid by GAF Corp. Mr. Tomfobrde stoby GAF Corp. Mr. Tomfohrde sucby GAF Corp. Mr. Tomfohrde succeeds Carl Eckardt, 55, who was tive as well. The Luke family has named to the new post of executive vice president for corporate development at the parent company, a job that GAF indicated would give

Mr. Woolard, a 1956 graduate of izes in leveraged buyouts, has pro-North Carolina State University, moted Steven B. Klinsky, 30, from joined Du Poot in 1957, the same associate partner to general partyear that Mr. Nicandros joined ner. The firm has put together Conoco. Mr. Nicandros, a native of buyouts of such companies as Dr Port Said, Egypt, and a naturalized Pepper, Topps Chewing Gum, FL American, is a graduate of the Paris lodustries, Sybron, Midland Ross law faculty and the Harvard Busi- and Lear Siegler. In a leveraged buyout, financing is raised by bor-GAF Corp. of Wayne, New Jer- rowing against the assets of the sey, has recruited Heinn F. Tom- target company and is repaid out of

> Westvaco Corp., based in New run the company since it was founded 99 years ago.

### Canada Names Financial Chief

OTTAWA - The Canadian government has appointed Michael A. Mackenzie, a partner in the Clarkson Gordon accounting firm of Toronto, to the new position of superintendent of financial institutions.

The Finance Ministry said Mr. Mackenzie, a graduate of the University of Toronto and the Harvard Business School, would become inspector general of banks next month and take over the financial superintendency once Parliament passed oecessary legislation.

Canada announced plans late last year to combine the inspectorate-general of banks with that of the insurance depart-

61, would retire from his executive ight that GAF indicated would give him more time to concentrate on acquisitions.

Fluor Corp., the engineering and mining conglomerate based in Irvine, California, said Buck Mickel, would remain as vice chairman.

### AIRLIFT: To Beat Tariff Deadline, EC Producers Rush Beverages to U.S.

pose 200-percent tariffs by Jan. 30

inless a solution were reached The tariffs cover a range of EC farm products, including blne-mold and soft-ripened cheeses, Gouda and Edam cheeses, canned ham, endive, carrots, olives in brine, gin, higher-quality brandy, and lower-quality white wines. But of these, the most popular

and least perishable goods are the wines and spirits, and that is why their producers have rushed to beat

Finding out just how the tariffs would work was the first problem for U.S. importers and European exporters. Lawyers worked overtime to decipher them, while managers and customs brokers tried to decide upon a course of action. Meanwhile, the air-freight lines were doing a booming business.

But not all Europeans chose to join the stampede, While the esti-mated 5,000 farms in the Cognac region did not think they could take a risk. West German exporters bet that a settlement would come. "We did not increase our ship-

ments dramatically because our customs broker told us goods that were not in bond before Jan. 1 won't make it under the old tariffs," said Peter Nelson, general manager of Asbach International Wine & Spirits of Morris Plains, New Jersey, the American subsidiary of Asbach & Co., West Germa-French response could have been a ny's leading brandy exporter.



Ted Palmer, left, James Burrough PLC's export director, and Norman Burrough, its chairman, sniff gin in a quality test in London. Burrough accelerated shipments of Beefeater gin to the United States to beat a 200-percent tariff.

else in Washington to try and find out exactly how these tariffs would have worked. No one really knew."

"To be honest, no one knew what was going on," he said. "I called the White House and about everyone For Mr. Nelson and others, the tariff dispute is a sign of unsettling

problems ahead for trading partners of the United States. There is no doubt that there has in the U.S." Mr. Burrough said. "It culture."

looks like there will be more protectionism and we will all be the poorer for it. We haven't seen anything like this since the '30s.'

Franz Werner Michel, co-director of the German Wine Institute in Mainz, is worried less by the threatened tariffs than by growing Amer-ican protectionism and the effect of the falling dollar on German ex-

Mr. Michel, who grows and bottles top-quality Riesling wines in Hochheim in the Rheingau, said his country's growers would have been little affected by the higher tariffs, which would have applied only to white wines whose wholesale cost was below \$4 a gallon.

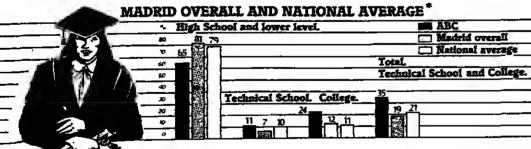
Most German and French white wines exported to the United States are priced above that level, he said. Thus, the tariff measures never threatened the bottlers of the quality "estate" wines.

"But the psychological anticipation that there will be some form of controls in the U.S. as a defense against imports has hurt, and the outlook for trade politics is poor," Mr. Michel said. "The 30-percent decline in West German wine exports to the U.S. in 1986 was due largely to the dollar's fall against the Deutsche mark."

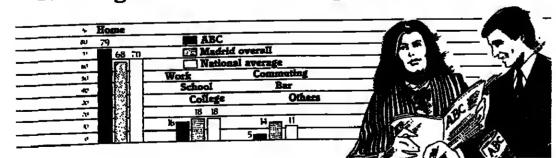
He added: "It's the consumer who is hurt by all this. It won't be just a loss of business, but a cultural loss. The U.S. would be uncoupled from the European wine tradibeen a change in the political scene tion and 1,000 years of wine

## - interesting facts day by day.

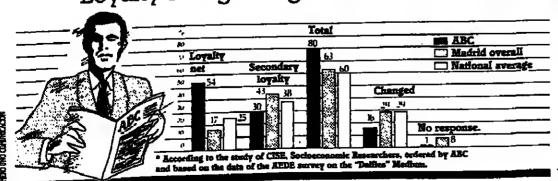
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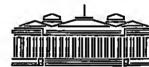
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## Investment Strategies & Opportunities on the Paris Stock Exchange



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FEBRUARY 9 09.15 NEW TECHNIQUES OF OPERATING ON THE PARIS BOURSE. Xavier Dupont, President, Paris Stockbrokers' Association, Partner, Dupont-Denant stockbrokerage

10.45 Coffee
10.45 PRENCH INSTITUTIONAL INVESTOR PANEL: Industry Group Selections for Stock Market Performance In 1987. Panel participants: Crédit Agricole, Crédit Lyonnais, Groupe Victoire, Société Générale. \*12.15 LATEST COMPANY 'DEVELOPMENTS

12.45 LANCH
12.45 LUNCH
IS THERE A MEANINGFUL CHANGE IN NATIONAL
ATTITUDES TOWARDS BUSINESS IN FRANCE? Guest speaker: David de Rothschild, Chairman. Rothschild &

David de Rothschild, Chairman, Rothschild & Associés Banque.

14.45 FRENCH INSTITUTIONAL INVESTOR STRATEGY AND SELECTIONS ON THE PARIS BOURSE.
Panel participants: AXA, Credit Commercial de France, Crédit du Nord.

16.45 LATEST COMPANY DEVELOPMENTS.

16.45 OPPORTUNITIES IN FRENCH TECHNOLOGY.

Jacques Maisonrouge, General Manager of France's Inclusiry Ministry, former Chairman and CEO of IBM World Trade Corp.

17.30 Cockholis

17.30 Cocktoils

FEBRUARY 10
09.00 THE ECONOMIC OUTLOOK FOR FRANCE.
Edouard Balladur, French Minister of Economy,
Finance and Privatization.

10.00 Coffee 10.30 FRENCH FRANC, INTEREST RATE AND BOND MARKET PERSPECTIVES.

PERSPECTIVES.
Panel participants: Banque Indosuez, Banque
Nationale de Paris, Crédit Industrie et Commercial,
Group des Assurances Nationales.

12.00 LATEST COMPANY DEVELOPMENTS

12.30 Lunch

14.15 THE DEREGULATION OF FRENCH INDUSTRY AND ITS
IMPACT ON CORPORATE COMPETITIVENESS.
Alain Madelin, French Minister of Industry,
Postal/Telecommunications and Tourism

15.15 LATEST COMPANY DEVELOPMENTS

15.45 FOREIGN INSTITUTIONAL INVESTOR SELECTIONS ON THE
PARIS BOURSE

John Reinsberg, Overseas Fund Manager, General Electric Investment Corp., Hugh Priestley, Director, Henderson Administration Plc., Steven Schaefer, Managing Director, Oechsle International Advisors.

Michaging Director, Oechsle International Advisors.

Panel moderator: Roger Homett Head, European Division, James Capel & Co., London.

"Mojor French companies giving short new-builetin presentations of their latest company developments will include Béginh Say, Campagnie Générale des Edux, Compagnie Générale des Edux, Compagnie La Hénin, Dany, Dools de France Essiox Louis Wilton, Rhône-Roulena. The SEB Group, SODDRIA.

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Fed, Japan Said

The Associated Press

TOKYO - The U.S. Federal

Reserve intervened along with

the Bank of Japan to stabilize

the dollar's value by buying the

U.S. currency Wednesday in

New York, sources say. Such a purchase would be the

first by the Fed since Finance

Minister Kiichi Miyazawa of

Japan went to Washington last

week to discuss the dollar's

The Finance Ministry and

Bank of Japan declined to com-

ment on Japanese reports from

Washington that the Fed had

intervened in the market. The

sources said they were certain

about the move, however, and speculated that Fed bought

This would be the Fed's first

dollar-support action since the Group of Five industrial na-tions agreed in September 1985

to encourage a drop in the cur-

EC, U.S. in Pact

(Continued from first finance page)

to retaliate against such U.S. mea-

Diplomats from both sides shied

peared to be a generous package

At the outset of talks a year ago,

The accord also requires the EC

Initial reaction among European

industry officials was mixed, with

little enthusiasm voiced for an ac-

cors that, at best, was seen as the

about \$50 million.

rency's value.

To Buy Dollar

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## Dollar Ends Higher in N.Y., Europe

LONDON — The dollar closed marginally stronger Thursday in eratic trading in Europe and New York as dealers hedged their positions before the release of December figures on the U.S. trade deficit.

Dealers also seemed to be squaring their positions amid wariness of heavy central-bank intervention and the possibility of a meeting of finance ministers of the Group of Five industrialized nations.

In New York, the dollar rose to 1.792 Deutsche marks from 1.7825 DM on Wednesday, to 152,60 year from 151.55, to 5.9775 French francs from 5.9520, and to 1.5065 Swiss francs from 1.4943.

The British pound also dipped against the dollar, to \$1.5355 from \$1.5405.

"It's typical after a major move-ment," one dealer said. "The dollar drops sharply and then consoli-

Trading was nervous amid specnlation about a meeting of the Group of Five nations: the United States, West Germany, France,

not helped by apparent heavy in-tervention Wednesday by the Bank of Japan in New York and possibly

London Dollar Rates 1,7008 1,5309 152,00 1,5043 5,5775

in London. There was also talk that the Fed had entered the market. The steepness of the dollar's decline earlier this week, when it hit mark, increased speculation that

### M-1 Fell \$2.6 Billion In the Week to Jan. 19

NEW YORK - The basic measure of U.S. money supply known as M-1 fell \$2.6 billion to B seasonweek ended Jan. 19, the Federal Reserve said Thursday. The figure was about in line with expectations. The previous week's level for the

Dealers said the skittishness was on helped by apparent heavy inrevised to \$734.8 billion from

the G-5 would call a meeting. European dealers said.

Although there has been no official word from any of the five gov-eraments involved to substantiate the rumors, the mere possibility that the ministers might meet and agree to brake the dollar's decline is helping to deter heavy selling, deal-

U.S. trade data for December are to be released Friday. Some forecasters have revised their projection of the anticipated deficit uprecord lows against the yen and a ward from about \$14 billion to \$16 six-and-a-half year low against the billion this week in view of the \$19 billion shortfall for November.

The market's other major precocupation is the willingness of foreign buyers, particularly the Japa-oese, to continue buying U.S. government bonds as the dollar

In London, the dollar rose to 1.7888 Deutsche marks from as M-1 fell \$2.6 billion to 8 season1.7860 DM at Wednesday's close
ally adjusted \$732.2 billion in the
and to 152.00 yen from 151.55. The pound fell to \$1.5380 from \$1.5390. In earlier European trading, the dollar was fixed in Frankfurt at 1.7823, up from 1.7754 Wednes-day, and in Paris at 5.9500 French

francs, up from 5.9250. it closed in Zurich at 1.5045 ACCORD: Swiss francs, up from 1.4885.

### GE: After \$500 Million Outlay, Automation Showcase Is 'a Big Engine Idling'

(Continued from first finance page) demand, either through new fea

tures or a lower price.
"They didn't change the name of the game," Mr. Walleck said. He contrasted the Erie experience with GE's renovation of its dishwasher facility in Louisville, Kentucky. GE's new line of dishwashers was able to penetrate new markets, and sales boomed.

Mr. Welch takes a more optimistic view. He said that the modernization brought GE foreign orders for which it could never have competed in the past, such as the contract completed last summer to supply more than 400 locomotives to China.

We think rail transportation will be around a long time," he added. "We now have the most cost-effective plant."

Whatever Erie's future, Mr. Welch sees the experience as a model of effective damage control. When it became apparent that the market forecasts were wrong, Mr. Schlemmer and the managers

working under him quickly restruc-tured the investment program.

They canceled or delayed por-tions of the project that were aimed at increasing capacity. They accel-erated existing cost-cutting plans

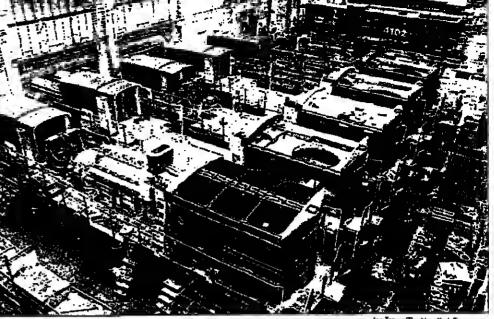
This could have been an unmitigated disaster if they hadn't adapted," Mr. Welch said.

Mr. Schlemmer said that the forecasters, including outside con-sultants, failed to anticipate the full impact that mergers in the railroad industry would have on the de-mand for locomotives. Nor did away from putting a dollar value on they foresee the international debt the four-year accord, but it applans of such major export customers as Brazil and Mexico.

In addition, falling oil prices afthe community categorically reject-ed U.S. demands for compensaengines on the basis of greater fuel efficiency, once a major selling

The biggest error, however, was underestimating the impact of gains in productivity by the domestic railroads. Deregulation has enabled them to abandon peripheral routes, schedule their existing locomotive fleet more efficiently and capitalize on the performance of the newest generation of engines.

The mistake haunts Mr. Schlemwithin their fees, with the more that would never finish - there mer because GE had examples in popular five-year maturity seeing would be oo winners," said a its own plant of how more efficient



Diesel engines on the assembly line at the Erie transport systems plant.

needs for materials. They were do- high, both because of the project's ing the same kind of thing we were," he said. "Everyone in the heavy industrial sector of the economy has been on a productivity

Neither Mr. Walleck nor any other consultant is saying it is easy to parlay a modernization program into radical market gains. Such blue-chip corporations as Interna-tional Business Machines Corp. and John Deere & Co. have been plagued by weak sales in typewriters and tractors after investing huge sums in modernization projects that rank as major engineering

GM's electromotive division, which has invested \$600 million since 1982 in locomotives and related business, faces a similar uphill battle to post healthy profits.
"It shows how difficult adjust-

ment is, particularly in capital-in-tensive industries that are oot growing rapidly," said Michael Porter, a Harvard Business School professor and an expert oo international competitiveness. "You are choosing among bad alternatives." But Mr. Porter said that such

The sale, however, does oot vestment must be risked nonethe involve the company's exten-sive and valuable Disney World holdings in Orlando, Florida, "Too many companies will ing and slowly bleed to death."

scope and its timing.
It tried to minimize the risks by

using outside consultants and inviting railroads to make suggestions

Arvida Assets

BURBANK, California -

Walt Disney Co. has agreed to

sell the real estate assets of its Arvida unit to an affiliate of JMB Realty for \$400 million in

cash, short-term notes and as-

sumption of certain liabilities,

The agreement is scheduled

to close May 30. Arvida is de-

veloping more than 20 commu-

mities in Florida, Georgia and

Disney said Thursday.

California.

When market projections

primarily to increase capacity from 600 units to 800 was canceled while were accelerated or added. Today, bare patches of concrete are visible alongside the gleaming stations in the \$16 million compoter-cootrolled engine machining Disney to Sell

center, a mute testimony to the company's change in plans and its hopes that more equipment will someday be needed. The number of white-collar em-ployees has fallen since 1983 by 43

the first, \$316 million phase, GE

began modifying the plans. About \$50 million in investment intended

percent to fewer than 1.500; the blue-collar force has been halved to 3,600. The Erie plant has reduced its annual operating costs by \$200 million, more than 25 percent, according to Mr. Schlemmer.

Neither GE nor GM releases earnings figures for their transport groups. Although Mr. Schlemmer said that GE's unit is only marginally profitable, he maintained that the latest round of cost-cutting has left GE Erie with tremendous leverage in the event of an upswing.

"We are now structured so that B little more volume will make it look like the company oceded five more investments like this ooe," be as-

### THE EUROMARKETS

### Currency Fears Inhibit Secondary Market

By Dominique Jackson

Remers

LONDON — Eurobond prices ended barely changed Thursday after a day of thin and hesitant trading. Dealers said that currency worries continued to inhibit investor

Dollar watching is the name of the game at the moment," one trader commented. "The market appeared to shrug off the unexpected rise in the U.S. durable goods orders, and it's really tomorrow's trade figures we're waiting for."

The United States on Friday is scheduled to report its merchandise-trade figures for December and 1986. Most analysts expect a cunt of 2%, although it had man-slightly better figure than Novemaged to remain within its fees dur-

Dollar nerves subdued new-issue activity until two issues emerged late in the session.

Landesbank Rheinland-Pfalz Girozentrale issued 40 million Australian dollars worth of 14% percent bonds due 1990 at a price of 10114. The issue, led by Banque Paribas Capital Markets, generated surprise among dealers because of

the recent glut of Australian paper. Rheinland is the fourth borrower to tap the sector so far this week. Wednesday's 62.5 million dollar deal for Eurofima slipped to trade well outside its total fees at a diso-

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ber's record shortfall of \$19.2 bil- ing when-issued tradiog on

The day's other issue emerged as a 90 million Canadian dollar deal for the Belgian rail system, Societe Belges, launched by LTCB International. The oon-callable issue carries a coupon of 8% perent and is to reduce teriffs on several bundred million dollars of U.S. industrial

in other sectors, dealers noted that ECU-denominated bonds were marginally firmer, with attention still focused on Wednesday's two-tranche, 350 million ECU deal for the European Community.

Both tranches were quoted just "We prefer this to a trade war source in the EC grain industry.

exports to the community.



Via The Associated Press

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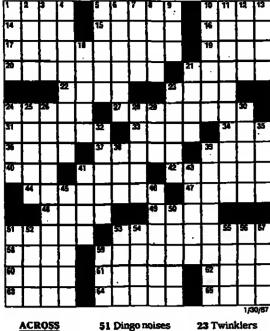
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by Henri Arnold and Bob Lee

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### **PEANUTS**

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BEETLE BAILEY

HOW COME WE

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MOTHER USED

ANYTHING

**LIKE MY** 

TO HAVE?

1-30









THEAR A NOISE YOU'RE JUST GOING DOWN FOR A SNACK

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AS?





FOOD WALKER 0





### REX MORGAN







### **BOOK BRIEFS**

OVERFLIGHT, by Charles Neider. New Horizon, 156 Fifth Avenue, New York 10019. 218

pp. \$14.95. Charles Neider is a Mark Twain scholar and inveterate traveler to Antarctica. In the latter capacity he has written one of the best books about the remotest continent, "Beyond Cape Horn: Travels in the Antarctic." His latest work, "Overflight," is a novel set in the same locale. Perhaps inevitably, its plot centers on that quintessential antarctic enterprise, surviv-

The title refers to those specials allowing passengers to peer out of plane windows at the human habitations of McMurdo Station and at the raw grandeur of 12,500-foot-high Mount Erebus, an active volcano. Invited to be the commentator on one such trip, Joel Stevenson, Neider's narrator, a fiftyish historian, survives a crash, then accedes to requests from the families of two dead fellow-passengers. He will return to the crash site by helicopter and scatter the victims' ashes. Caught in a downdraft, the helicopter crashes, too. Stevenson and three others live - only to face the prospect of temperatures down to 40 below. Good as Neider's account of the first disaster was, the

second episode is better.
"Overflight" is imperfect. Stevenson remains an obscure figure throughout, and his perfunctory love affair with a nurse 20 years his junior seems B sop thrown to romantic readers. But these flaws pale next to the vividness of Neider's scene painting, the anthentic-ity of his crisis psychology (he himself survived a helicopter crash on Erebus) and the intensity of his passion for Antarctica.

(Dennis Drabelle, WP)

PALAIS-ROYAL, by Richard Sennett. Alfred A. Knopf, 201 East 50th Street, New York, N. Y. 16022.

In this, his third novel, Richard Sennett proposes to tell the story of two brothers entirely through letters, diary entries and other found bits of writing. The backdrop is 19th-century Paris and London; the characters, Frederick and Charles Courtland, sons of a good English family - the first, a precocious and somewhat arrogant young architect; the second, a lapsed minister given to moody ruminations about faith and doubt and the state of his own soul.

Solution to Previous Puzzle WANER ELIE ORATE OATA LAYITONTHELINE ORSONS EMIA STING ACTONE EISENHOWER AOAMS CURTRED CAROLEKING DOE HYENAS TORAH ERODES

The story, briefly, is this. Frederick - whose precocity and struggles with Establishment powers recall qualities of earlier Sennett heroes has been summoned to France by one of that country's leading architects to assist in the building of the Galein-Royal. While enjoying the "dens of the Palais-Royal. While enjoying the "distractions of the Palais-Royal." distractions of Paris, Frederick meets Anne Mercure, a spirited actress, with whom he falls ... in love — the two will wind up living together, though they will never marry. His brother Charles, who has followed him to Paris, soon becomes friends with Adele, Anne's daughter from a former liaison, and the two gradually begin a rewarding intellectual and spiritual

Though Sennett has done a painstaking job . of orchestrating historical details and an adequate job of simulating authentic-sounding 19th-century voices, he fails to take full advantage of the narrative benefits afforded by the epistolary form - its capacity to depict varying points of view and to emphasize the ambi-guines of truth created by subjectivity and missed connections. Perhaps as a result, the characters seem a fairly boring lot, defined by one or two italicized traits and propelled along all too predictable tracks. In the end, these characters may succeed in teaching us some thing about 19th-century Paris, but they do little to engage our attention as palpable human beings. (Michiko Kakutani, NYT)

FALSE PROPHETS, by Alexander Kolm. Ba-sil Blackwell, 432 Park Avenue South, New York, N. Y. 19016.

Among the many scientists and doctors whose names adorn the pages of "False Prophets," I have found myself haunted by three in particular: Johnson S. Caulder, Ph.D.; Lawrence D. Bergmann, M.D., and Myron C. Fü-stein, M.D. All three are thanked at the end of a paper published in the New England Journal of Medicine in 1981 — Caulder for performing the amino acid analyses." Bergmann for obtaining the heart tissue during pacemaker. placement," Filstein "for referring several family members" —and they sound a solid enough trio. The only trouble is that none of them actually exist; they were being invoked to prop up a series of findings which were themselves in all probability fictitious.

Deceptions as blatant as this are --- as far as anyone can tell - rare in the annals of science: but they represent only one end of a broad spectrum of possible scientific cheating. At the other extreme are errors that are at least partly the product of wishful thinking or a failure to guard against bias; in between come numerous gradations of what the Victorian scientist Charles Babbage classified as "trimming" and "cooking" (manipulating the data, suppressing inconvenient facts), along with plagiarism, making bogus claims about the probable course of research and the more subtle varieties of Babbage's third category of misconduct, outright "forging."

In "False Prophets" Alexander Kohn surveys the entire field of dishonesty in the natural

sciences and medicine, with a side glance at " archaeology, paleontology and one or two other branches of scholarship. Kohn tells his story (John Gross, NYT

### **BRIDGE**

The routine lead of the dia-

Jan. 28

stocks via AF

By Alan Truscott

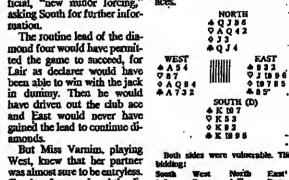
HISTORICALLY speak he and his partner. Mark Lair, he and his partner. Mark Lair, reached a normal three normal depth hy North was arti-Germany. But the changing pattern in tennis, exemplified by Boris Becker and Surah Graf, may soon be matched in mation. The r bridge, judging from some evi-

championships in Miami. Ron Andersen of Dallas. who has one of the world's largest collections of master points, suffered a crunching defeat in a match in which he faced Sabine Zenkel and Dan-

iela Varnim.
"They appear," he reported,
"to be bright, personable
young distractions for all their was almost sure to be entryless.
She therefore produced the diamond ace, hoping that dummy would provide a citic about
to do next. It did and she followed with the diamond male opponents. . but they are really dangerous, aggressive, fine bridge players who should be required to warn their oppor

As evidence Andersen cited queen, hoping that her partner held the ten.
She did, and the game was the diagramed deal on which

duly defeated when the defense scored three diamond mond rebid by North was artitricks as well as the two black ficial, "new minor forcing," asking South for further infor-

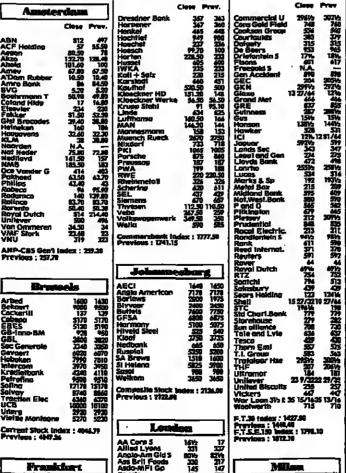


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## **World Stock Markets**

Via Agence France-Presse Jan. 29 Closing prices in local currencies unless otherwise indicates



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The Kookaburra camp is differ-

ent from thet of any other 12-meter

operation in that practically every-

masts to sails, by a 107-member staff. It is the biggest in the cup

ing is built and serviced within

We know a lot about how they

other functions.

Washington Post Service FREMANTLE, Australia -One of the mysteries of the 1987 America's Cup final is how the Australian entry, working in its back yard, managed to spend \$5 million more than the U.S. challenger, campaigning halfway

The answer is that businessman Kevin Parry's \$20 million & coxa-burna effort accomplished what he promised, leaving no stone un-named in its quest for a fast 12-

The Kocksburres had to start from screech," said Peter van Oosfrom stratch, said Peter van Oossanen, the Dutch tank-testing wizand who helped develop Australia II,
the wingrid keel flyer that won the
out three years ago, and who has
helped develop Kookaburra III.

Van Oossanen said seven cup
emdicates came to him for tank-

van Oossanen saat seven top syndicates came to him for tank-testing and computer design ser-vices this time, but that almost half he work he wound up doing was for the Kookaburras, who in their

for the Kookaburras, who in their first effort at the cup tested aspects of half and keel design over and over again.

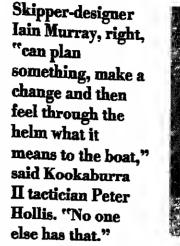
Skipper-designer Iain Murray, like his opponent, Dennis Conner, has said that a fast boat, not crew work, organization or tactics, is the key to wanning the cup.

Now, after three years, three boats and thousands of hours of the said the said the said thousands of hours of the said the

of-seven series for yachting's top prize. After looking over both hulls at official measuring sessions this week, Murray said there were bests and thousands or nouns of the stand of enough differences that "some-one's right and someone's wrong." the following property of the first party of the fi

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will go against Conner's Stars &

Stripes in the first race of the best-

Both camps came to the same

Kookaburra III, Murray's greengold 12-meter, had a summer of hard, close racing against Kooka-burra II and rival Australia IV from cupholder Alan Bond's camp. ably isn't more than a few inches in waterline length and a few hundred pounds in weight separating the two, with both boats on the big side But after a new keel was fitted in December, Kookaburra III found a burst of speed and wound up bear-

But there the similarity ends. Stars & Stripes has a radical, bulbous hull shape below the wa-ter, whereas Kookaburra III eviing Australia IV, 5-0, in the final trials to pick a defender. On Saturday, Kookaburra III dently has the cleaner, graceful lines of a more conventional 12meter stretched out to larger size. coupled with a high-tech keel with

and maneuver better than Stars & Stripes, according to prevailing wisdom,

It is "well-balanced and tacks beautifully," said van Oossanen.
"Tve never seen a boat tack so quickly and lose so little speed in tacking."

The combination of smooth, graceful lines and an efficient winged keel gives Kookaburra III strong performance downwind, unlike Stars & Stripes, but it could be vulnerable on npwind legs on which the U.S. boat is extremely fast and stable.

The actual lines of Kookaburra III have to be largely guessed at, because it remains shrouded in secrecy behind locked doors and privacy skirts at the Kookaburras' well-guarded compound. But Murray has said frequently

that it is a fine performer in all weather conditions, and results so far back that up.
John Marshall, the Harvard-edu-

cated design coordinator of Stars & Stripes, gives Murray much of the credit for Kookaburra III's design

"He designed all his own 18-foot skiffs," Marshall said of the sixtime world champion in the Australian 18 class, "and that's a highly competitive class with a lot of very

advanced technology."
Murray, 28, studied naval architecture for one semester but quit to go out and design boats. The bookwork was boring he said, com-pared with the thrill of designing a winner by the seat of his pants.

coached, outhustled and any other money tonight," said Back Williams, attesting to the Nets' effort, which included 34 turnovers.

Dave Wohl, said after the Clippers'

Tho Clippers, who own the Murray had help designing the The Clippers, who own the kookaburras from naval architects league's worst mark, 6-36, also have John Swarbrick and Alan Payne, 98-91 victory in a meeting of the league's worst mark, 6-36, also have John Swarbrick and Alan Payne, beaten Seattle, Houston, Phoenix plus the computer and tank-testing and Denver, the latter team twice.

Basketball Association. "We took them lightly. We played as poor a game as we have in a long time."

Tim not every excited" about the sailors in the camp say the ideas victory, said Damell Valentine, who came from the skipper.

Considering that the Nets had Considering that the Nets had scored 20 points for the Clippers. "He can plan something, make a

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FAR WEST



Tamara McKinney sped through the fog at Crans-Montana, taking the lead with a first-run time of 42.56 seconds.

## got where they are," be said, "but you have to measure the result, ont Super Winner, Super Loser

By Thomas Boswell

WASHINGTON - Something in the nature of the National Football League doesn't love a close Super Bowl game. Just as curious, there's some perverse force that doesn't love the team that wins

What everyone has been noticing for XXI years is that Super Bowl games seldom have a fourth quarter, the issue having been settled by then. Even rival television networks anticipate this, and schedule movies to begin an hour before the game

While most know that 15 Super Bowls have been decided by double-digit margins, and that only four by fewer than seven points, there is an unknown corollary: the larger the margin of victory, the worse the winner does the following season.

The New York Giants should enjoy their hour of The last 10 teams who did what the Giants did

win a Super Bowl by more than two touchdowns - fizzled the next season. Not one of the 10 repeated as champion. Only one reached its conference championship game. Two had losing re-cords. Another missed the playoffs.

When you win the ultimate game in ultimate fashion, what do you do for an encore? Usually,

rest on your laurels, become a celebrity, and fall flat on your rich and famous face. Perhaps the Chicago Bears' William Perry was

the best illustration of what Super Bowl success yets who altract such all Perry did print advertisements for Alberto-Cul-

ver, Georgia Pacific, Mr. Big Paper Towel, Long Uoderwear, Hair Care Products, Duke Manufacturing Levi-Strauss, Shakespeare, Drexel Burnham and Carrier Transicold. The 300-pound (136-kilogram) Bear banked \$300,000 for an appearance at Wrestlemania 2 — where he was picked up and thrown out of the ring by Big John Studd, who is 6 feet 10 inches (2.08 meters) and weighs 367 pounds. bar mitzvah. They say everybody has his price. But

The Fridge was a one-man closeout sale.

And a whole team doesn't have to go for the greed to lose its collective edge. It's enough if a few key folks forget their diets or their weight lifting. From the days of Hank Stram and the Kansas City Chiefs ("The I formation is the offense of the '70s") to Mike Ditka and the Bears (whose 46 was supposed to be the defense of the 1980s), the NFL

has followed this pattern. "It's really tough to handle great success and come back with the same hunger," said the Washington Redskins' general manager, Bobby Beathard, "I picked the Giants to win big, and I'm glad they did. I've told myself they won't be able to

Coach Bill Parcells kept the Giants' hat size in check all season, and, said Beathard, "I heard Parcells really laid into them the minute they got in the locker room after they beat us, 17-0. He chewed them for everything they did wrong. He's got a knack of knowing how to keep them on edge." But how do you chew out a team that wins its postseason games by 103-25?

The only good excess is utter excess. And that's been the Super Bowl's calling card. The pregame hype is only approached by the postgame analysis. However, it looks suspiciously like these Super

Bowl distortions may have a ripple effect. It is possible that huge buildups contribute to huge blowouts. And, in turn, can these routs lead So, although the Giants may live in New Jersey, they can see Manhattan, and perdition, on a clear day. Abandon hope, all ye who come under con-

This blow-out-to-bost syndrome has been around for 21 Super Bowls. It's probably here to stay for awhile. And don't worry too much about the Giants next season. They probably took care of the Denver Broncos, and themselves, too, last Sunday.

## McKinney Sweeps **To Slalom Victory** At Championships

By Piero Valsecchi

CRANS-MONTANA, Switzerland - Tamara McKinney of the United States, with the fastest time in each run, swept to victory Thursday in the slalom part of the women's combined competition at the Alpine Ski World Championships. Later in the day, men's superstar Marc Girardelli reinjured his left shoulder in downhill training and, with many skiers complaining about conditions on the course, organizers

switched the men's combined down-hill from Friday to Sunday.

McKinney, the 1983 World Cup overall champion, was timed 42.56 seconds for the first run. Then, with a flying finish, she recorded 42.62 on the second run down the Chetzroo course. Her total, 1 minute 25.18 seconds, was almost a full second faster than that of Switzer-land's Vreni Schneider, a giant-sla-lom star who was timed in 1:26.06.

Io third place, at 1:26.17, was defending champion Erika Hess of Switzerland. Hess was second after the opening run, timed at 42.83 through 51 gates, but lost time on the second run, when she clocked

43.34 on a 53-gate course.

The defending World Cup overall champion, Maria Walliser of Switzerland, was disqualified from the combined for missing a gate during the fist run. The downhill part of the com-bined was to be run Friday.

McKinney will need every bit of her slalom advantage to win the combined. She has raced in just one World Cup downhill this season, while Hess is a stronger downhiller and downhill points count more than slalom points in the complex

combined scoring formula.
"I tried to pile up the maximum possible advantage in slalom," said McKinney. "I know I'm not really good in downhill."

Snow on Wednesday postponed the women's combined downhill until Friday, when it was to be part of a combined doubleheader. The snow stopped overnight, but

the problem Thursday was fog, which covered the middle part of the course in the first run. That was where Walliser missed the 22d gate on her way to a relatively slow 47.57. The judges disqualified her after re-viewing videotapes of the race. In the second run, the fog had

moved up the mountain and clouds covered most of the course. But through both sun and shadow, Mc-Kinney was the swiftest.

She shot out of the chute in the first run to clip three-quarters of a second off the fastest previous time est time, McKinney started slowly but picked up her pace on the bottom half of the 497-meter (542-yard) circuit, more than making up a .02-second deficit to her Swiss the mayors or the resolut against the mayors or the resolut against each other."

The French National Olympic Committee president, Nelson Paillou, said he would oot intervene in the dispute.



### Killy Resigns Olympic Post

PARIS - Jean-Claude Killy resigned Thursday as president of the organizing committee for the 1992 Winter Olympic Games in the French Alps, only 17 days after taking the jnb.

Killy, winner of three skiing gold

medals at the 1968 Olympics in Greversy over his decision to move the men's slalom race from Tignes to his hometown of Val d'Isere, and the women's downhill and super giant slaiom from Menuires to Meribel. The moves drew strong protests

from the mayors of the towns that lost the events.

Killy's spokesman announced the resignation in Geneva. "I wanted in organize games for

sport and for the athletes and above all within the framework of economic reality," Killy's statement said. "This seems to me to be no longer possible. I will leave my place to those who think differently," Killy said he would attend a

meeting of Savoie region mayors, which is scheduled for Thursday at Chambery, but that he decided to resign in advance "so as not to leave the impression of backing down from the mayors." The decision to move the races

was announced Tuesday, and described as a means of cutting costs and helping concentrate events that were scattered around the Alpine region in eastern France.
The mayors of the region's ski

resort towns then complained that they had not been informed in advance of the decision.

Albertville mayor Henry Dujol said it was "regrettable that resorts across the finish line for the lead. that have worked on the Olympic to the secood ruo, after bid for four years are brutally put Schneider had taken more than a aside. I fear such a decisioo will pit second off Sylvia Eder's then-fast-

### SCOREBOARD

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the fifth team to have lost to the Los

United Press International

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NEW YORK — The New Jersey
Nets joined an exclusive cinb

Michael Jordan was surprised by the basketball Wednes-day night, his Balls by the Celtics' 132-103 victory.

Nets Out, Coach Out of Words

### Basketball

lost eight of their last nine games,

seven straight on the road, and

mance had to be something special.

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### **National Hockey League Standings**

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### Skiing World Championships (At Cruss-Montana, Switzerland) WOMEN'S COMBINED SLALOM

9. Koren Percy, Condda 44.43-44.44— 1:28.87 10. Beth Modsen, U.S., 45.71-44.55—1:30.26 11. Lucia Medithratiska, Czechoslovakia, 45.26-45.26—1:38.51 12. Angellica Hurter, West Germany, 45.47-45.16—1:38.51 12. Michella McKendry, Conada, 45.95-45.32—1:31.27 14. Michela Figini, Switzerland, 45.94-45.89— 1:31.83

15. Carole Merie, France, 46.48-44.96-1:32.44

### Hockey

WALES CONFERENCE

## Transition

FOOTBALL

HOCKEY HOCKEY
Malismat Hockey League
LEAGUE—Sussended Rick Toochet, right
wing of Philodelphia, for one some for rocelying third some misconduct penoity of session.
TEAM NHL—Named Sob Pullors and N.Y. RANGERS—Named Phil Escello, general manager, bench coach for rest of sec-son. Sold Tem Webster will coach the team during practice.

fensive fine coach.

SAN DIEGO—Named Wayne Sevier spe

### The Associated Press until mid-March, a tourist office this year they didn't come," said spokeswoman said. CRANS-MONTANA, Switzer-spokeswoman said. "But we expected more tourists Hotel. The Associated Press until mid-March, a tourist office this year they didn't come," said françois Bonvin, owner of the Parc more comfort. We didn't need this hullabaloo, and it would have been land - For shopkeepers and hotel

owners in this Swiss resort, the Alpine Ski World Championships, for the championships, said the spokeswoman, who asked not to be have failed to bring the anticipated identified.

The only legacy of the championship is a little bit of infrastructure and an enormous debt, added Bonpine Ski World Championships have failed to bring the anticipated economic boom.

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Expected Boom Has Been a Bust for Swiss Resort

Some taxi drivers said the tour- vin, who was mayor for 32 years.

Some taxi drivers said the tourOnly half of Crans-Montana's ists had left town just before the sacing started Tuesday.

Were booked for the first week of the championship, mainly by racers and the news media, according to the tourist office.

Bookings are full for the big tourist season, which starts immediately after the championship with school winter vacation and runs

Some taxi drivers said the tourist before the sits had left town just before the starting started Tuesday.

Local businesses blamed organizers for searing off potential guests by urging them to take buses or other public transportation instead of cars to the 1,500-metership is the most expensive ever, at \$11.1 million with a projected debt of \$2.6 million. Half of the shortfall will be covered by the Swiss government, but the rest must be raised by regional and local authorities.

"We're a family place with patrons who return every year, but in said. "Crans-Montana is already well-known, and we could

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For Alberto Figuereido, a reswere "a dead time. We thought we'd really have to work hard con-

been similar to those encountered by Bormio, Italy, when it bosted the last world championship, in 1985. Then as now, nrganizers were seeking long-term publicity benefits for their resort, and ended up

### INTERNATIONAL CLASSIFIED (Continued from Page 5)

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stantly." Crans-Montana's problems have

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### **OBSERVER**

## A Heap of Wallpaper

By Russell Baker N EW YORK — It takes a heap of livin' not to feel envious when you read about television newspeople making \$1.2 million per year. Fortunately, a heap is the precise amount of livin' I have now undergone. I tried to explain this to the television man who tried to hire me, He was one of those men unlimited supply in television, and when I told him I couldn't stand earning \$1.2 million a year, he said, "Call me Gordon."

I don't call strangers by their first names. One disadvantage of getting a million a year for work of no consequence is that you probably have to give the palsy-walsy first-name treatment to people you dislike because they have the power to cut you down to \$200,000 during fits of indigestion. "So what's your last name?" I

asked "Gordon," he said.

Your name is Gordon Gor-

"Gordon G. Gordon," he said. When I was born my mother was enchanted by the Morey Amster-dam show. She wanted to help me grow up and be in television."

He changed tack, hoping to make my mouth water. February was coming up. Where did I plan to

At my new home in Burgville, I said. I have just moved to Burgville and want it to be my hometown. "Why sit around freezing your

toes in Burgville when with a million per annum you could spend Februaries basking on the Islet of Langerhans?

I did not bother telling Gordon Gordon that twice in life I had tasted the thrill of making big bucks and found it gall.

Those bucks were not big as TV bucks are big, but for a lad who started at \$30 a week, whose dream was someday to earn \$5,000 a year and experience a two-week vacation in Asbury Park before he died - for such a lad, those were big bucks.

What did I discover? First, that as soon as you acquire big bucks, the house has to be redecorated. Suddenly you are confronted with terrible decisions, mostly about wallpaper. I like wallpaper, but only as long as I don't have to think

millions, the massive ensuing vol-ume of wallpaper decisions would

probably desiroy my marriage. I won't even mention what hap-pens when you get home from the office, mouth set for a little muscatel and corned-beef hash by the telly and find you have to eat out because the kitchen wall has been knocked down. I especially won't mention what happens in June when you say, "Let's take two weeks vacation in Asbury Park," and are told it's financially impossible, weren't you listening last night when told the wallpaper people were suing for payment?

When incredible sacrifice finally enabled us to pay the last of the bills, I said never again to big bucks. Then, in spite of myself, came an unforeseeable windfall and catastrophe. After the redecorating, I sought professional help: tants, lawyers, investment advisers, bankers, wizards with astonishing powers (they said) of tax

finagling.
Friends who survived immense salaries told me such people were essential to involve me with non-existent cattle and real-estate projects so obviously doomed to lose millions that I would prosper on magnificent tax losses.

Soon I was lost in the most baffling, nonsensical idiocies ever conceived by the mind of Congress. It was worse than college the year I decided to take calculus.

What's more, almost all my experts, who were collecting piratical fees for their services, were incompetent. Accountants got the arithmetic wrong. Tax finaglers forgot to warn me about several of New York City's recently invented tax gouges. Lawyers couldn't agree whether I was entitled to keep enough of the money to finance two weeks in Asbury Park (the

most optimistic legal opinion) or ought to go straight to jail. An amok IRS machine still faithfully sends me letters threatening to destroy me and all my loved ones, and probably will if I call attention to myself by joining television's million-a-year brigade. It must be awful for the poor devils making those bucks. And so many of them named Gordon.

New York Times Service

## A Record Producer at Work

By Andrew Clark BASEL — Gerd Berg's name appears in small print at the bottom of the record jacket, but at recording sessions his influ-ence looms large. Berg represents a dying breed — the recording producer who combines roles as wide-ranging as technician, critic, psychologist and hard-nosed As one of the EMI record com-

pany's longest-serving executives, Berg, 59, has a commanding overview of the classical record industry's development from the era of 78s to the compact disc. His verdict on the industry's current priorities is not complimentary: "Our cultural life is being debased. Commercial managers the people who give the final go-ahead to recording projects — feed on other people's reactions, limiting their vision to what they already know. That's why you have so many versions of Beethoven's Fifth in the catalog. The ground is getting narrower: There was a time when people recognized that exploring new areas of portant. Now it's becoming im-

Over the last 30 years, Berg has supervised recordings in most West European countries, as well as in East Germany. Based in Cologne, he visits Switzerland about twice a year to record chamber music in Riehen, a Basel suburb, where the community hall satisfies his three conditions for a recording venue: freedom from traffic noise, a gently resonant acoustic and an adjacent ho-tel for eating and sleeping.

Watching Berg at work is proof that there is an art to good recording. It shows in his relation-ship with his artists; how he creates a barmonious working atmosphere, how economically he uses time, and how sympathetically he manipulates technical resources to serve his own and the musicians' artistic goels.

In the Richen community hall, Berg uses a tiny dressing room underneath the stage as his headquarters. Two coffee tables provide enough space for the recording equipment. Up a narrow staircase, out of earsbot but linked by microphone, the six



members of the Linde Consort sit m a circle in the middle of the hall, listening to Berg's comments at the end of each take. He cajoles, jokes and judges, offering a critical commentary on tempo, balance and phrasing. One passage — in the arrangement of Haydn's "Military" Symphony for piano, flute and string quartet - has to be repeated 11 times. Berg sits next to his recording engineer, penciling the number of the best take into his score. Toward the end of each session, the musicians crowd into his bunker,

to discuss textual inconsistencies,

smile or groun at the quality of the playback, and receive some encouragement. Berg says that the success of a studio performance has as much to do with psychology as any oth-er factor. "What the musicians see in front of them is a dead feeling that you are listening very exactly, that you know and understand what they are playing, and you have to be able to explain

Berg says a recording project can take up to two years because of the budgeting and decision-

precisely what your reactions and

making structure of a large international company. "It's a slow business — the small companies can work much faster." For any given project, booking the artists and bringing them together can take a year. Berg used to be able to produce up to 50 records a year, now it is more like 20.

"I find the commercial force of the recording industry stimulating. It makes me think much more; one is forced to give it more trouble. But you have to be successful, and that can be hard on the nerves. Also, you're constantly in contact with highly strung musicians.

"Every minute is expensive, the more so if you are having to pay a symphony orchestra and chorus. I have a very exact clock inside me - you have to be able to judge how to get two movements in the can' in a three-hour session. You have to be prepared for compromise, to settle for the best possible result in a particular sit-

Berg lives in Dortmund, where he was born and educated. He wanted to become a violinist, but his hopes were dashed when he lost an arm fighting in World

studies, he concentrated on composition and singing, became a production assistant with the Cologne Opera, and caught the eye of EMI with some magazine articles he wrote.

More than 25 years ago, Berg helped pioneer the recording of anthentic performances on original instruments, thereby creating a new market in the classical field "at a time when it was considered adventurous and risky." His greatest satisfaction today comes from nurturing young West German soloists like Christian Zacharias and Frank Peter Zimmermann, and championing unusual repertoire.

"I've always tried to produce on the sides of the large streets, to keep an interest in all kinds of music. One feeds the other. When you come from early music to Mozart, he can sound modern. When I listen to a recording I made two years ago, I sometim can't believe how I could have passed it. One's method of judgment is constantly changing. In this business, there are always

Andrew Clark is a journalist and music critic based in Switzerland.

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### **PEOPLE**

### Woman Director Cited

her fellow directors for "Children troubled deal girl and her teacher. zines are seeking damages for the Also nominated was Woody Allen, loss of up to 20,000 retail outlets. a previous DGA and Academy Award winner, for "Hannah and Her Sisters"; James Ivory for "A Room With a View," a Victorian comedy-drama in turn-of-the-century England; Rob Reiner for stand by Me," and Oliver Stone, for "Platoon." The Italian director Lina Wertmeiler ("Seven Beauties") is the only other woman to receive a DGA nomination. This year's winner will be named at the 39th annual DGA awards banquet March 7.

President Ronald Reagan should feel at home in the library designed to house his administration's papers, because the plans were crafted to reflect Reagan's personality, its architect says. The Ronald Reagan Presidential Library, which will be constructed on the Stanford University campus in Palo Alto, California, is "Western in style of architecture," High A. Stubbins Jr. says. Stubbins unveiled the design at a meeting in Washington of the American Institute of Architects. The library will be one story high with red tile roofing, similar to that of historic California missions.

Attorney General Edwin Meese, whose pornography commission was cited by a judge for efforts to discourage the sale of Playboy and Penthouse, says he has read both magazines and does not consider them obscene. In remarks after a recent speech to law clerks of federal court judges, Meese acknowledged that he once had occasion to read the two magazines, which feanure photographs of nude women. Sources said Meese added that the Attorney General's Commission on Pornography was not trying to thwart the sale of Penthouse and Playboy, which he did not consider obscene. The Justice Department spokesman, Terry Eastland, con-firmed the substance of Meese's remarks. Meese's statements came seven months after U.S. District Jacke John Garrett Perm found

Randa Haines is the first Ameri- that a letter the pornography comcan woman - and only the second mission sent to drugstore and conwoman - to be nominated for the venience store chains was designed Director's Guild of America's high- to "discourage disributors" from est honor. She was nominated by selling the magazines. The judge ber fellow directors for "Children ordered the letter rescinded. Pentof a Lesser God," the love story of a house, Playboy and Playgirl maga-

NBC News is parting company with Roger Minds, whose "1986 program was canceled last month, according to a report published Thursday. Mudd's departure had been expected since December after the correspondent became engaged in bitter discussions with management about the cancellation of "1986," the news magazine program he co-hosted with Counie Chang. According to unidentified sources quoted by The New York Times, the network had been negotiating with Mudd's agent for several weeks trying to reach a settlement on the remainder of his contract, which guarantees more than \$1 million annually until it expires in 1990.

Jean Harris, in the Bedford Hills Correction Facility in New York for killing her lover, Dr. Herman Tarnower, has lost special housing privileges for throwing a tantrum and swearing at guards who were removing vases from her quarters. The 63-year-old former girls school headmistress has been returned to a regular cell in the main prison until she earns the right to return to honor housing. She is serving a 15-year-to-life sentence for shooting Tarnower, author of "The Complete Scarsdale Diet."

П

The pool-playing legend Minne-sota Fats shared some of his trick shots with Ron Reagan Jr., but he told the president's son, "The se-cret of pool is making easy shots." Fats, whose real name is Rudolph Wanderone, had no trouble beating Reagan despite Reagan's preparatory training sessions in New York. Their game in Nashville, Tennessee, was for a segment of ABC-TV's "Good Morning America," which plans a five-part series of Reagan re-enacting favorite movie roles. Reagan is a correspondent for the show. Fats wasn't overwhelmed by his company. "Everytime I look, I'm on television," he said. "I've been on TV 900,000 times."

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